



Lakelands North
Residential Market Activity and
MLS® Home Price Index Report June 2022





### Lakelands North MLS® Residential Market Activity



			Compared to <sup>8</sup>						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012		
Sales Activity	206	-45.2	-49.8	-15.2	-39.9	-34.4	-6.4		
Dollar Volume	\$219,744,299	-35.0	-30.7	45.1	24.0	53.6	135.3		
New Listings	496	-6.2	0.6	-11.9	-2.2	-22.7	6.7		
Active Listings	700	29.6	-13.5	-41.8	-35.7	-70.6	-69.3		
Sales to New Listings Ratio 1	41.5	71.1	83.2	43.2	67.7	48.9	47.3		
Months of Inventory <sup>2</sup>	3.4	1.4	2.0	4.9	3.2	7.6	10.4		
Average Price	\$1,066,720	18.7	38.0	71.1	106.5	134.1	151.3		
Median Price	\$741,975	9.1	37.9	78.4	112.0	147.4	152.1		
Sale to List Price Ratio <sup>3</sup>	99.5	106.9	98.2	96.8	98.9	96.2	95.6		
Median Days on Market	14.0	11.0	21.0	21.0	19.0	41.0	49.0		

			Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	1,072	-35.7	7.2	9.6	-24.0	-0.6	22.0	
Dollar Volume	\$1,111,019,432	-22.9	65.3	109.3	65.8	147.0	244.3	
New Listings	1,979	-14.7	12.1	-7.5	-15.0	-38.7	-33.3	
Active Listings <sup>⁴</sup>	343	-6.5	-47.6	-53.6	-56.5	-79.1	-79.7	
Sales to New Listings Ratio 5	54.2	71.9	56.7	45.7	60.6	33.4	29.6	
Months of Inventory 6	1.9	1.3	3.9	4.5	3.3	9.1	11.5	
Average Price	\$1,036,399	20.0	54.2	90.9	118.2	148.4	182.4	
Median Price	\$750,000	11.9	63.3	82.9	118.7	158.6	183.0	
Sale to List Price Ratio <sup>7</sup>	107.3	108.7	97.8	97.6	98.9	95.6	95.2	
Median Days on Market	10.0	9.0	24.0	22.0	20.0	42.0	43.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

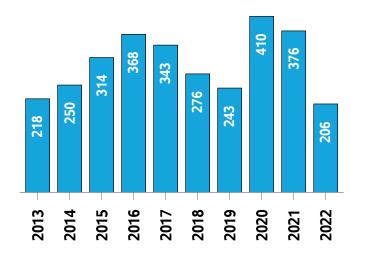
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



#### **Lakelands North MLS® Residential Market Activity**



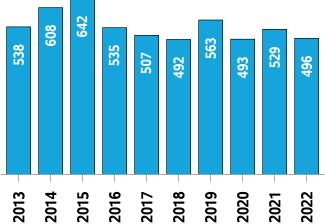
Sales Activity (June only)



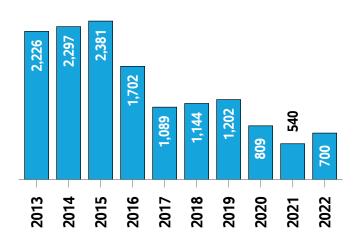
**Active Listings (June only)** 

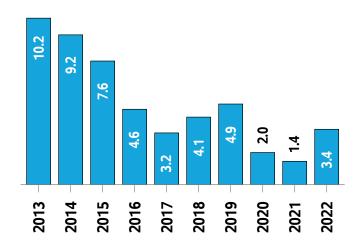


**New Listings (June only)** 

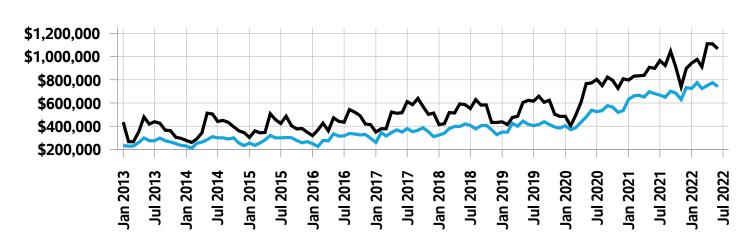


Months of Inventory (June only)





**Average Price and Median Price** 

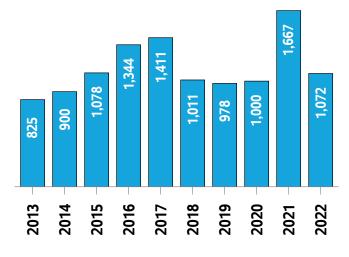




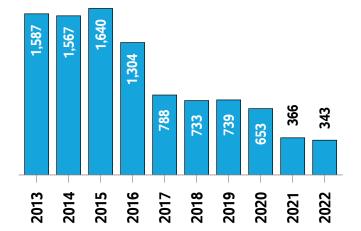
### Lakelands North MLS® Residential Market Activity

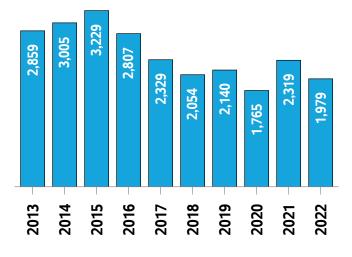




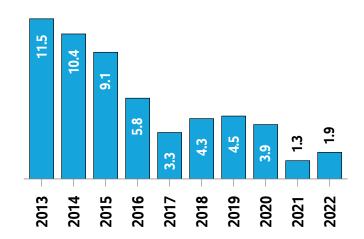


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **Lakelands North MLS® Waterfront Market Activity**



			Compared to <sup>8</sup>						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012		
Sales Activity	103	-48.2	-59.6	-23.7	-35.2	-35.6	-15.6		
Dollar Volume	\$157,372,900	-29.9	-37.5	39.1	30.1	50.9	125.5		
New Listings	278	-9.2	-7.0	-19.9	-2.8	-31.4	-0.4		
Active Listings	424	27.7	-21.6	-47.1	-40.5	-72.9	-70.4		
Sales to New Listings Ratio 1	37.1	65.0	85.3	38.9	55.6	39.5	43.7		
Months of Inventory <sup>2</sup>	4.1	1.7	2.1	5.9	4.5	9.8	11.7		
Average Price	\$1,527,892	35.5	54.8	82.4	100.8	134.4	167.1		
Median Price	\$995,000	17.1	41.1	73.0	84.3	157.1	175.2		
Sale to List Price Ratio <sup>3</sup>	97.9	108.6	97.6	96.0	98.7	95.6	95.6		
Median Days on Market	13.0	9.0	22.0	23.0	18.0	42.5	52.0		

			Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	427	-49.3	-16.3	-1.8	-31.5	-14.8	4.9	
Dollar Volume	\$655,602,883	-29.7	38.0	95.4	52.3	112.5	201.3	
New Listings	957	-19.8	-5.6	-20.2	-22.6	-50.9	-45.2	
Active Listings ⁴	201	-7.8	-53.6	-56.9	-59.3	-80.1	-80.3	
Sales to New Listings Ratio 5	44.6	70.5	50.3	36.3	50.4	25.7	23.3	
Months of Inventory 6	2.8	1.6	5.1	6.4	4.8	12.1	15.1	
Average Price	\$1,535,370	38.6	64.8	99.1	122.2	149.4	187.2	
Median Price	\$1,055,000	24.1	58.6	87.4	113.3	163.8	181.3	
Sale to List Price Ratio <sup>7</sup>	103.6	110.2	97.2	96.6	97.9	95.3	95.2	
Median Days on Market	12.0	9.0	23.5	22.0	20.0	40.0	43.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

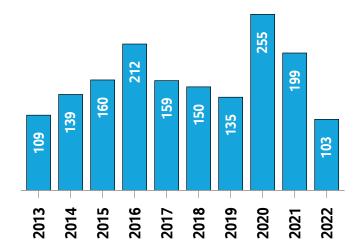
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



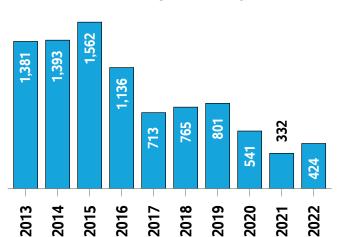
### Lakelands North MLS® Waterfront Market Activity



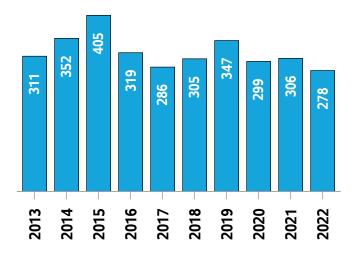
Sales Activity (June only)



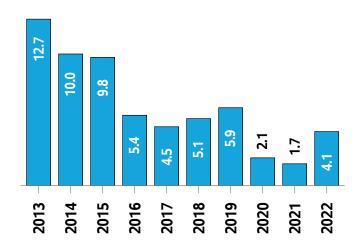
**Active Listings (June only)** 



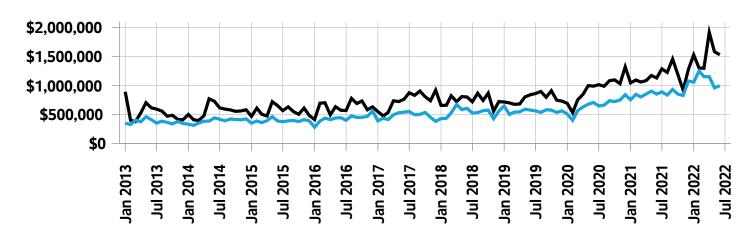
**New Listings (June only)** 



Months of Inventory (June only)



**Average Price and Median Price** 

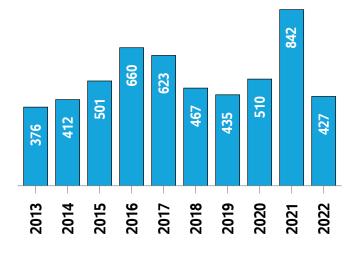




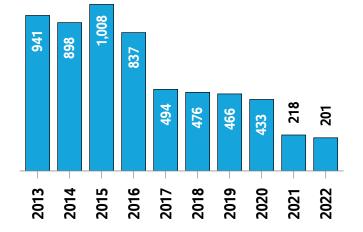
## Lakelands North MLS® Waterfront Market Activity

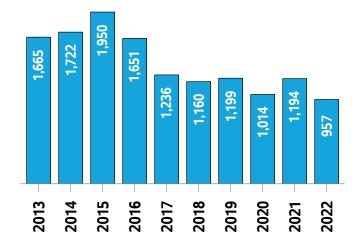




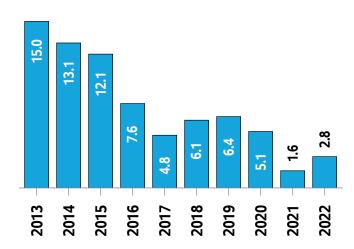


Active Listings <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# Lakelands North MLS® Non-Waterfront Market Activity



			Compared to <sup>8</sup>						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012		
Sales Activity	103	-41.8	-33.5	-4.6	-44.0	-33.1	5.1		
Dollar Volume	\$62,371,399	-45.0	-4.3	62.6	11.0	60.6	164.1		
New Listings	218	-2.2	12.4	0.9	-1.4	-8.0	17.2		
Active Listings	276	32.7	3.0	-31.2	-26.6	-66.3	-67.3		
Sales to New Listings Ratio 1	47.2	79.4	79.9	50.0	83.3	65.0	52.7		
Months of Inventory <sup>2</sup>	2.7	1.2	1.7	3.7	2.0	5.3	8.6		
Average Price	\$605,548	-5.5	44.1	70.5	98.2	140.1	151.2		
Median Price	\$575,000	0.0	47.5	70.4	104.6	137.6	151.1		
Sale to List Price Ratio <sup>3</sup>	101.0	105.1	99.2	97.8	99.0	96.9	95.6		
Median Days on Market	17.0	12.0	18.0	19.5	19.0	39.0	44.0		

			Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	645	-21.8	31.6	18.8	-18.1	11.8	36.7	
Dollar Volume	\$455,416,549	-10.2	131.2	133.1	89.9	222.3	333.6	
New Listings	1,022	-9.2	36.1	8.6	-6.5	-20.1	-16.4	
Active Listings ⁴	142	-4.5	-35.7	-48.0	-51.7	-77.6	-78.8	
Sales to New Listings Ratio 5	63.1	73.3	65.2	57.7	72.1	45.1	38.6	
Months of Inventory 6	1.3	1.1	2.7	3.0	2.2	6.6	8.5	
Average Price	\$706,072	14.8	75.6	96.2	132.0	188.3	217.3	
Median Price	\$655,000	14.1	69.7	87.1	133.9	181.1	209.0	
Sale to List Price Ratio <sup>7</sup>	109.8	107.2	98.4	98.4	99.6	95.8	95.2	
Median Days on Market	9.0	9.0	24.0	22.0	19.0	43.0	42.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

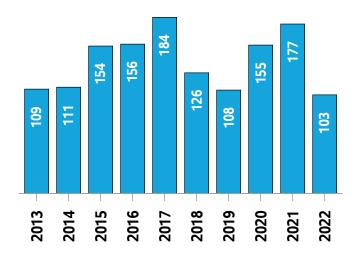
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



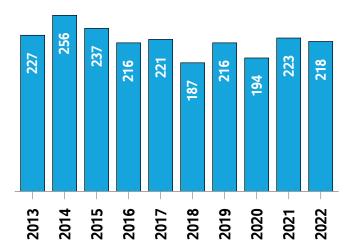
# Lakelands North MLS® Non-Waterfront Market Activity



Sales Activity (June only)

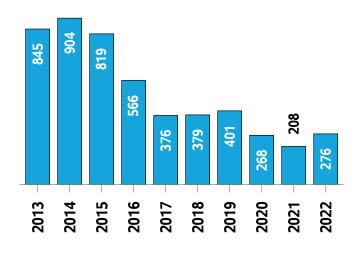


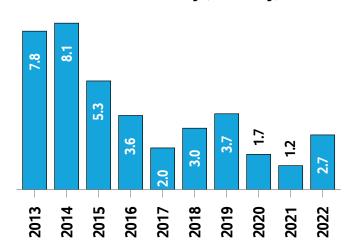
**Active Listings (June only)** 



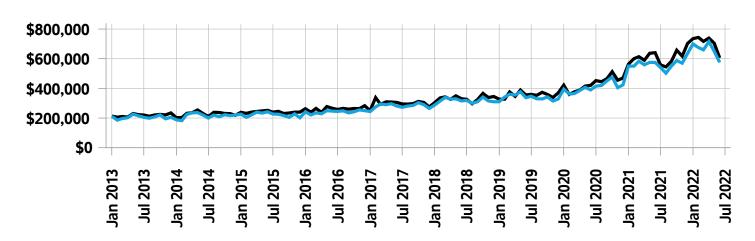
**New Listings (June only)** 

Months of Inventory (June only)





**Average Price and Median Price** 

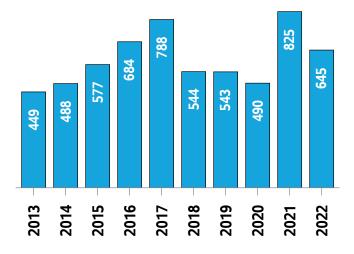




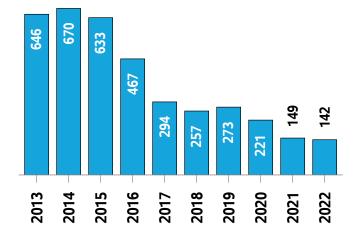
# Lakelands North MLS® Non-Waterfront Market Activity

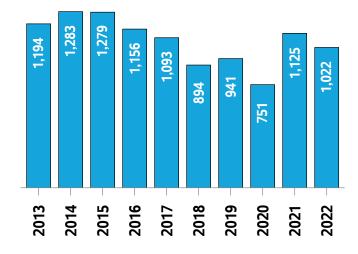




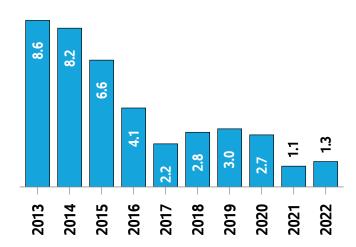


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### Lakelands North MLS® Single Family Market Activity



			Compared to °						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012		
Sales Activity	180	-46.4	-51.7	-18.9	-37.5	-35.5	-6.3		
Dollar Volume	\$208,978,889	-34.9	-31.7	42.7	30.6	65.0	157.8		
New Listings	447	-6.1	3.7	-11.8	4.9	-17.7	10.1		
Active Listings	603	33.4	-6.4	-43.3	-28.6	-68.5	-67.9		
Sales to New Listings Ratio 1	40.3	70.6	86.5	43.8	67.6	51.4	47.3		
Months of Inventory <sup>2</sup>	3.4	1.3	1.7	4.8	2.9	6.9	9.8		
Average Price	\$1,160,994	21.6	41.5	76.0	108.9	155.7	175.0		
Median Price	\$777,000	9.2	35.1	72.7	113.6	159.9	164.0		
Sale to List Price Ratio <sup>3</sup>	99.4	107.8	98.3	97.0	99.0	96.0	95.6		
Median Days on Market	14.0	10.0	20.0	21.0	17.0	39.0	42.5		

			Compared to °						
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012		
Sales Activity	920	-37.0	3.5	5.3	-22.8	-1.5	15.7		
Dollar Volume	\$1,033,146,000	-23.7	62.1	106.5	72.1	158.8	249.4		
New Listings	1,708	-16.5	14.2	-10.2	-10.9	-35.6	-31.9		
Active Listings ⁴	274	-6.1	-47.7	-57.6	-54.4	-79.0	-80.3		
Sales to New Listings Ratio 5	53.9	71.4	59.5	46.0	62.1	35.2	31.7		
Months of Inventory 6	1.8	1.2	3.5	4.4	3.0	8.4	10.5		
Average Price	\$1,122,985	21.1	56.6	96.2	122.8	162.7	201.9		
Median Price	\$803,750	13.2	62.4	88.6	128.3	172.5	200.5		
Sale to List Price Ratio <sup>7</sup>	107.8	109.9	97.8	97.5	99.1	95.5	95.3		
Median Days on Market	9.0	8.0	22.0	21.0	18.0	39.0	42.0		

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

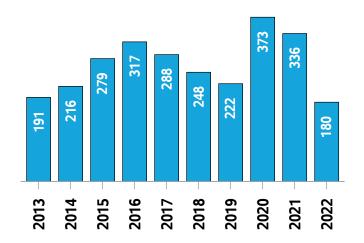
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



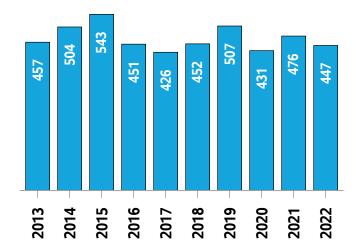
### Lakelands North MLS® Single Family Market Activity



Sales Activity (June only)

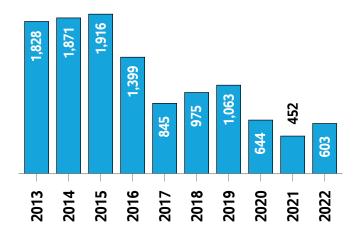


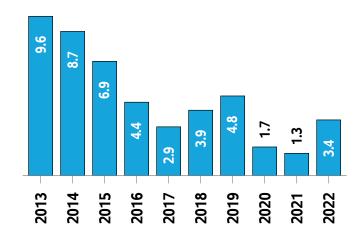
**Active Listings (June only)** 



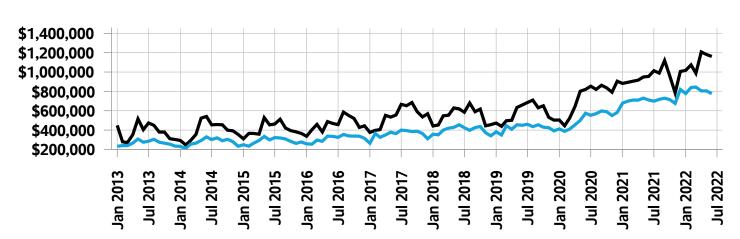
**New Listings (June only)** 

Months of Inventory (June only)





**Average Price and Median Price** 

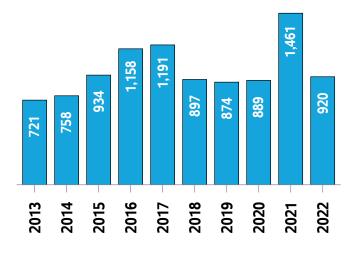




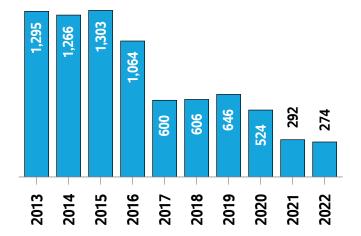
### **Lakelands North MLS® Single Family Market Activity**

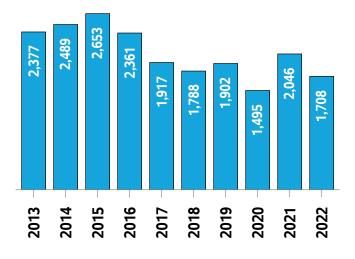




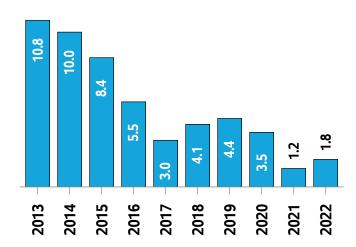


Active Listings (June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# Lakelands North MLS® Condo Townhouse Market Activity



			Compared to <sup>8</sup>						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012		
Sales Activity	4	0.0	33.3	33.3	0.0	100.0	_		
Dollar Volume	\$2,556,950	38.6	107.0	125.3	195.8	293.4	_		
New Listings	1	-66.7	-85.7	-87.5	-66.7	-80.0	_		
Active Listings	1	-93.3	-93.8	-95.5	-87.5	-92.9	_		
Sales to New Listings Ratio 1	400.0	133.3	42.9	37.5	133.3	40.0	_		
Months of Inventory <sup>2</sup>	0.3	3.8	5.3	7.3	2.0	7.0	_		
Average Price	\$639,238	38.6	55.2	69.0	195.8	96.7	_		
Median Price	\$669,475	51.3	80.7	96.9	174.9	106.0	_		
Sale to List Price Ratio <sup>3</sup>	104.9	95.8	93.9	97.7	96.5	134.2	_		
Median Days on Market	238.0	39.0	58.0	51.0	31.0	44.0	_		

			Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	18	-5.3	80.0	20.0	125.0	260.0	_	
Dollar Volume	\$12,464,157	25.4	185.1	136.4	573.2	930.9	_	
New Listings	12	-66.7	-45.5	-66.7	-14.3	-36.8	_	
Active Listings ⁴	7	-34.6	-42.0	-59.2	17.6	-21.6	_	
Sales to New Listings Ratio 5	150.0	52.8	45.5	41.7	57.1	26.3	_	
Months of Inventory 6	2.2	3.2	6.9	6.5	4.3	10.2	_	
Average Price	\$692,453	32.3	58.4	97.0	199.2	186.4	_	
Median Price	\$727,048	48.4	101.8	123.7	200.1	221.7	_	
Sale to List Price Ratio <sup>7</sup>	105.0	100.6	95.2	96.3	98.6	111.0	_	
Median Days on Market	191.0	16.0	65.5	46.0	31.0	46.0	_	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

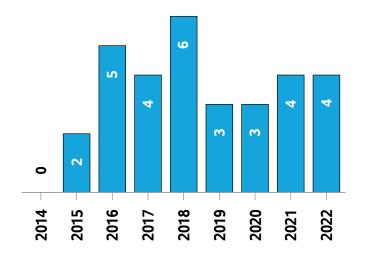
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



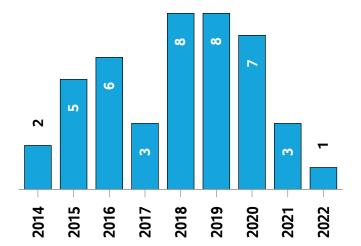
## Lakelands North MLS® Condo Townhouse Market Activity



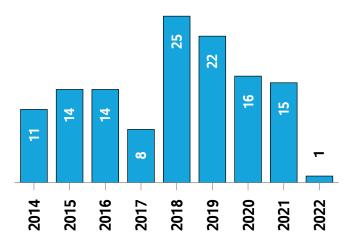




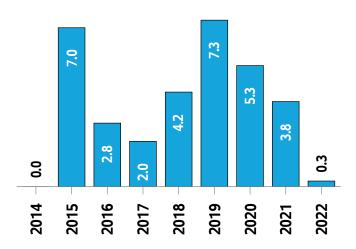
**New Listings (June only)** 



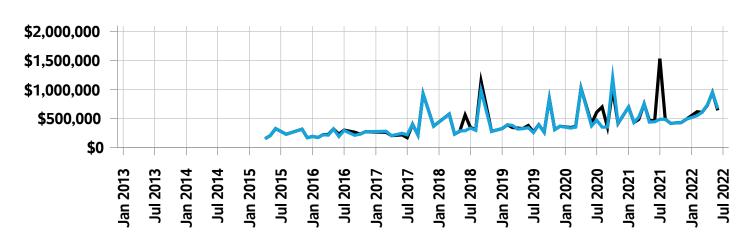
**Active Listings (June only)** 



Months of Inventory (June only)



#### **Average Price and Median Price**

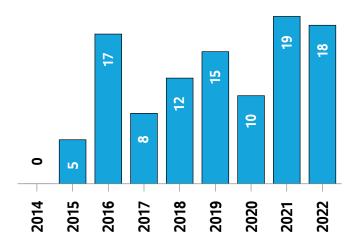




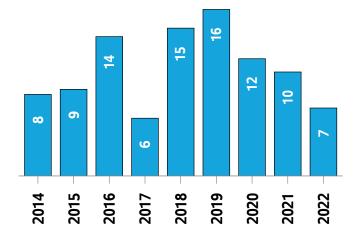
# Lakelands North MLS® Condo Townhouse Market Activity

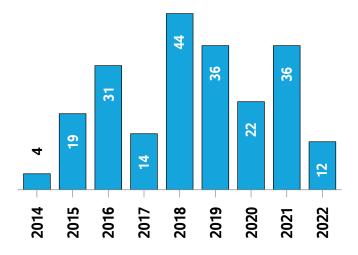




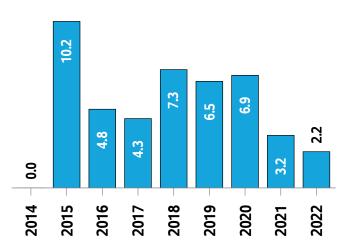


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **Lakelands North MLS® Apartment Market Activity**



			Compared to <sup>8</sup>						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012		
Sales Activity	5	-72.2	-73.7	-28.6	-66.7	-28.6	-16.7		
Dollar Volume	\$2,647,000	-63.9	-55.0	52.7	-35.1	25.7	71.6		
New Listings	22	-12.0	-37.1	57.1	10.0	-8.3	37.5		
Active Listings	48	45.5	-27.3	4.3	-51.5	-61.9	-66.0		
Sales to New Listings Ratio 1	22.7	72.0	54.3	50.0	75.0	29.2	37.5		
Months of Inventory <sup>2</sup>	9.6	1.8	3.5	6.6	6.6	18.0	23.5		
Average Price	\$529,400	29.9	71.1	113.7	94.7	76.0	105.9		
Median Price	\$450,000	11.0	34.3	73.1	81.8	47.5	68.3		
Sale to List Price Ratio <sup>3</sup>	106.9	101.0	98.9	97.8	96.3	94.3	94.9		
Median Days on Market	12.0	24.5	37.0	35.0	56.0	101.0	58.5		

			Compared to <sup>8</sup>						
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012		
Sales Activity	72	-23.4	75.6	71.4	9.1	60.0	227.3		
Dollar Volume	\$36,953,101	-9.2	191.7	215.6	89.2	206.6	634.1		
New Listings	136	10.6	18.3	63.9	-8.1	-11.1	-17.1		
Active Listings ⁴	35	15.5	-27.7	5.0	-55.2	-68.8	-69.3		
Sales to New Listings Ratio 5	52.9	76.4	35.7	50.6	44.6	29.4	13.4		
Months of Inventory 6	2.9	1.9	7.0	4.7	7.1	14.9	31.0		
Average Price	\$513,238	18.5	66.1	84.1	73.4	91.6	124.3		
Median Price	\$450,000	7.5	34.3	72.6	73.9	89.5	96.1		
Sale to List Price Ratio <sup>7</sup>	103.1	100.6	98.2	96.9	97.1	95.5	93.7		
Median Days on Market	12.5	20.5	28.0	31.5	43.5	80.0	76.5		

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

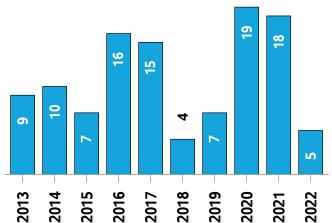
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### Lakelands North MLS® Apartment Market Activity



Sales Activity (June only)



**Active Listings (June only)** 

66

2017

2016

2015

59

46

2019

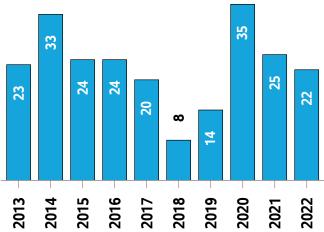
126

127



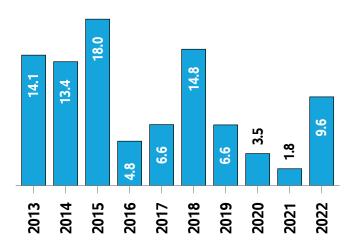
99

<u>o</u>

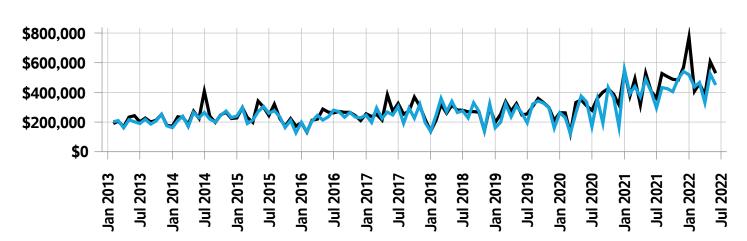


**New Listings (June only)** 

Months of Inventory (June only)



**Average Price and Median Price** 

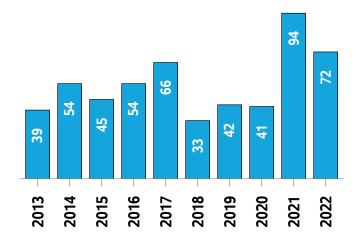




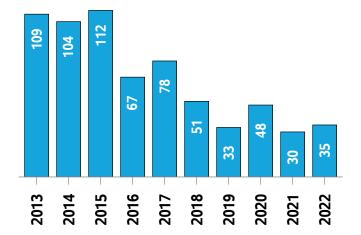
### Lakelands North MLS® Apartment Market Activity

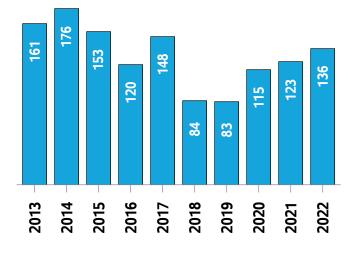


#### Sales Activity (June Year-to-date)

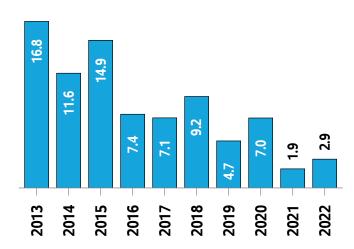


Active Listings <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### ALGONQUIN HIGHLANDS MLS® Residential Market Activity



		Compared to °					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	10	-60.0	-33.3	-37.5	-50.0	-28.6	-23.1
Dollar Volume	\$8,340,000	-55.8	2.6	18.3	-1.7	38.4	59.3
New Listings	23	-4.2	9.5	-8.0	0.0	-4.2	-30.3
Active Listings	23	43.8	-11.5	-50.0	-42.5	-76.8	-80.8
Sales to New Listings Ratio 1	43.5	104.2	71.4	64.0	87.0	58.3	39.4
Months of Inventory 2	2.3	0.6	1.7	2.9	2.0	7.1	9.2
Average Price	\$834,000	10.6	53.9	89.2	96.5	93.8	107.1
Median Price	\$762,500	10.0	64.0	108.0	90.6	157.8	146.0
Sale to List Price Ratio <sup>3</sup>	100.1	113.5	101.2	98.0	101.2	92.6	96.3
Median Days on Market	12.5	11.0	16.0	10.5	17.5	36.5	66.0

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	41	-45.3	13.9	-18.0	-28.1	-4.7	-14.6
Dollar Volume	\$40,158,578	-37.4	95.5	62.0	71.1	154.2	147.4
New Listings	70	-26.3	14.8	-25.5	-25.5	-46.6	-58.3
Active Listings ⁴	10	-2.5	-41.1	-62.4	-65.9	-84.4	-88.3
Sales to New Listings Ratio 5	58.6	78.9	59.0	53.2	60.6	32.8	28.6
Months of Inventory 6	1.5	0.9	2.9	3.3	3.2	9.3	11.1
Average Price	\$979,478	14.6	71.7	97.5	137.9	166.6	189.6
Median Price	\$850,000	22.7	75.9	104.3	112.5	174.2	223.3
Sale to List Price Ratio <sup>7</sup>	107.7	112.0	97.7	97.2	97.9	92.8	94.3
Median Days on Market	13.0	11.0	21.0	20.5	24.0	39.0	62.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

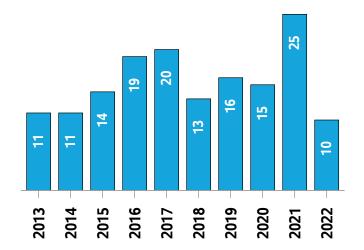
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### ALGONQUIN HIGHLANDS MLS® Residential Market Activity



Sales Activity (June only)

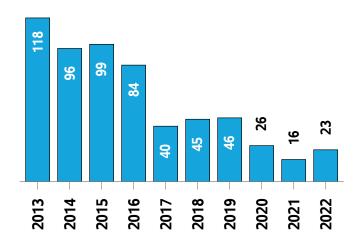


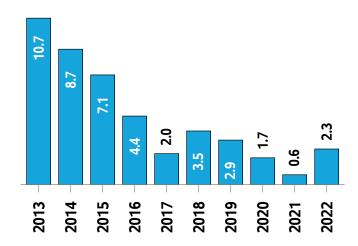
**Active Listings (June only)** 



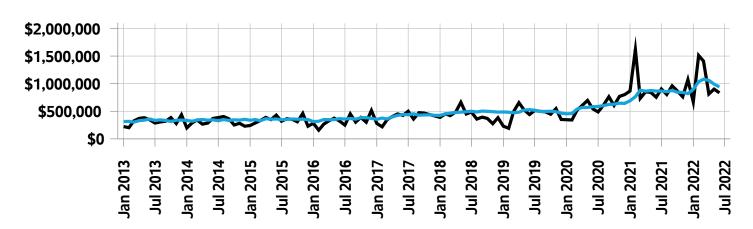
**New Listings (June only)** 

Months of Inventory (June only)





MLS® HPI Composite Benchmark Price and Average Price

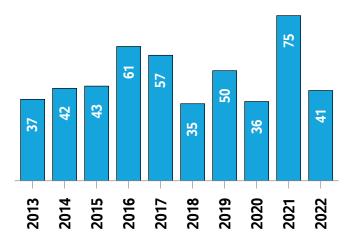




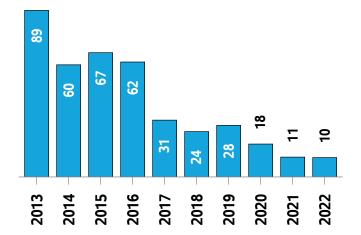
### ALGONQUIN HIGHLANDS MLS® Residential Market Activity

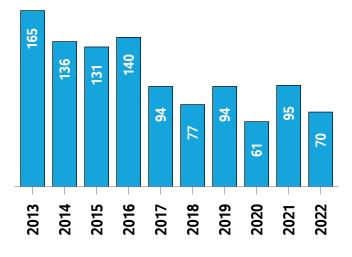


#### Sales Activity (June Year-to-date)

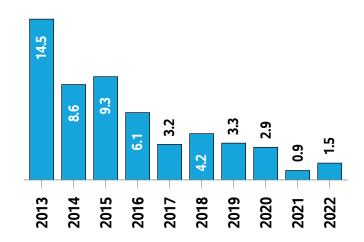


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### ALGONQUIN HIGHLANDS MLS® Waterfront Market Activity



		Compared to °					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	6	-71.4	-53.8	-57.1	-60.0	-40.0	-50.0
Dollar Volume	\$6,245,000	-63.3	-18.8	-5.1	-14.0	16.1	21.9
New Listings	17	-19.0	-10.5	-22.7	-15.0	-10.5	-34.6
Active Listings	20	81.8	-16.7	-50.0	-39.4	-77.3	-79.6
Sales to New Listings Ratio 1	35.3	100.0	68.4	63.6	75.0	52.6	46.2
Months of Inventory <sup>2</sup>	3.3	0.5	1.8	2.9	2.2	8.8	8.2
Average Price	\$1,040,833	28.3	76.0	121.5	115.0	93.5	143.9
Median Price	\$812,500	10.5	62.8	107.0	93.0	113.1	135.5
Sale to List Price Ratio 3	102.5	114.8	102.2	98.0	100.8	93.3	96.4
Median Days on Market	12.0	11.0	13.0	7.5	15.0	36.5	73.0

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	30	-50.8	3.4	-26.8	-34.8	-9.1	-16.7
Dollar Volume	\$33,885,578	-42.0	78.6	50.2	59.0	146.7	139.3
New Listings	55	-25.7	7.8	-31.3	-29.5	-51.8	-59.0
Active Listings ⁴	9	20.0	-45.7	-62.3	-64.4	-85.5	-87.7
Sales to New Listings Ratio 5	54.5	82.4	56.9	51.3	59.0	28.9	26.9
Months of Inventory 6	1.7	0.7	3.3	3.3	3.2	10.8	11.7
Average Price	\$1,129,519	17.9	72.6	105.3	143.7	171.4	187.2
Median Price	\$1,025,000	36.7	39.0	128.3	146.7	222.8	219.1
Sale to List Price Ratio <sup>7</sup>	107.9	112.6	97.8	97.2	98.7	92.6	94.2
Median Days on Market	13.5	11.0	21.0	16.0	23.0	39.0	65.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

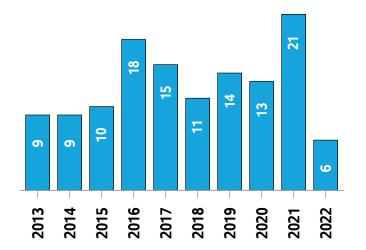
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### ALGONQUIN HIGHLANDS MLS® Waterfront Market Activity

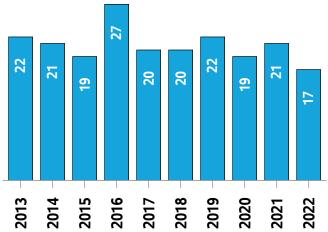


Sales Activity (June only)

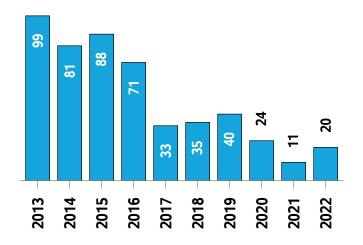


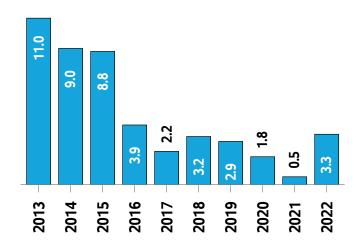
**Active Listings (June only)** 

New Listings (June only)

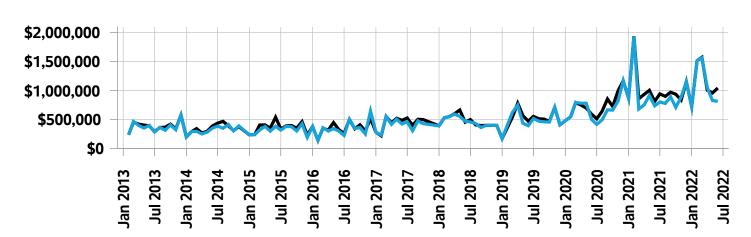


Months of Inventory (June only)





**Average Price and Median Price** 

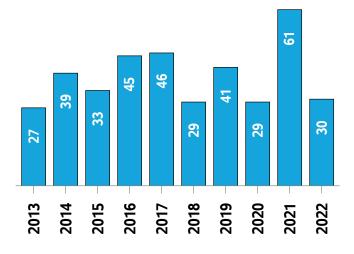




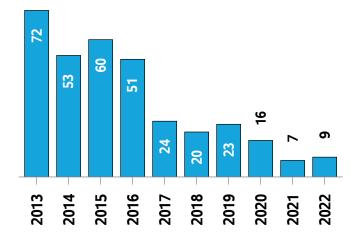
### ALGONQUIN HIGHLANDS MLS® Waterfront Market Activity

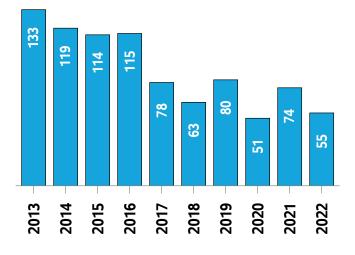


#### Sales Activity (June Year-to-date)

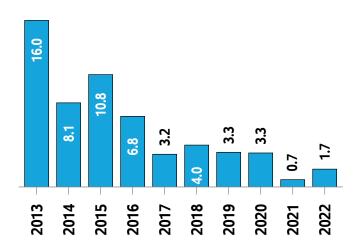


Active Listings <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### ALGONQUIN HIGHLANDS MLS® Non-Waterfront Market Activity



		Compared to °					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	4	0.0	100.0	100.0	-20.0	0.0	300.0
Dollar Volume	\$2,095,000	15.1	376.1	342.0	70.9	224.8	1,737.7
New Listings	6	100.0	200.0	100.0	100.0	20.0	-14.3
Active Listings	3	-40.0	50.0	-50.0	-57.1	-72.7	-86.4
Sales to New Listings Ratio 1	66.7	133.3	100.0	66.7	166.7	80.0	14.3
Months of Inventory <sup>2</sup>	0.8	1.3	1.0	3.0	1.4	2.8	22.0
Average Price	\$523,750	15.1	138.1	121.0	113.6	224.8	359.4
Median Price	\$535,000	27.4	143.2	125.7	121.1	224.2	369.3
Sale to List Price Ratio <sup>3</sup>	96.5	106.6	94.7	97.6	102.5	90.8	95.9
Median Days on Market	18.0	20.5	56.0	51.0	20.0	45.0	20.0

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	11	-21.4	57.1	22.2	0.0	10.0	-8.3
Dollar Volume	\$6,273,000	11.0	301.2	180.0	191.1	203.9	202.4
New Listings	15	-28.6	50.0	7.1	-6.3	-11.8	-55.9
Active Listings ⁴	2	-65.7	-1.8	-62.8	-71.6	-74.9	-90.5
Sales to New Listings Ratio 5	73.3	66.7	70.0	64.3	68.8	58.8	35.3
Months of Inventory 6	1.0	2.3	1.6	3.2	3.5	4.3	9.5
Average Price	\$570,273	41.2	155.3	129.1	191.1	176.3	229.9
Median Price	\$580,000	48.7	141.7	146.8	192.9	197.4	243.7
Sale to List Price Ratio <sup>7</sup>	107.1	109.4	97.4	97.4	94.7	93.4	94.7
Median Days on Market	13.0	9.0	37.0	22.0	25.0	41.5	50.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

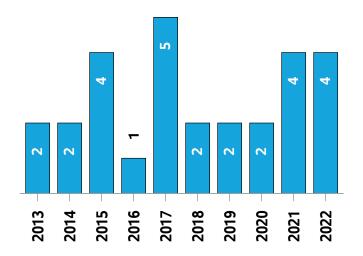
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



#### ALGONQUIN HIGHLANDS MLS® Non-Waterfront Market Activity

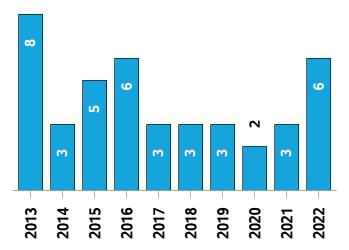


Sales Activity (June only)

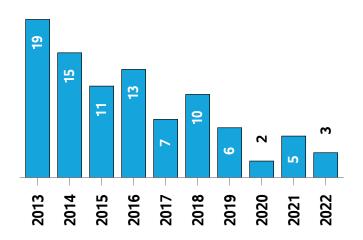


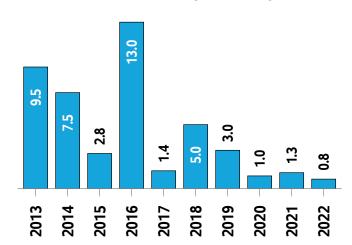
**Active Listings (June only)** 

New Listings (June only)

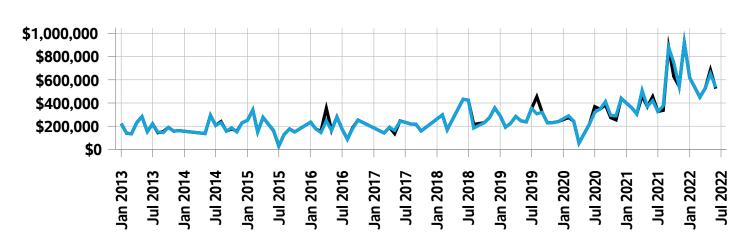


Months of Inventory (June only)





**Average Price and Median Price** 

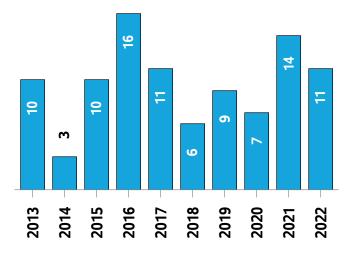




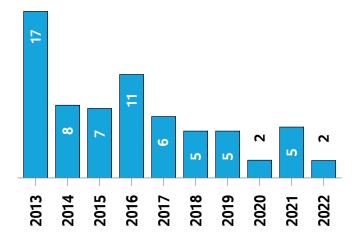
#### ALGONQUIN HIGHLANDS MLS® Non-Waterfront Market Activity



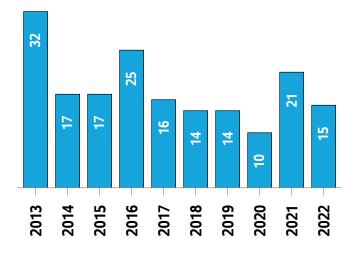
#### Sales Activity (June Year-to-date)



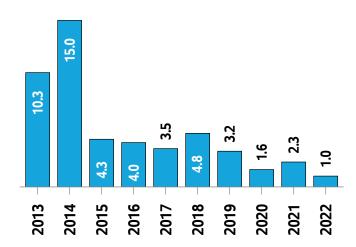
**Active Listings** <sup>1</sup>(June Year-to-date)



**New Listings (June Year-to-date)** 



Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### ALGONQUIN HIGHLANDS MLS® Single Family Market Activity



		Compared to <sup>8</sup>					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	9	-64.0	-40.0	-43.8	-43.8	-18.2	12.5
Dollar Volume	\$7,695,000	-59.2	-5.3	9.1	15.4	47.8	87.1
New Listings	22	-8.3	4.8	-12.0	29.4	37.5	-12.0
Active Listings	22	37.5	-15.4	-52.2	-26.7	-65.6	-75.3
Sales to New Listings Ratio 1	40.9	104.2	71.4	64.0	94.1	68.8	32.0
Months of Inventory 2	2.4	0.6	1.7	2.9	1.9	5.8	11.1
Average Price	\$855,000	13.3	57.8	94.0	105.2	80.7	66.3
Median Price	\$775,000	11.8	66.7	111.5	105.3	148.0	71.3
Sale to List Price Ratio <sup>3</sup>	100.6	113.5	101.2	98.0	101.6	92.1	95.6
Median Days on Market	12.0	11.0	16.0	10.5	15.0	65.0	37.5

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	39	-48.0	8.3	-22.0	-2.5	25.8	8.3
Dollar Volume	\$39,233,578	-38.8	91.0	58.2	130.6	231.1	184.8
New Listings	67	-29.5	9.8	-28.7	-1.5	-18.3	-47.2
Active Listings ⁴	10	-10.0	-45.7	-65.3	-58.3	-77.4	-85.6
Sales to New Listings Ratio 5	58.2	78.9	59.0	53.2	58.8	37.8	28.3
Months of Inventory 6	1.5	0.9	2.9	3.3	3.5	8.2	11.1
Average Price	\$1,005,989	17.7	76.3	102.9	136.5	163.2	162.9
Median Price	\$851,000	22.8	76.1	104.6	114.9	172.8	184.1
Sale to List Price Ratio <sup>7</sup>	108.1	112.0	97.7	97.2	97.7	92.9	94.4
Median Days on Market	13.0	11.0	21.0	20.5	22.0	39.0	60.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

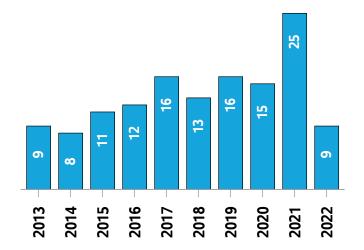
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



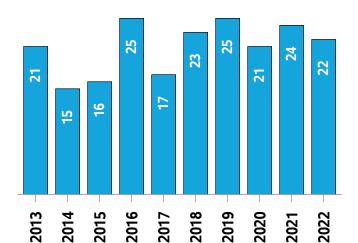
### ALGONQUIN HIGHLANDS MLS® Single Family Market Activity



Sales Activity (June only)

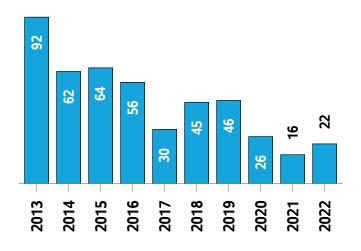


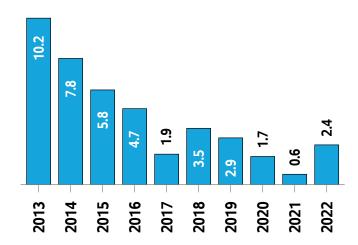
**Active Listings (June only)** 



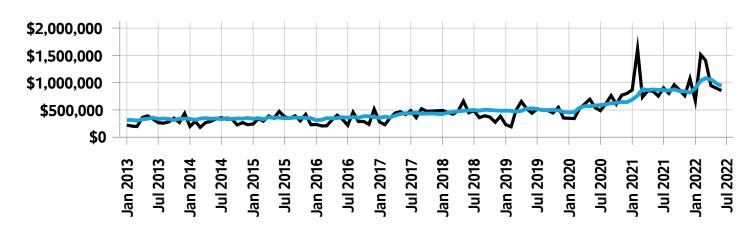
**New Listings (June only)** 

Months of Inventory (June only)





MLS® HPI Single Family Benchmark Price and Average Price

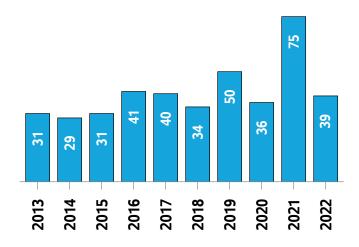




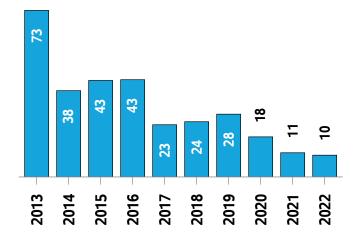
### **ALGONQUIN HIGHLANDS**MLS® Single Family Market Activity

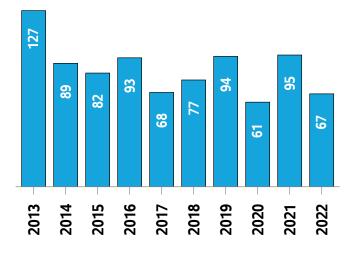


#### Sales Activity (June Year-to-date)

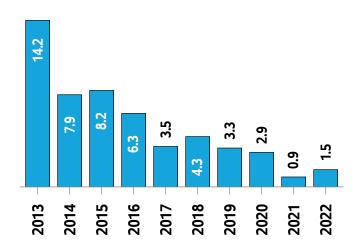


Active Listings <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

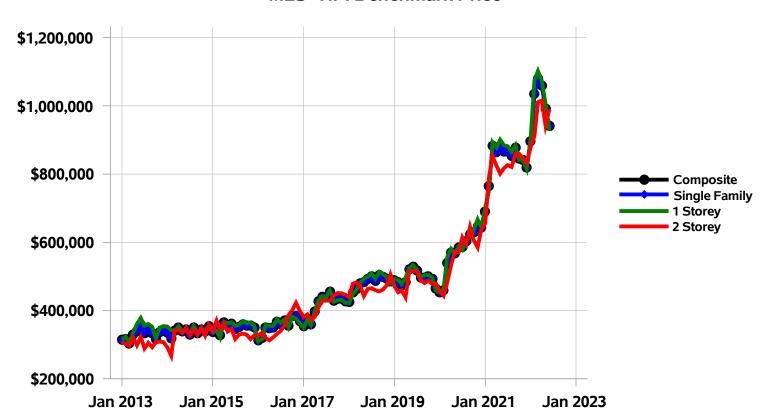


#### ALGONQUIN HIGHLANDS MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price								
				percentage	change vs.				
Benchmark Type:	June 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$941,000	-5.1	-12.9	14.8	8.6	77.9	113.9		
Single Family	\$941,000	-5.1	-12.9	14.8	8.6	77.9	113.9		
One Storey	\$927,100	-7.8	-15.9	13.7	4.8	73.8	109.7		
Two Storey	\$990,400	5.1	-2.0	19.0	21.2	91.9	130.8		

#### MLS® HPI Benchmark Price





## ALGONQUIN HIGHLANDS MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1216
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

### Single Family 🏤 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1216
Half Bathrooms	0
Lot Size	43952
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



## ALGONQUIN HIGHLANDS MLS® HPI Benchmark Descriptions



### 1 Storey **☆**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1169
Half Bathrooms	0
Lot Size	40075
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

### 2 Storey **⋒**

Features	Value			
Above Ground Bedrooms	3			
Age Category	31 to 50			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Siding			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	1			
Gross Living Area (Above Ground; in sq. ft.)	1560			
Half Bathrooms	0			
Heating	Forced air			
Lot Size	61440			
Number of Fireplaces	0			
Total Number Of Rooms	10			
Type Of Foundation	Concrete blocs			
Type of Property	Detached			
Wastewater Disposal	Private			
Waterfront	Waterfront			



#### **BRACEBRIDGE MLS® Residential Market Activity**



		Compared to <sup>8</sup>						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	32	-39.6	-23.8	14.3	-42.9	-42.9	-3.0	
Dollar Volume	\$27,016,889	-35.8	-7.9	142.1	39.6	42.5	136.0	
New Listings	63	1.6	12.5	14.5	0.0	-30.0	61.5	
Active Listings	71	61.4	18.3	-26.8	-30.4	-67.0	-64.9	
Sales to New Listings Ratio 1	50.8	85.5	75.0	50.9	88.9	62.2	84.6	
Months of Inventory <sup>2</sup>	2.2	0.8	1.4	3.5	1.8	3.8	6.1	
Average Price	\$844,278	6.3	20.9	111.8	144.2	149.3	143.4	
Median Price	\$635,500	4.9	31.7	81.6	104.7	111.8	132.8	
Sale to List Price Ratio <sup>3</sup>	101.0	107.1	99.1	98.4	99.5	98.7	97.9	
Median Days on Market	12.5	7.0	17.0	17.0	14.5	43.5	43.0	

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	172	-28.0	38.7	33.3	-10.9	3.6	48.3
Dollar Volume	\$150,144,145	-17.1	125.0	170.6	118.5	187.2	365.4
New Listings	272	-10.5	51.1	14.3	-7.2	-27.9	-12.0
Active Listings ⁴	33	6.5	-24.9	-42.7	-56.6	-77.7	-79.9
Sales to New Listings Ratio 5	63.2	78.6	68.9	54.2	65.9	44.0	37.5
Months of Inventory 6	1.1	0.8	2.1	2.7	2.3	5.3	8.4
Average Price	\$872,931	15.1	62.2	103.0	145.2	177.2	213.9
Median Price	\$758,750	17.8	79.6	82.8	144.8	166.2	208.4
Sale to List Price Ratio <sup>7</sup>	110.7	110.3	98.8	98.7	99.8	96.8	97.1
Median Days on Market	7.0	7.0	18.0	17.0	18.0	42.5	39.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

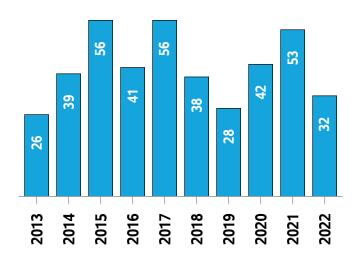
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## BRACEBRIDGE MLS® Residential Market Activity

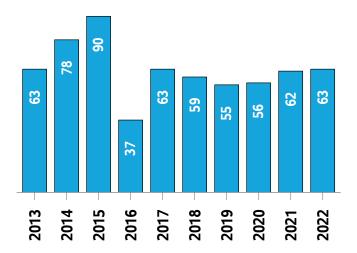




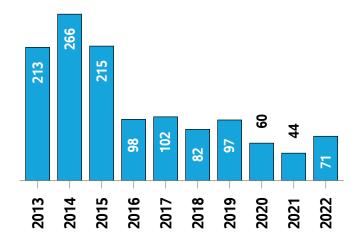


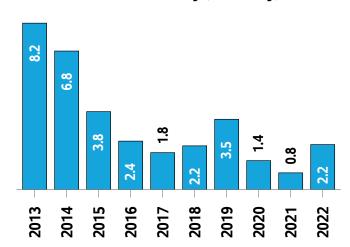
**Active Listings (June only)** 

#### **New Listings (June only)**

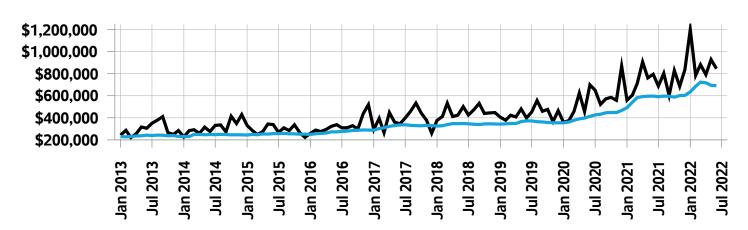


Months of Inventory (June only)





MLS® HPI Composite Benchmark Price and Average Price

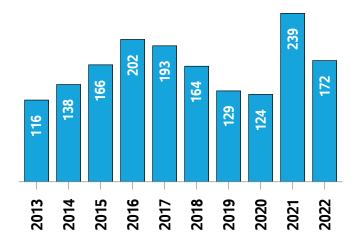




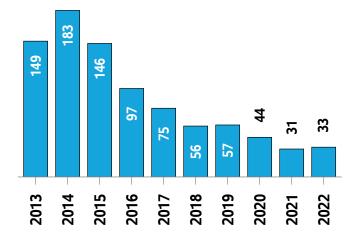
## BRACEBRIDGE MLS® Residential Market Activity

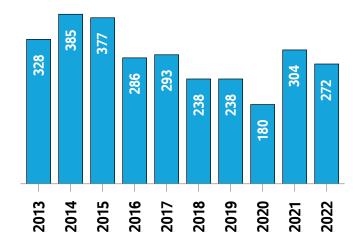


#### Sales Activity (June Year-to-date)

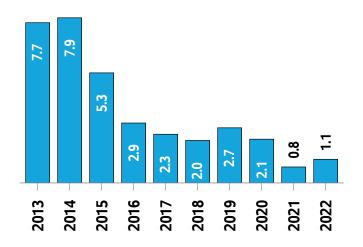


Active Listings <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## BRACEBRIDGE MLS® Waterfront Market Activity



		Compared to <sup>8</sup>					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	9	-43.8	-55.0	-10.0	12.5	-40.0	-10.0
Dollar Volume	\$11,915,000	-29.1	-39.6	160.6	284.3	107.6	151.7
New Listings	20	5.3	-4.8	0.0	42.9	-47.4	66.7
Active Listings	25	47.1	4.2	-32.4	-49.0	-70.2	-57.6
Sales to New Listings Ratio 1	45.0	84.2	95.2	50.0	57.1	39.5	83.3
Months of Inventory 2	2.8	1.1	1.2	3.7	6.1	5.6	5.9
Average Price	\$1,323,889	26.1	34.2	189.6	241.6	246.1	179.7
Median Price	\$800,000	-8.6	23.1	111.1	165.0	176.8	203.6
Sale to List Price Ratio <sup>3</sup>	99.4	107.2	97.8	98.2	96.3	96.7	96.3
Median Days on Market	15.0	6.5	17.5	11.0	36.0	69.0	49.0

		Compared to <sup>a</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	32	-58.4	-8.6	-5.9	-23.8	-27.3	33.3
Dollar Volume	\$43,109,011	-45.4	45.3	147.7	118.4	148.2	408.7
New Listings	66	-38.9	20.0	-13.2	-30.5	-48.4	-25.0
Active Listings ⁴	12	-20.5	-21.3	-42.6	-70.5	-76.4	-72.3
Sales to New Listings Ratio 5	48.5	71.3	63.6	44.7	44.2	34.4	27.3
Months of Inventory 6	2.2	1.1	2.5	3.6	5.6	6.7	10.5
Average Price	\$1,347,157	31.4	58.9	163.2	186.6	241.3	281.5
Median Price	\$837,500	4.7	40.8	71.8	154.2	171.3	222.7
Sale to List Price Ratio <sup>7</sup>	106.9	114.1	97.6	97.7	98.3	96.0	96.0
Median Days on Market	8.0	8.0	18.0	17.0	26.5	48.5	39.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

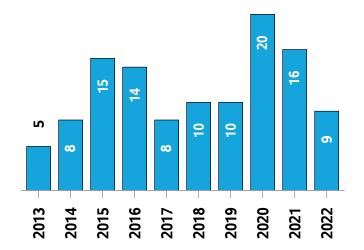
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



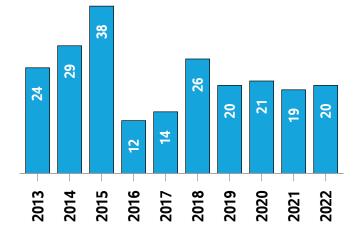
### BRACEBRIDGE MLS® Waterfront Market Activity



Sales Activity (June only)

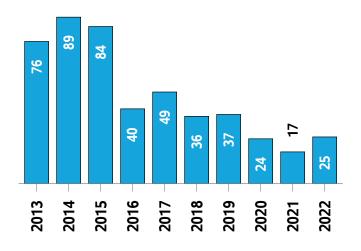


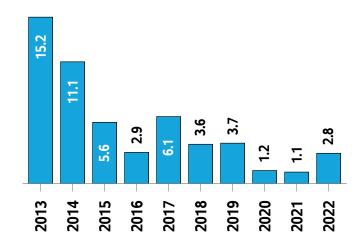
**Active Listings (June only)** 



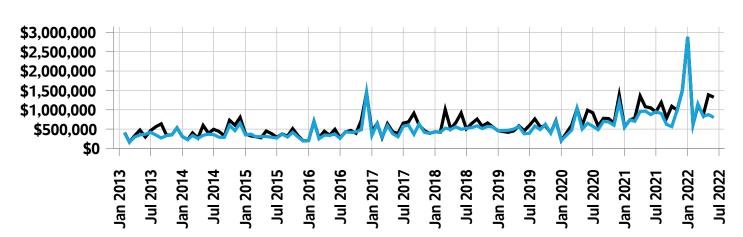
**New Listings (June only)** 

Months of Inventory (June only)





**Average Price and Median Price** 

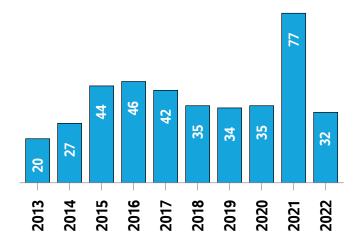




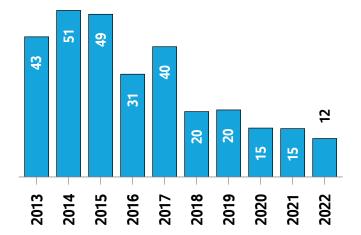
### BRACEBRIDGE MLS® Waterfront Market Activity

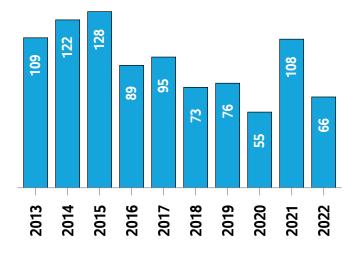


#### Sales Activity (June Year-to-date)

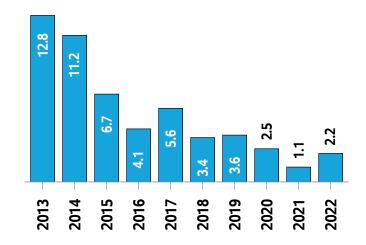


Active Listings <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### BRACEBRIDGE MLS® Non-Waterfront Market Activity



		Compared to °					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	23	-37.8	4.5	27.8	-52.1	-43.9	0.0
Dollar Volume	\$15,101,889	-40.3	57.2	129.3	-7.1	14.2	124.9
New Listings	43	0.0	22.9	22.9	-12.2	-17.3	59.3
Active Listings	46	70.4	27.8	-23.3	-13.2	-64.9	-67.8
Sales to New Listings Ratio 1	53.5	86.0	62.9	51.4	98.0	78.8	85.2
Months of Inventory <sup>2</sup>	2.0	0.7	1.6	3.3	1.1	3.2	6.2
Average Price	\$656,604	-4.0	50.3	79.4	93.8	103.6	124.9
Median Price	\$625,000	6.4	45.8	83.8	99.2	101.0	108.2
Sale to List Price Ratio 3	101.6	107.1	100.3	98.5	100.1	99.4	98.6
Median Days on Market	12.0	8.0	16.0	17.5	13.0	34.0	37.0

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	140	-13.6	57.3	47.4	-7.3	14.8	52.2
Dollar Volume	\$107,035,134	4.7	188.8	181.0	118.6	206.6	350.0
New Listings	206	5.1	64.8	27.2	4.0	-17.3	-6.8
Active Listings ⁴	21	31.3	-26.7	-42.7	-41.4	-78.4	-82.5
Sales to New Listings Ratio 5	68.0	82.7	71.2	58.6	76.3	49.0	41.6
Months of Inventory 6	0.9	0.6	1.9	2.3	1.4	4.8	7.8
Average Price	\$764,537	21.1	83.6	90.7	135.7	167.2	195.7
Median Price	\$750,050	24.8	87.5	89.9	142.7	183.0	220.5
Sale to List Price Ratio <sup>7</sup>	111.6	108.6	99.3	99.1	100.2	97.1	97.4
Median Days on Market	7.0	7.0	18.0	18.0	15.0	39.0	39.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

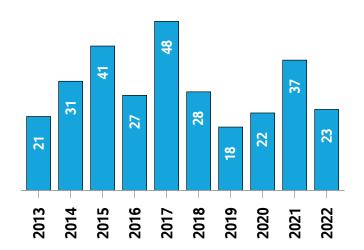
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



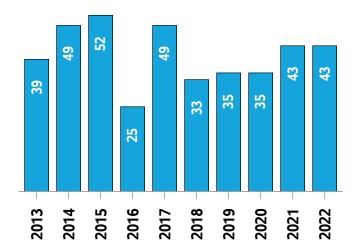
# BRACEBRIDGE MLS® Non-Waterfront Market Activity



Sales Activity (June only)

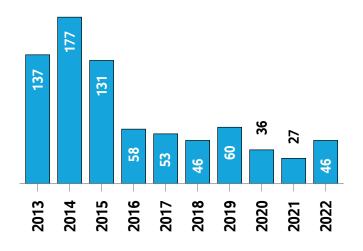


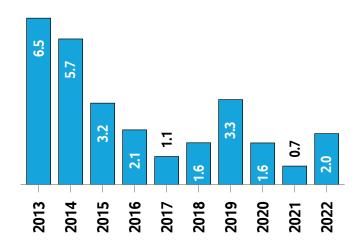
**Active Listings (June only)** 



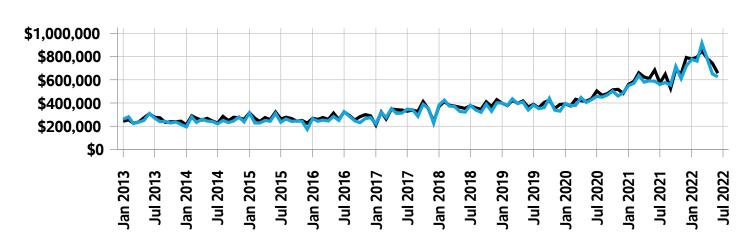
**New Listings (June only)** 

Months of Inventory (June only)





**Average Price and Median Price** 

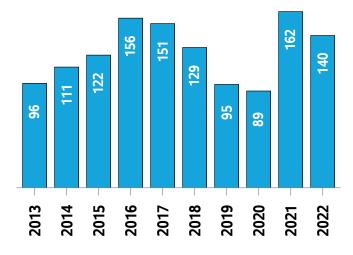




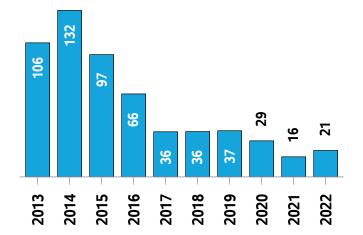
# BRACEBRIDGE MLS® Non-Waterfront Market Activity

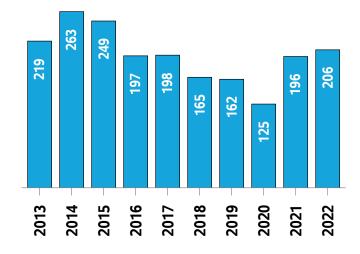




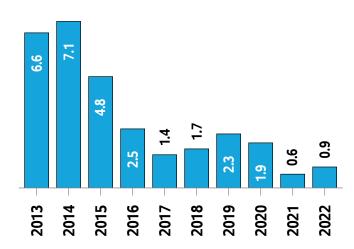


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **BRACEBRIDGE MLS® Single Family Market Activity**



		Compared to <sup>8</sup>					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	26	-48.0	-29.7	13.0	-45.8	-46.9	-16.1
Dollar Volume	\$23,999,889	-41.2	-12.8	144.8	37.2	43.9	118.0
New Listings	57	3.6	18.8	32.6	5.6	-26.9	62.9
Active Listings	63	85.3	37.0	-23.2	-11.3	-63.6	-53.7
Sales to New Listings Ratio 1	45.6	90.9	77.1	53.5	88.9	62.8	88.6
Months of Inventory <sup>2</sup>	2.4	0.7	1.2	3.6	1.5	3.5	4.4
Average Price	\$923,073	13.1	24.1	116.5	153.3	171.2	160.0
Median Price	\$762,000	25.3	52.4	99.2	132.9	158.3	153.8
Sale to List Price Ratio <sup>3</sup>	100.1	107.4	99.2	98.5	99.8	97.2	97.9
Median Days on Market	11.5	7.0	15.0	17.0	13.5	38.0	37.0

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	145	-32.2	40.8	33.0	-11.6	6.6	43.6
Dollar Volume	\$136,328,433	-19.1	130.0	181.1	119.5	207.6	363.7
New Listings	231	-13.5	57.1	14.4	-2.9	-24.3	3.6
Active Listings ⁴	27	17.3	-16.8	-43.0	-43.0	-75.3	-76.3
Sales to New Listings Ratio 5	62.8	80.1	70.1	54.0	68.9	44.6	45.3
Months of Inventory 6	1.1	0.6	1.9	2.6	1.7	4.9	6.8
Average Price	\$940,196	19.4	63.4	111.3	148.3	188.5	223.0
Median Price	\$805,000	21.9	83.0	91.7	147.7	175.9	209.6
Sale to List Price Ratio <sup>7</sup>	109.7	111.0	98.9	98.9	100.0	96.3	97.4
Median Days on Market	7.0	7.0	17.0	17.0	16.0	34.0	37.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

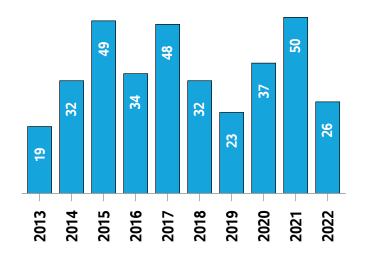
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## BRACEBRIDGE MLS® Single Family Market Activity

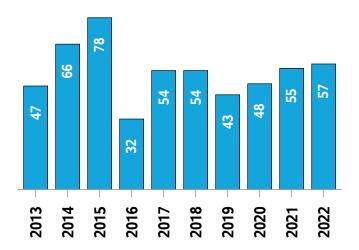




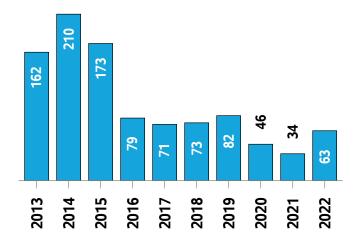


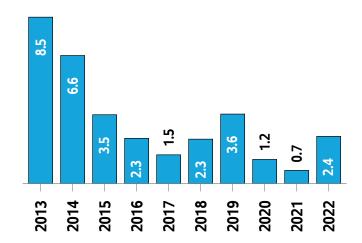
**Active Listings (June only)** 

#### **New Listings (June only)**

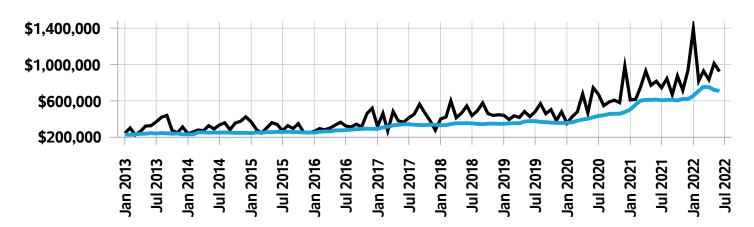


**Months of Inventory (June only)** 





MLS® HPI Single Family Benchmark Price and Average Price

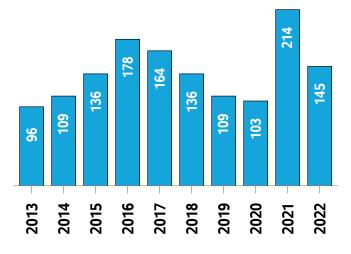




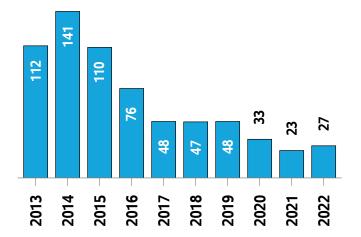
## BRACEBRIDGE MLS® Single Family Market Activity

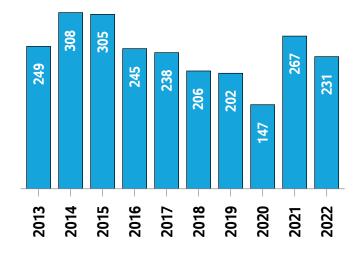


#### Sales Activity (June Year-to-date)

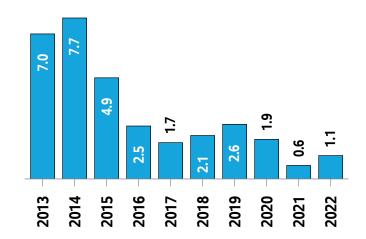


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## BRACEBRIDGE MLS® Apartment Market Activity



		Compared to °					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	1	_	-66.7	0.0	-66.7	-66.7	-50.0
Dollar Volume	\$640,000	_	-33.5	146.2	-12.2	-35.2	45.2
New Listings	2	-33.3	-66.7	0.0	-66.7	-66.7	-33.3
Active Listings	3	-57.1	-50.0	0.0	-89.3	-85.0	-91.4
Sales to New Listings Ratio 1	50.0	<u> </u>	50.0	50.0	50.0	50.0	66.7
Months of Inventory <sup>2</sup>	3.0	_	2.0	3.0	9.3	6.7	17.5
Average Price	\$640,000	_	99.4	146.2	163.4	94.3	190.3
Median Price	\$640,000	_	116.9	146.2	197.7	109.8	190.3
Sale to List Price Ratio 3	116.4	<u> </u>	100.7	104.4	95.0	99.2	98.0
Median Days on Market	7.0	_	18.0	86.0	23.0	80.0	71.0

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	11	-15.4	22.2	22.2	-31.3	-42.1	83.3
Dollar Volume	\$4,784,712	-37.3	64.7	70.7	28.3	10.7	229.6
New Listings	15	-28.6	-6.3	15.4	-64.3	-59.5	-68.1
Active Listings ⁴	2	-58.8	-30.0	-12.5	-90.1	-89.2	-91.1
Sales to New Listings Ratio 5	73.3	61.9	56.3	69.2	38.1	51.4	12.8
Months of Inventory 6	1.3	2.6	2.2	1.8	8.9	6.8	26.2
Average Price	\$434,974	-25.9	34.8	39.7	86.7	91.3	79.8
Median Price	\$430,000	-21.8	19.4	65.4	86.6	84.9	95.5
Sale to List Price Ratio <sup>7</sup>	114.1	102.4	99.6	99.3	98.0	97.2	96.9
Median Days on Market	8.0	36.0	18.0	16.0	22.0	80.0	82.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

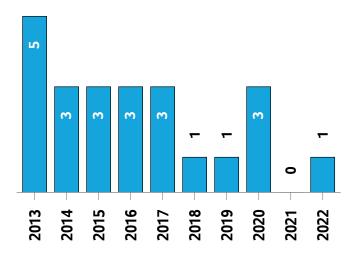
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



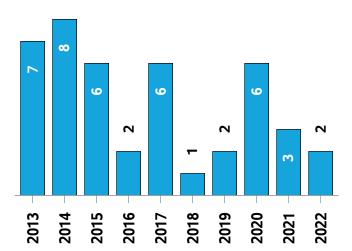
## BRACEBRIDGE MLS® Apartment Market Activity



Sales Activity (June only)

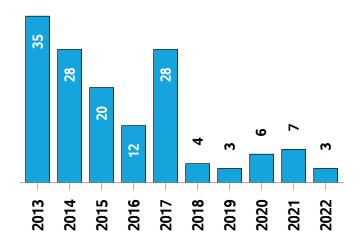


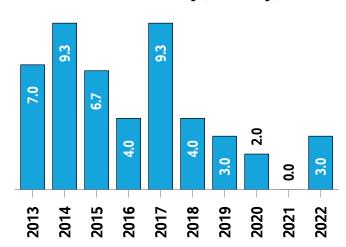
Active Listings (June only)



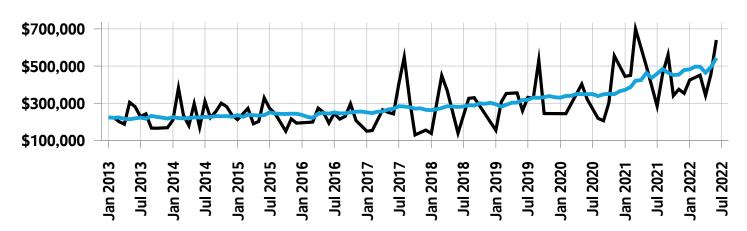
**New Listings (June only)** 

Months of Inventory (June only)





MLS® HPI Apartment Benchmark Price and Average Price

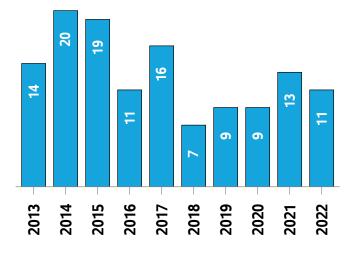




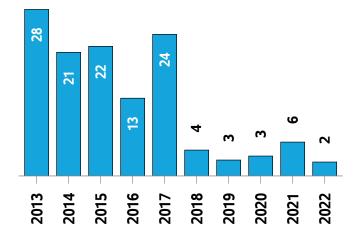
## BRACEBRIDGE MLS® Apartment Market Activity

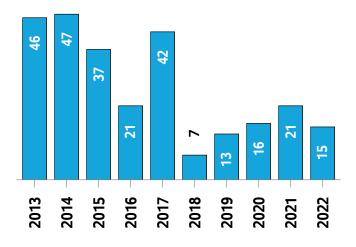


#### Sales Activity (June Year-to-date)

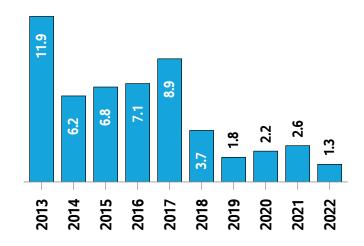


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### BRACEBRIDGE MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	June 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$690,700	-0.5	-4.5	14.6	15.8	85.7	106.0	
Single Family	\$710,500	-1.5	-5.7	14.7	15.7	88.1	107.6	
One Storey	\$706,500	-3.8	-7.9	13.9	15.5	94.6	111.5	
Two Storey	\$717,100	2.4	-2.0	15.9	16.0	79.5	101.8	
Apartment	\$543,200	10.0	9.4	13.4	24.4	71.2	100.8	

#### MLS® HPI Benchmark Price





## BRACEBRIDGE MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1319
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

#### Single Family 🏤 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1357
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21758
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## BRACEBRIDGE MLS® HPI Benchmark Descriptions



#### 1 Storey <del>↑</del>

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1244
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22575
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

#### 2 Storey **⋒**

Features	Value		
Above Ground Bedrooms	3		
Age Category	31 to 50		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Siding		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	2		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1662		
Half Bathrooms	1		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	19644		
Number of Fireplaces	0		
Total Number Of Rooms	10		
Type Of Foundation	Basement, Concrete blocs		
Type of Property	Detached		
Wastewater Disposal	Municipal sewers		



## BRACEBRIDGE MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1009
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



#### DYSART ET AL **MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	15	-58.3	-61.5	-25.0	-44.4	-25.0	-31.8
Dollar Volume	\$17,196,500	-39.8	-33.7	41.8	45.8	152.4	119.6
New Listings	46	-9.8	-2.1	-14.8	12.2	4.5	39.4
Active Listings	49	8.9	-26.9	-59.8	-46.2	-75.3	-72.0
Sales to New Listings Ratio 1	32.6	70.6	83.0	37.0	65.9	45.5	66.7
Months of Inventory <sup>2</sup>	3.3	1.3	1.7	6.1	3.4	9.9	8.0
Average Price	\$1,146,433	44.6	72.3	89.1	162.4	236.5	222.1
Median Price	\$715,000	-3.8	38.8	57.1	68.2	142.8	152.2
Sale to List Price Ratio <sup>3</sup>	97.1	106.6	97.4	94.6	101.4	96.2	96.4
Median Days on Market	20.0	10.0	27.0	54.0	17.0	38.0	53.0

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	91	-34.5	4.6	-5.2	-18.8	5.8	2.2
Dollar Volume	\$89,079,885	-25.6	74.6	55.6	59.2	215.1	202.7
New Listings	166	-20.6	0.0	-19.8	-11.2	-39.0	-40.5
Active Listings ⁴	22	-22.6	-59.8	-69.8	-67.1	-84.4	-84.1
Sales to New Listings Ratio 5	54.8	66.5	52.4	46.4	59.9	31.6	31.9
Months of Inventory 6	1.4	1.2	3.7	4.5	3.5	9.7	9.2
Average Price	\$978,900	13.6	66.9	64.2	95.9	197.8	196.1
Median Price	\$845,000	11.9	76.4	69.8	114.0	193.9	199.6
Sale to List Price Ratio <sup>7</sup>	109.9	109.8	97.9	96.5	98.8	95.1	96.2
Median Days on Market	9.0	9.0	26.0	32.0	18.5	51.0	44.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

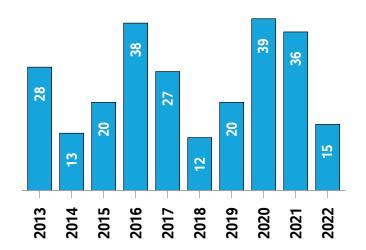
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## DYSART ET AL MLS® Residential Market Activity

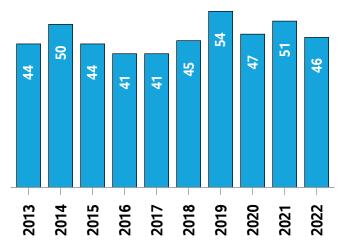




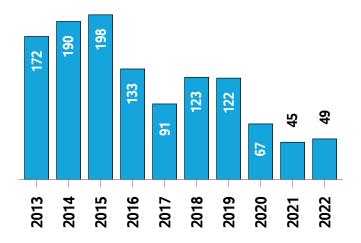


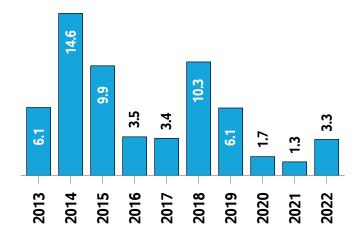
**Active Listings (June only)** 

### New Listings (June only)

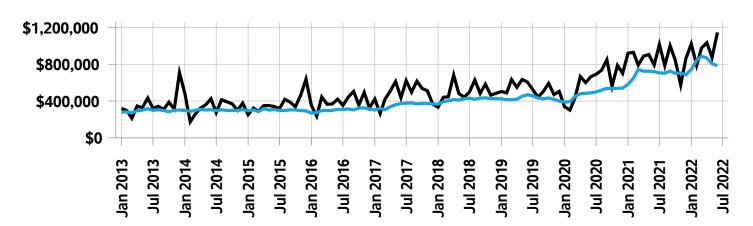


Months of Inventory (June only)





MLS® HPI Composite Benchmark Price and Average Price

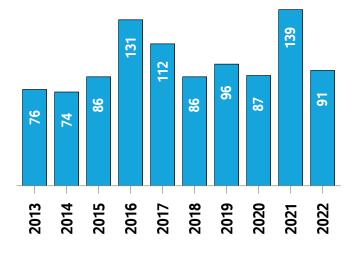




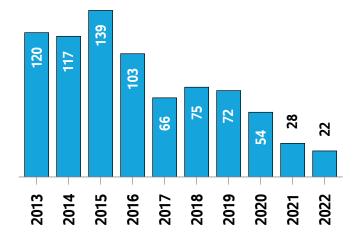
## DYSART ET AL MLS® Residential Market Activity

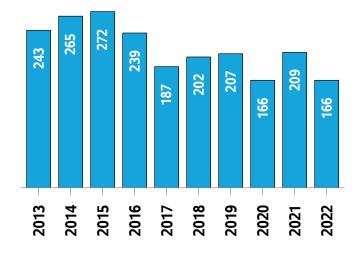




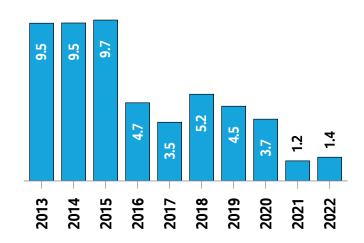


Active Listings (June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### DYSART ET AL MLS® Waterfront Market Activity



		Compared to °					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	12	-52.0	-62.5	-14.3	-40.0	-14.3	-36.8
Dollar Volume	\$16,160,500	-29.0	-28.0	60.1	60.8	192.6	125.0
New Listings	35	-2.8	2.9	-18.6	16.7	9.4	25.0
Active Listings	38	26.7	-25.5	-59.6	-45.7	-76.3	-70.3
Sales to New Listings Ratio 1	34.3	69.4	94.1	32.6	66.7	43.8	67.9
Months of Inventory 2	3.2	1.2	1.6	6.7	3.5	11.4	6.7
Average Price	\$1,346,708	47.9	92.1	86.8	168.0	241.3	256.2
Median Price	\$1,059,000	32.5	105.6	42.7	124.1	195.6	228.9
Sale to List Price Ratio <sup>3</sup>	94.9	106.9	97.2	93.6	102.6	95.4	96.7
Median Days on Market	20.5	10.0	29.0	62.0	16.0	21.0	52.0

		Compared to °					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	49	-49.5	-16.9	-29.0	-39.5	-5.8	-14.0
Dollar Volume	\$57,152,273	-40.3	39.8	22.0	18.9	169.9	146.2
New Listings	102	-29.7	-16.4	-36.3	-27.1	-52.6	-49.5
Active Listings ⁴	16	-10.4	-62.5	-69.6	-69.6	-85.2	-84.0
Sales to New Listings Ratio 5	48.0	66.9	48.4	43.1	57.9	24.2	28.2
Months of Inventory 6	1.9	1.1	4.3	4.5	3.9	12.4	10.4
Average Price	\$1,166,373	18.3	68.3	71.7	96.6	186.4	186.4
Median Price	\$956,000	12.5	68.5	59.3	90.8	148.3	181.2
Sale to List Price Ratio <sup>7</sup>	106.3	112.4	97.7	96.3	99.0	95.3	96.5
Median Days on Market	9.0	8.0	31.0	29.0	18.0	36.0	46.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

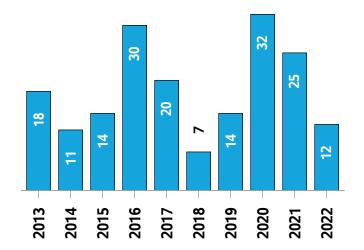
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



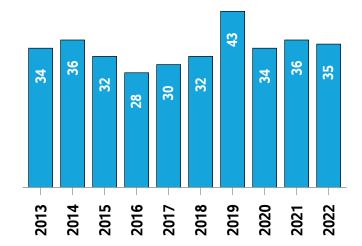
## DYSART ET AL MLS® Waterfront Market Activity



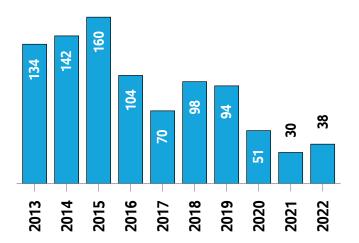
Sales Activity (June only)



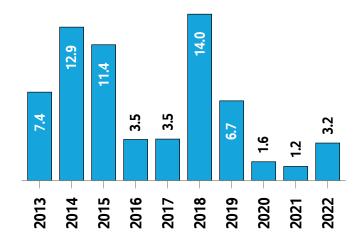
New Listings (June only)



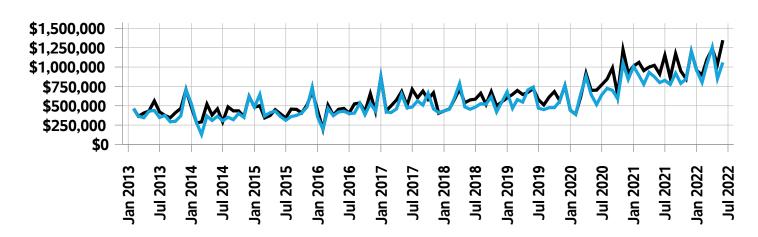
**Active Listings (June only)** 



**Months of Inventory (June only)** 



**Average Price and Median Price** 

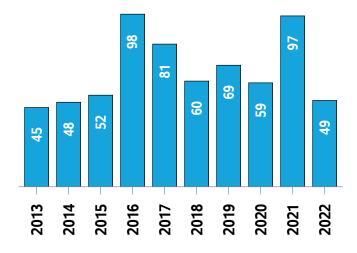




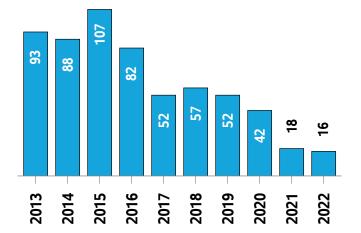
## DYSART ET AL MLS® Waterfront Market Activity

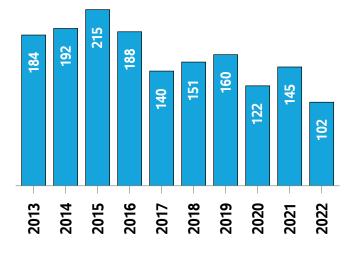




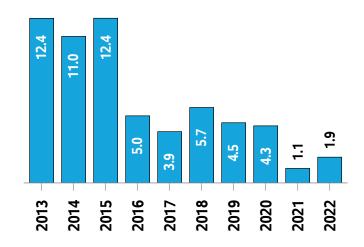


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### DYSART ET AL **MLS® Non-Waterfront Market Activity**



		Compared to <sup>8</sup>					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	3	-72.7	-57.1	-50.0	-57.1	-50.0	0.0
Dollar Volume	\$1,036,000	-82.1	-70.5	-49.1	-40.7	-19.7	60.1
New Listings	11	-26.7	-15.4	0.0	0.0	-8.3	120.0
Active Listings	11	-26.7	-31.3	-60.7	-47.6	-71.1	-76.6
Sales to New Listings Ratio 1	27.3	73.3	53.8	54.5	63.6	50.0	60.0
Months of Inventory <sup>2</sup>	3.7	1.4	2.3	4.7	3.0	6.3	15.7
Average Price	\$345,333	-34.3	-31.1	1.9	38.5	60.6	60.1
Median Price	\$235,000	-52.0	-54.1	-27.1	-9.6	1.3	5.4
Sale to List Price Ratio <sup>3</sup>	105.5	105.9	98.2	97.0	97.8	98.1	94.5
Median Days on Market	15.0	13.0	16.0	45.5	21.0	58.5	102.0

		Compared to *					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	42	0.0	50.0	55.6	35.5	23.5	31.3
Dollar Volume	\$31,927,612	32.3	215.0	207.8	303.4	349.8	413.9
New Listings	64	0.0	45.5	36.2	36.2	12.3	-16.9
Active Listings <sup>⁴</sup>	6	-43.5	-50.0	-70.6	-57.8	-81.4	-84.6
Sales to New Listings Ratio 5	65.6	65.6	63.6	57.4	66.0	59.6	41.6
Months of Inventory 6	0.8	1.5	2.5	4.4	2.7	5.5	7.1
Average Price	\$760,181	32.3	110.0	97.9	197.8	264.1	291.5
Median Price	\$670,000	29.0	86.1	95.9	156.2	225.2	276.4
Sale to List Price Ratio <sup>7</sup>	114.1	103.7	98.5	97.2	98.2	94.8	95.8
Median Days on Market	9.0	11.5	20.0	47.0	19.0	62.5	41.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

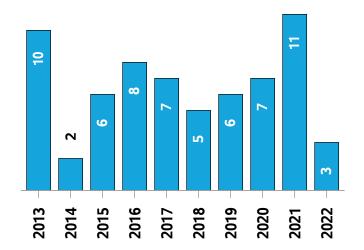
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# DYSART ET AL MLS® Non-Waterfront Market Activity

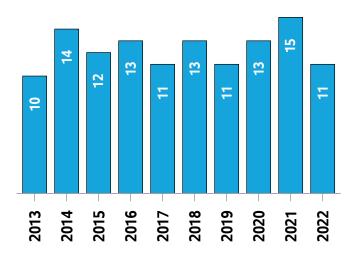


Sales Activity (June only)

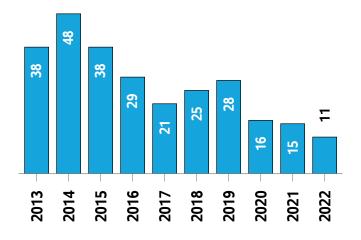


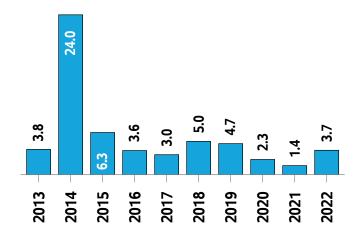
**Active Listings (June only)** 

New Listings (June only)

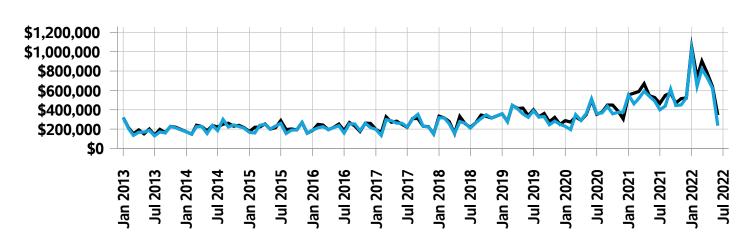


Months of Inventory (June only)





**Average Price and Median Price** 

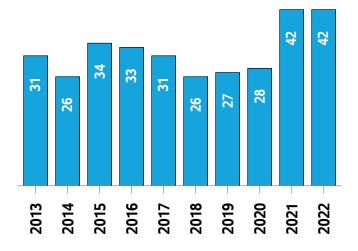




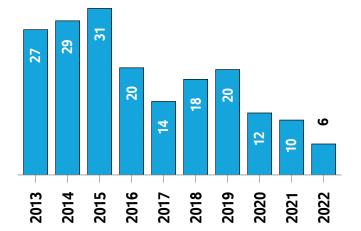
#### DYSART ET AL MLS® Non-Waterfront Market Activity

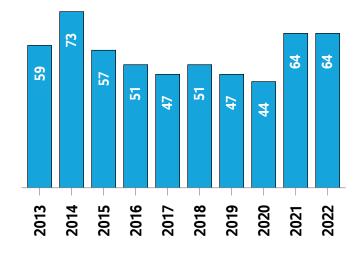




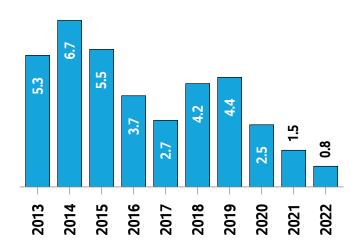


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## DYSART ET AL MLS® Single Family Market Activity



		Compared to °					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	14	-60.0	-62.2	-30.0	-39.1	-30.0	-33.3
Dollar Volume	\$16,371,500	-41.5	-34.9	35.0	72.4	140.3	116.8
New Listings	41	-18.0	-8.9	-22.6	17.1	5.1	36.7
Active Listings	44	0.0	-29.0	-62.7	-43.6	-74.4	-72.5
Sales to New Listings Ratio 1	34.1	70.0	82.2	37.7	65.7	51.3	70.0
Months of Inventory <sup>2</sup>	3.1	1.3	1.7	5.9	3.4	8.6	7.6
Average Price	\$1,169,393	46.3	72.0	92.9	183.3	243.3	225.2
Median Price	\$692,500	-7.7	34.5	52.2	97.9	135.1	143.0
Sale to List Price Ratio <sup>3</sup>	97.0	107.0	97.4	94.6	101.4	96.2	96.4
Median Days on Market	19.0	10.0	31.0	54.0	17.0	38.0	52.0

		Compared to °					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	89	-34.1	7.2	-6.3	-11.0	15.6	6.0
Dollar Volume	\$87,527,784	-25.7	77.0	54.3	75.4	235.1	219.6
New Listings	157	-22.7	0.0	-22.3	-3.7	-33.2	-38.9
Active Listings ⁴	20	-28.7	-61.0	-72.1	-65.6	-83.9	-84.3
Sales to New Listings Ratio 5	56.7	66.5	52.9	47.0	61.3	32.8	32.7
Months of Inventory 6	1.3	1.2	3.6	4.4	3.4	9.5	8.9
Average Price	\$983,458	12.7	65.1	64.7	97.1	189.9	201.6
Median Price	\$850,000	9.7	71.7	70.0	124.7	184.3	202.5
Sale to List Price Ratio <sup>7</sup>	109.8	110.2	98.0	96.5	98.8	95.1	96.4
Median Days on Market	9.0	9.0	27.0	32.0	18.5	55.0	45.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

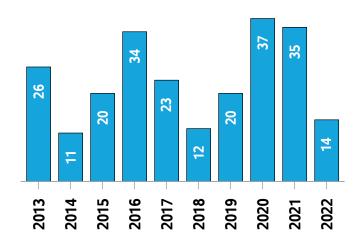
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



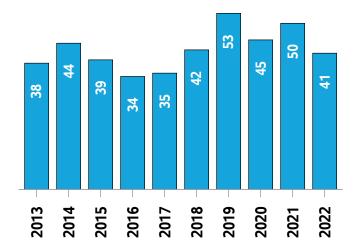
## DYSART ET AL MLS® Single Family Market Activity



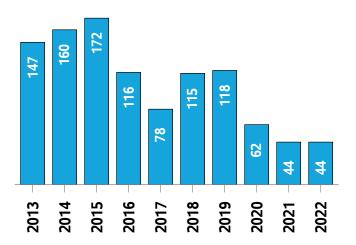
Sales Activity (June only)



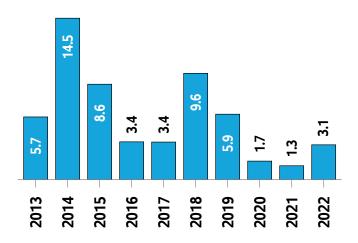
**New Listings (June only)** 



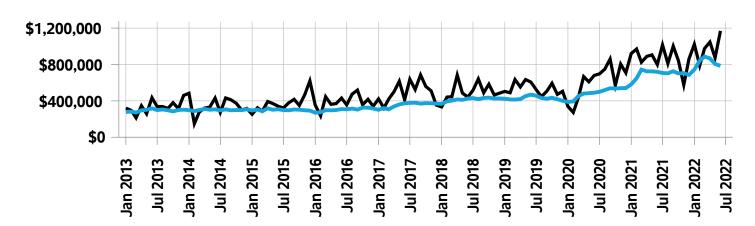
**Active Listings (June only)** 



Months of Inventory (June only)



MLS® HPI Single Family Benchmark Price and Average Price

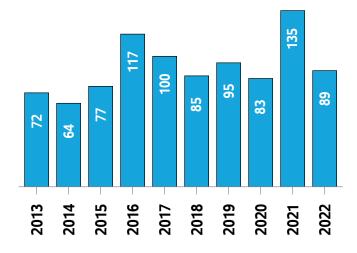




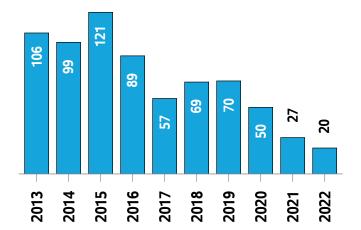
## DYSART ET AL MLS® Single Family Market Activity

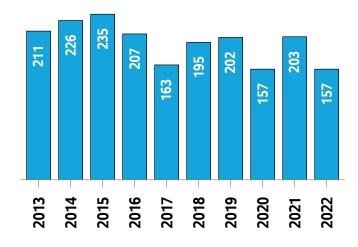




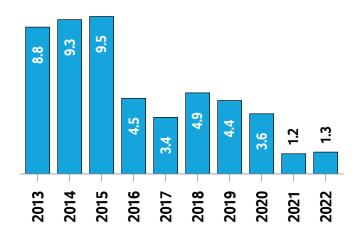


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

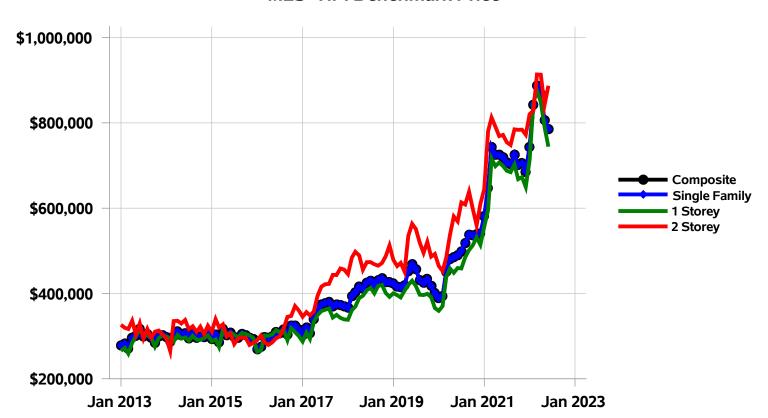


### DYSART ET AL MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price									
			percentage change vs.							
Benchmark Type:	June 2022	1 month ago	3 months 6 months 12 months month ago ago ago 3 years ago 5 years ago							
Composite	\$785,800	-2.5	-11.4	14.7	9.2	67.8	110.4			
Single Family	\$785,800	-2.5	-11.4	14.7	9.2	67.8	110.4			
One Storey	\$744,200	-5.9	-5.9 -15.1 14.5 6.5 73.1 107.4							
Two Storey	\$887,100	5.4	-2.9	14.9	14.9	57.5	113.2			

#### MLS® HPI Benchmark Price





## DYSART ET AL MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1305
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

#### Single Family **♠ ⋒**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1305
Half Bathrooms	0
Heating	Forced air
Lot Size	35379
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



## DYSART ET AL MLS® HPI Benchmark Descriptions



#### 1 Storey ♠

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1200
Half Bathrooms	0
Heating	Forced air
Lot Size	34107
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

#### 2 Storey **⋒**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1675
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	38768
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



### **GEORGIAN BAY TWP**MLS® Residential Market Activity



		Compared to <sup>a</sup>					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	12	-47.8	-52.0	-25.0	20.0	-33.3	-33.3
Dollar Volume	\$15,536,900	-22.7	-11.4	103.3	292.1	74.8	104.2
New Listings	46	35.3	64.3	100.0	24.3	-33.3	9.5
Active Listings	57	67.6	14.0	-19.7	-45.7	-82.2	-79.2
Sales to New Listings Ratio 1	26.1	67.6	89.3	69.6	27.0	26.1	42.9
Months of Inventory <sup>2</sup>	4.8	1.5	2.0	4.4	10.5	17.8	15.2
Average Price	\$1,294,742	48.2	84.5	171.1	226.7	162.2	206.4
Median Price	\$934,500	33.9	70.0	101.0	158.7	105.3	142.7
Sale to List Price Ratio <sup>3</sup>	101.7	107.3	97.1	97.9	102.2	95.3	94.8
Median Days on Market	13.5	12.0	92.0	39.0	23.5	46.0	59.0

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	45	-45.8	-11.8	40.6	-34.8	-30.8	-15.1
Dollar Volume	\$69,718,043	-13.6	127.8	297.9	132.7	127.9	202.6
New Listings	113	1.8	25.6	27.0	-17.5	-64.5	-56.0
Active Listings ⁴	23	10.7	-56.2	-54.4	-71.9	-90.1	-89.9
Sales to New Listings Ratio 5	39.8	74.8	56.7	36.0	50.4	20.4	20.6
Months of Inventory 6	3.0	1.5	6.0	9.3	7.0	20.9	25.2
Average Price	\$1,549,290	59.4	158.1	183.0	256.8	229.2	256.4
Median Price	\$914,000	26.1	75.8	83.6	152.1	142.1	185.6
Sale to List Price Ratio <sup>7</sup>	103.8	106.8	96.2	97.1	97.6	94.9	94.0
Median Days on Market	13.0	12.0	39.0	38.0	36.0	62.0	65.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

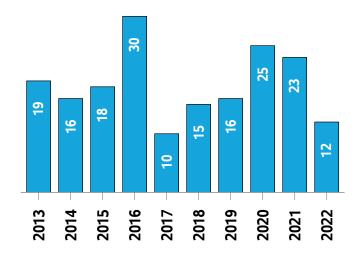
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



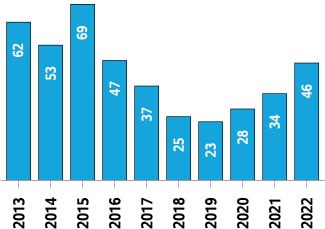
### **GEORGIAN BAY TWP**MLS® Residential Market Activity



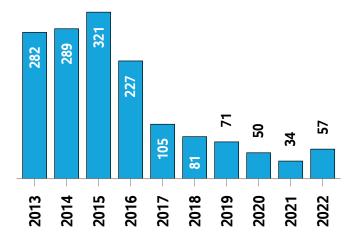
Sales Activity (June only)



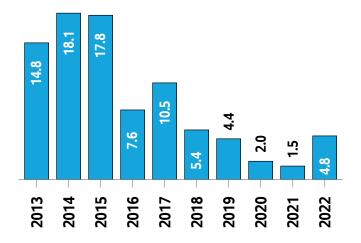
New Listings (June only)



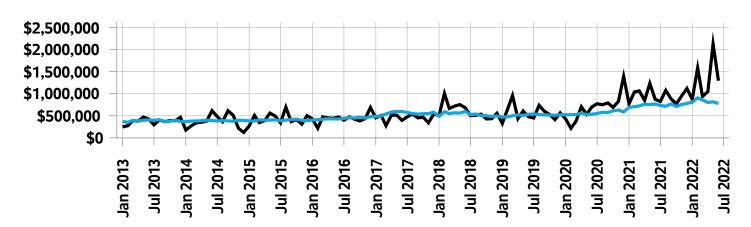
**Active Listings (June only)** 



**Months of Inventory (June only)** 



MLS® HPI Composite Benchmark Price and Average Price

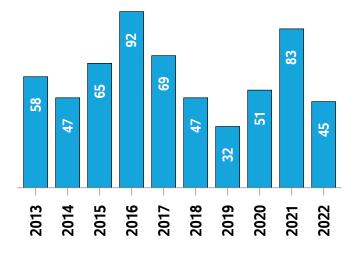




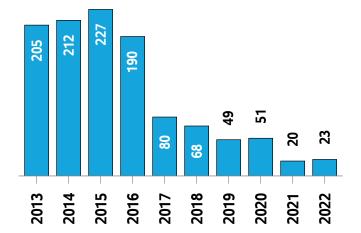
### **GEORGIAN BAY TWP**MLS® Residential Market Activity

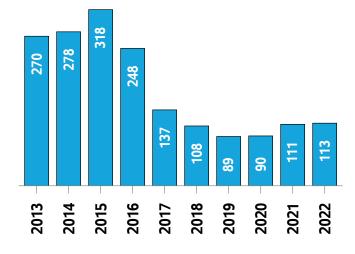




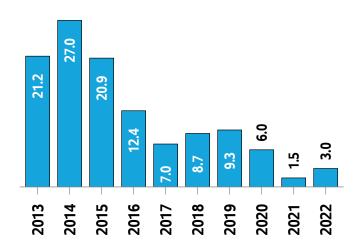


Active Listings (June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **GEORGIAN BAY TWP**MLS® Waterfront Market Activity



		Compared to <sup>a</sup>					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	9	-43.8	-57.1	-25.0	28.6	-40.0	-40.0
Dollar Volume	\$13,401,900	-17.1	-17.7	115.2	301.0	64.4	103.1
New Listings	41	64.0	57.7	173.3	41.4	-38.8	5.1
Active Listings	51	96.2	10.9	-12.1	-42.7	-83.0	-79.8
Sales to New Listings Ratio 1	22.0	64.0	80.8	80.0	24.1	22.4	38.5
Months of Inventory <sup>2</sup>	5.7	1.6	2.2	4.8	12.7	20.0	16.8
Average Price	\$1,489,100	47.4	92.1	187.0	211.9	174.0	238.4
Median Price	\$1,050,000	42.2	66.7	125.8	170.6	99.6	161.8
Sale to List Price Ratio 3	103.8	108.9	96.8	99.5	99.3	95.3	94.7
Median Days on Market	11.0	12.0	92.0	71.5	29.0	62.0	57.0

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	33	-45.0	-13.2	43.5	-36.5	-40.0	-23.3
Dollar Volume	\$61,402,233	-9.2	128.1	307.5	139.7	116.5	205.2
New Listings	91	12.3	26.4	42.2	-15.0	-68.7	-60.9
Active Listings ⁴	18	18.3	-58.6	-55.1	-72.3	-91.3	-91.1
Sales to New Listings Ratio 5	36.3	74.1	52.8	35.9	48.6	18.9	18.5
Months of Inventory 6	3.3	1.6	7.0	10.7	7.6	23.1	28.7
Average Price	\$1,860,674	65.2	162.7	184.0	277.7	260.8	297.7
Median Price	\$1,050,000	19.5	72.3	50.0	151.2	147.1	208.8
Sale to List Price Ratio <sup>7</sup>	102.9	107.5	96.0	98.2	97.7	95.2	94.1
Median Days on Market	14.0	12.0	45.0	49.0	43.0	69.0	67.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

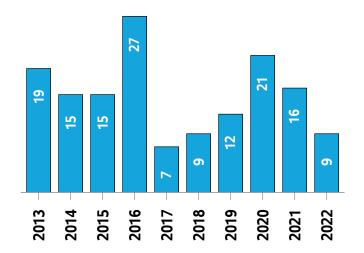
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



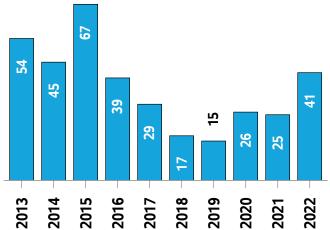
### **GEORGIAN BAY TWP**MLS® Waterfront Market Activity



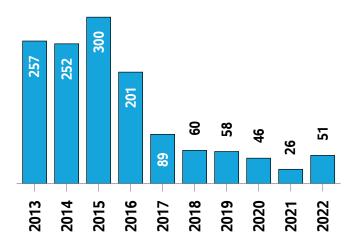
Sales Activity (June only)



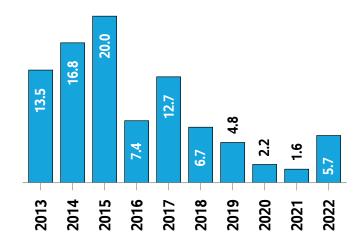
New Listings (June only)



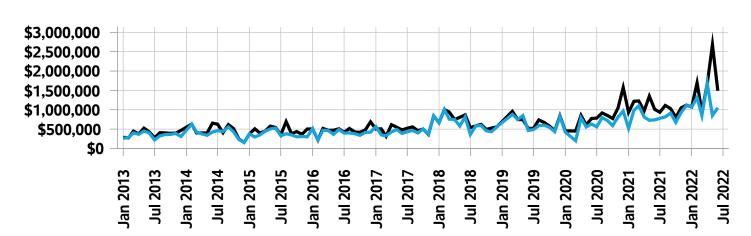
**Active Listings (June only)** 



**Months of Inventory (June only)** 



**Average Price and Median Price** 

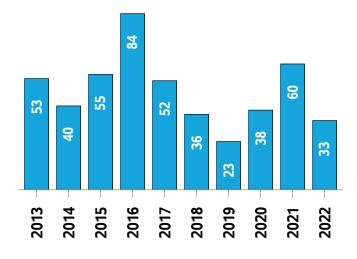




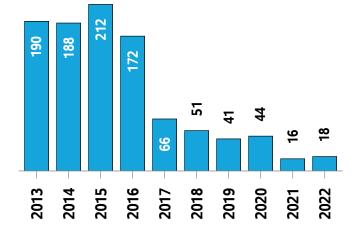
### **GEORGIAN BAY TWP**MLS® Waterfront Market Activity

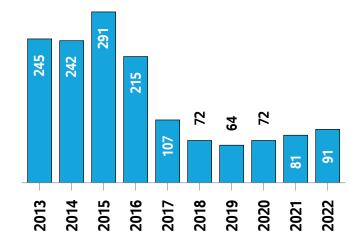


#### Sales Activity (June Year-to-date)

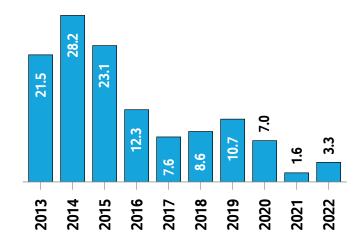


Active Listings (June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### GEORGIAN BAY TWP MLS® Non-Waterfront Market Activity



		Compared to <sup>8</sup>					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	3	-57.1	-25.0	-25.0	0.0	0.0	0.0
Dollar Volume	\$2,135,000	-45.6	69.1	50.8	244.4	188.9	111.9
New Listings	5	-44.4	150.0	-37.5	-37.5	150.0	66.7
Active Listings	6	-25.0	50.0	-53.8	-62.5	-71.4	-72.7
Sales to New Listings Ratio 1	60.0	77.8	200.0	50.0	37.5	150.0	100.0
Months of Inventory <sup>2</sup>	2.0	1.1	1.0	3.3	5.3	7.0	7.3
Average Price	\$711,667	26.8	125.5	101.1	244.4	188.9	111.9
Median Price	\$725,000	12.4	133.9	101.4	291.9	169.5	177.9
Sale to List Price Ratio <sup>3</sup>	95.7	103.6	99.1	93.4	109.0	94.9	95.0
Median Days on Market	14.0	11.0	73.5	17.0	18.0	17.0	61.0

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	12	-47.8	-7.7	33.3	-29.4	20.0	20.0
Dollar Volume	\$8,315,810	-36.4	125.2	238.7	91.7	273.8	184.6
New Listings	22	-26.7	22.2	-12.0	-26.7	-18.5	-8.3
Active Listings 4	4	-13.8	-40.5	-51.0	-70.2	-71.6	-76.2
Sales to New Listings Ratio 5	54.5	76.7	72.2	36.0	56.7	37.0	41.7
Months of Inventory 6	2.1	1.3	3.2	5.7	4.9	8.8	10.5
Average Price	\$692,984	22.0	144.0	154.0	171.6	211.5	137.1
Median Price	\$770,000	30.5	196.3	266.7	157.5	262.4	231.2
Sale to List Price Ratio <sup>7</sup>	106.2	105.0	96.8	94.3	97.3	93.6	93.4
Median Days on Market	12.5	12.0	36.0	19.0	36.0	37.0	62.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

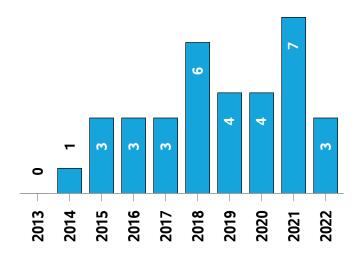
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



#### GEORGIAN BAY TWP MLS® Non-Waterfront Market Activity

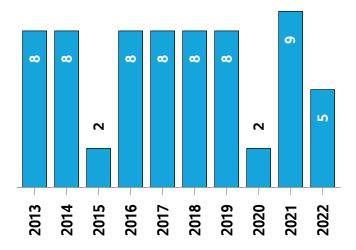


Sales Activity (June only)

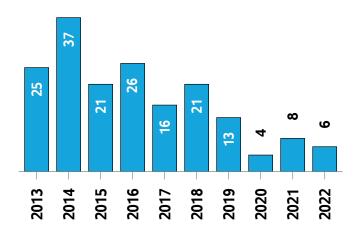


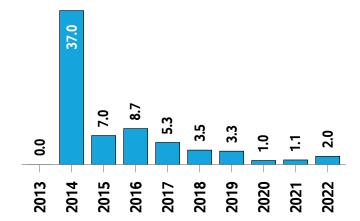
**Active Listings (June only)** 

New Listings (June only)

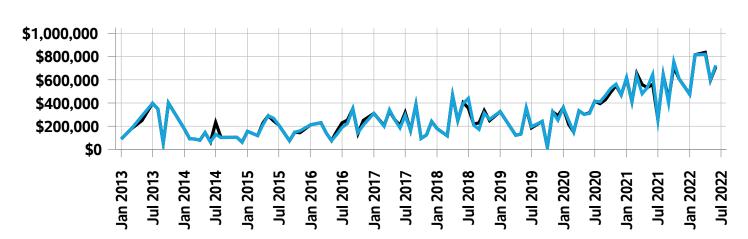


Months of Inventory (June only)





**Average Price and Median Price** 

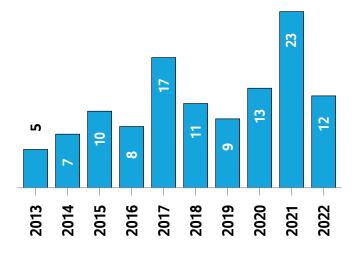




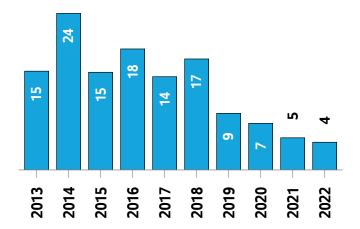
#### GEORGIAN BAY TWP MLS® Non-Waterfront Market Activity

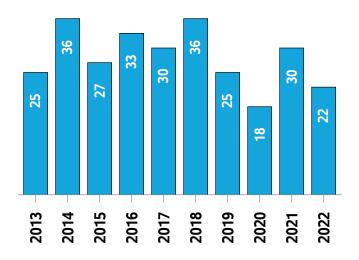


#### **Sales Activity (June Year-to-date)**

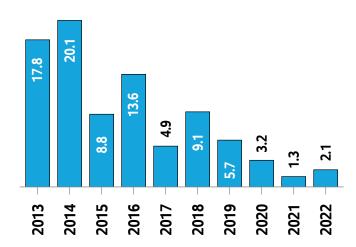


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **GEORGIAN BAY TWP**MLS® Single Family Market Activity



		Compared to °					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	11	-45.0	-50.0	-26.7	57.1	-31.3	-26.7
Dollar Volume	\$14,711,900	-20.5	-9.1	93.0	432.0	93.6	155.6
New Listings	44	46.7	76.0	131.6	46.7	-24.1	29.4
Active Listings	54	74.2	20.0	-15.6	-37.2	-79.0	-76.6
Sales to New Listings Ratio 1	25.0	66.7	88.0	78.9	23.3	27.6	44.1
Months of Inventory 2	4.9	1.6	2.0	4.3	12.3	16.1	15.4
Average Price	\$1,337,445	44.5	81.8	163.2	238.5	181.6	248.6
Median Price	\$955,000	36.8	57.2	101.1	203.2	141.6	180.9
Sale to List Price Ratio <sup>3</sup>	102.2	108.2	96.9	99.0	104.3	94.9	94.4
Median Days on Market	13.0	12.0	73.5	49.0	29.0	46.0	46.0

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	41	-43.8	-10.9	36.7	-19.6	-30.5	-10.9
Dollar Volume	\$66,333,043	-11.3	129.9	287.3	182.0	136.9	236.0
New Listings	104	7.2	35.1	31.6	-1.9	-59.2	-52.7
Active Listings ⁴	21	8.8	-55.4	-54.6	-69.3	-88.9	-89.2
Sales to New Listings Ratio 5	39.4	75.3	59.7	38.0	48.1	23.1	20.9
Months of Inventory 6	3.0	1.5	6.0	9.0	7.9	18.7	24.8
Average Price	\$1,617,879	57.9	158.0	183.4	250.8	240.9	277.0
Median Price	\$951,000	24.3	74.5	85.6	157.7	151.9	201.0
Sale to List Price Ratio <sup>7</sup>	104.0	107.7	96.1	97.6	97.5	94.8	93.2
Median Days on Market	13.0	12.0	37.5	38.0	39.0	61.0	64.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

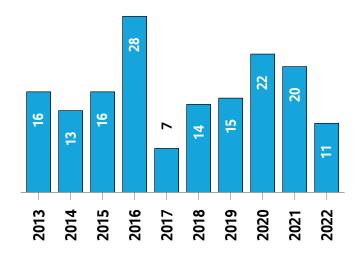
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



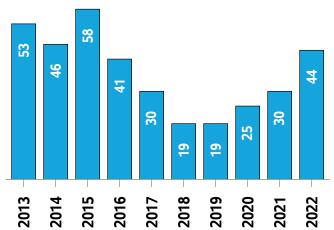
### **GEORGIAN BAY TWP**MLS® Single Family Market Activity



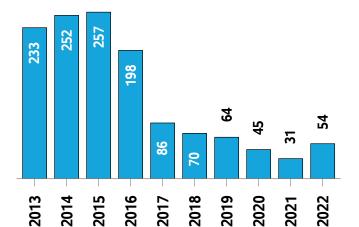
Sales Activity (June only)



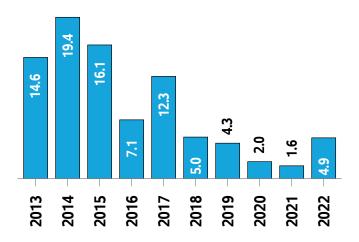
New Listings (June only)



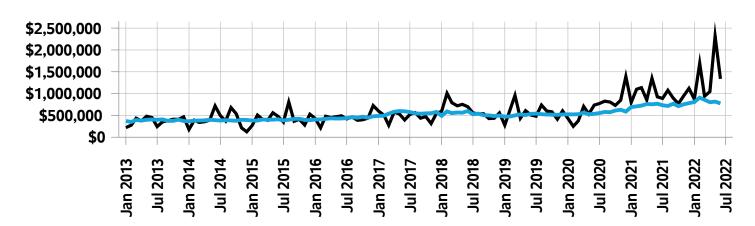
**Active Listings (June only)** 



**Months of Inventory (June only)** 



MLS® HPI Single Family Benchmark Price and Average Price

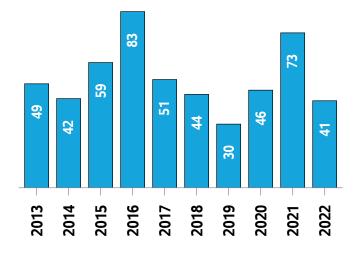




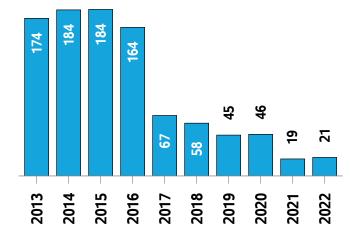
# **GEORGIAN BAY TWP**MLS® Single Family Market Activity

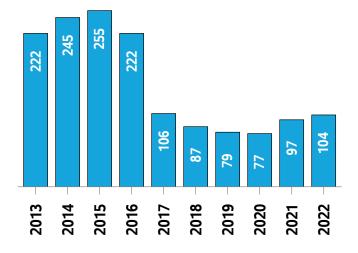




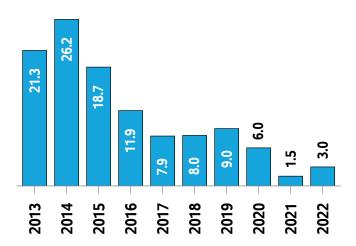


Active Listings <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

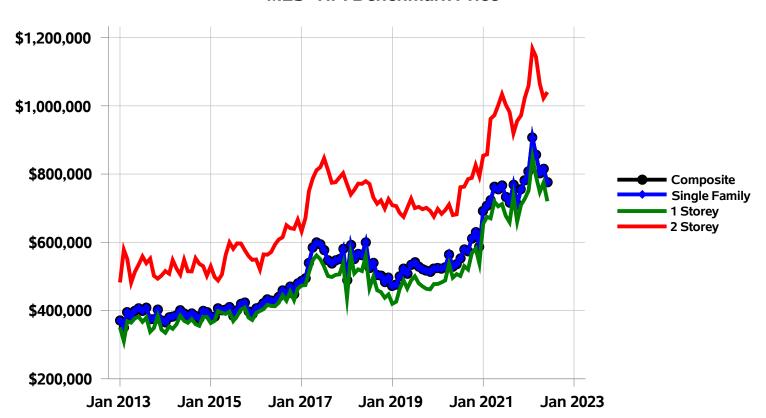


### **GEORGIAN BAY TWP**MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price												
			percentage change vs.										
Benchmark Type:	June 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago						
Composite	\$775,700	-5.0	-9.5	-0.7	1.1	45.0	30.5						
Single Family	\$775,700	-5.0	-9.5	-0.7	1.1	45.0	30.5						
One Storey	\$720,300	-7.0	-9.3	-1.0	1.2	47.5	30.9						
Two Storey	\$1,040,400	1.8	-9.1	1.7	0.6	43.0	26.8						

#### MLS® HPI Benchmark Price





# **GEORGIAN BAY TWP**MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1323
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1323
Half Bathrooms	0
Lot Size	45186
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



# **GEORGIAN BAY TWP**MLS® HPI Benchmark Descriptions



### 1 Storey ♠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1226
Half Bathrooms	0
Lot Size	45738
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

### 2 Storey **⋒**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1978
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	50094
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



#### **GRAVENHURST MLS® Residential Market Activity**



		Compared to <sup>8</sup>						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	19	-45.7	-48.6	-32.1	-54.8	-63.5	-36.7	
Dollar Volume	\$16,096,400	-47.8	-37.0	21.6	-24.2	-17.5	55.2	
New Listings	56	5.7	0.0	-6.7	12.0	-20.0	-22.2	
Active Listings	80	70.2	-11.1	-25.9	-12.1	-67.6	-73.7	
Sales to New Listings Ratio 1	33.9	66.0	66.1	46.7	84.0	74.3	41.7	
Months of Inventory <sup>2</sup>	4.2	1.3	2.4	3.9	2.2	4.8	10.1	
Average Price	\$847,179	-3.8	22.6	79.2	67.5	125.7	145.0	
Median Price	\$820,000	36.4	33.3	102.5	101.2	230.0	192.9	
Sale to List Price Ratio <sup>3</sup>	102.2	104.7	97.8	96.4	98.4	95.0	96.4	
Median Days on Market	13.0	12.0	14.0	17.0	17.0	45.0	28.5	

		Compared to °					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	121	-32.4	-8.3	4.3	-30.1	-20.9	22.2
Dollar Volume	\$119,446,345	-26.1	66.8	117.0	52.8	121.4	263.4
New Listings	226	-7.0	0.9	-2.2	-13.1	-40.8	-42.1
Active Listings ⁴	36	16.1	-48.0	-46.0	-45.7	-79.2	-83.2
Sales to New Listings Ratio 5	53.5	73.7	58.9	50.2	66.5	40.1	25.4
Months of Inventory 6	1.8	1.0	3.1	3.4	2.3	6.8	13.0
Average Price	\$987,160	9.4	82.0	108.1	118.5	179.9	197.4
Median Price	\$737,000	10.1	67.8	87.8	111.2	198.4	171.0
Sale to List Price Ratio <sup>7</sup>	106.0	107.6	97.2	97.6	99.5	95.1	95.7
Median Days on Market	10.0	10.0	18.5	20.0	15.0	44.0	36.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# **GRAVENHURST**MLS® Residential Market Activity

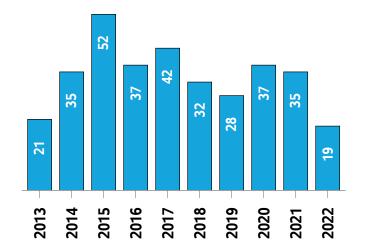
2013

2015

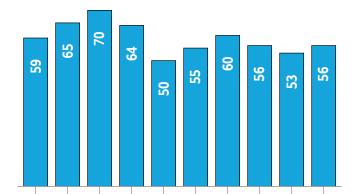
2016



Sales Activity (June only)



**Active Listings (June only)** 



**New Listings (June only)** 

Months of Inventory (June only)

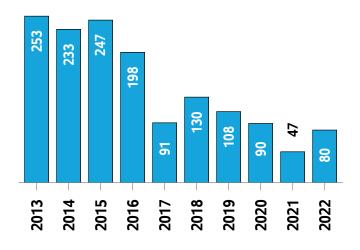
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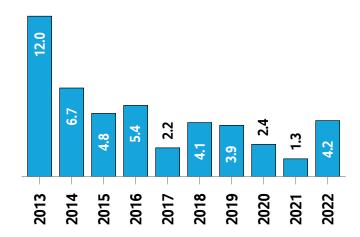
2018

2019

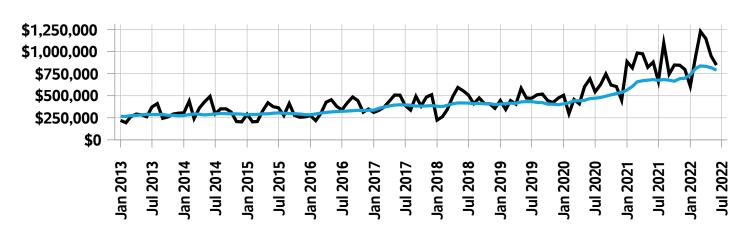
2020

2021





MLS® HPI Composite Benchmark Price and Average Price

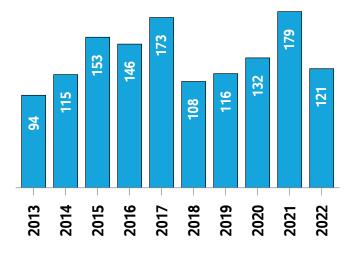




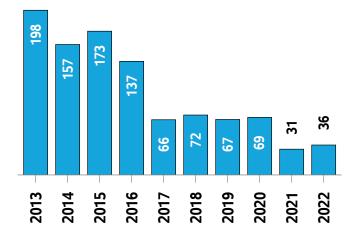
### GRAVENHURST MLS® Residential Market Activity

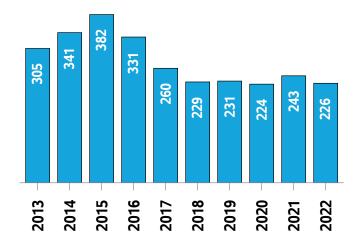




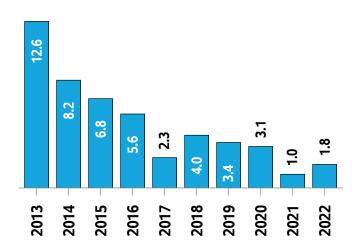


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# **GRAVENHURST**MLS® Waterfront Market Activity



		Compared to <sup>8</sup>					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	7	-36.4	-65.0	-41.7	-56.3	-63.2	-41.7
Dollar Volume	\$8,967,000	-49.5	-53.0	14.4	-25.3	-27.6	38.3
New Listings	28	55.6	7.7	-6.7	47.4	-12.5	-9.7
Active Listings	36	89.5	-18.2	-41.0	-21.7	-68.4	-73.9
Sales to New Listings Ratio 1	25.0	61.1	76.9	40.0	84.2	59.4	38.7
Months of Inventory <sup>2</sup>	5.1	1.7	2.2	5.1	2.9	6.0	11.5
Average Price	\$1,281,000	-20.6	34.4	96.0	70.8	96.5	137.2
Median Price	\$1,150,000	-17.9	47.4	167.1	77.3	147.3	177.3
Sale to List Price Ratio <sup>3</sup>	100.3	106.5	98.0	96.7	97.9	94.5	95.3
Median Days on Market	8.0	8.0	22.0	16.5	25.0	32.0	31.5

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	34	-42.4	-32.0	3.0	-35.8	-27.7	-2.9
Dollar Volume	\$60,360,397	-33.5	56.1	139.5	55.6	98.4	246.3
New Listings	85	4.9	-2.3	-14.1	-12.4	-47.9	-50.6
Active Listings ⁴	17	47.8	-44.7	-48.2	-51.0	-73.6	-81.8
Sales to New Listings Ratio 5	40.0	72.8	57.5	33.3	54.6	28.8	20.3
Months of Inventory 6	2.9	1.1	3.6	5.8	3.8	8.0	15.5
Average Price	\$1,775,306	15.4	129.6	132.5	142.6	174.2	256.5
Median Price	\$1,223,611	7.8	91.6	112.8	85.4	133.1	178.1
Sale to List Price Ratio <sup>7</sup>	102.9	110.7	97.5	96.2	97.8	95.2	95.4
Median Days on Market	12.0	10.0	20.0	16.0	22.0	32.0	47.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

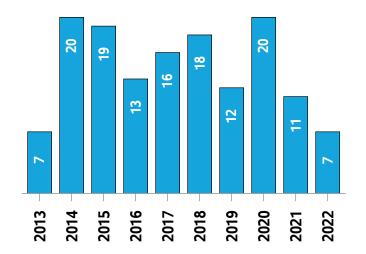
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



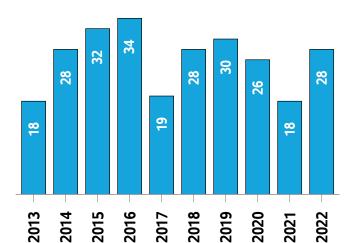
# **GRAVENHURST**MLS® Waterfront Market Activity



Sales Activity (June only)

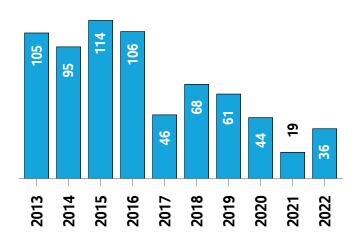


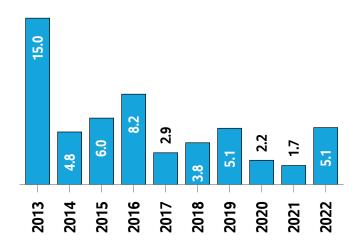
**Active Listings (June only)** 



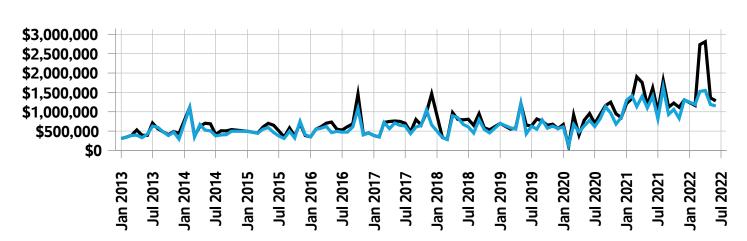
**New Listings (June only)** 

Months of Inventory (June only)





**Average Price and Median Price** 

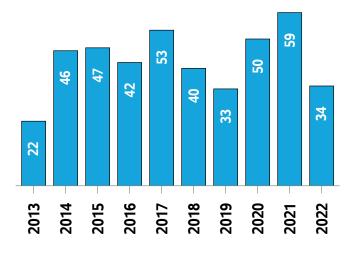




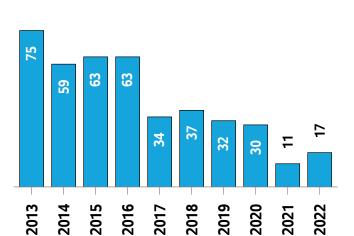
# GRAVENHURST MLS® Waterfront Market Activity

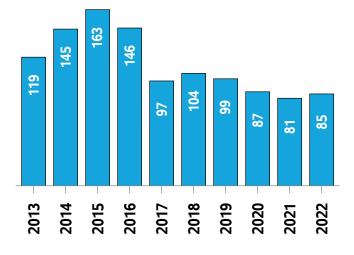




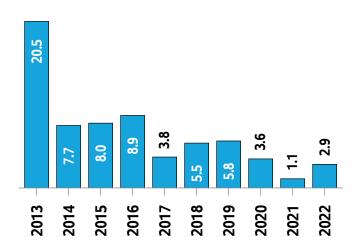


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# GRAVENHURST MLS® Non-Waterfront Market Activity



		Compared to <sup>8</sup>					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	12	-50.0	-29.4	-25.0	-53.8	-63.6	-33.3
Dollar Volume	\$7,129,400	-45.5	9.6	32.1	-22.8	-0.1	83.2
New Listings	28	-20.0	-6.7	-6.7	-9.7	-26.3	-31.7
Active Listings	44	57.1	-4.3	-6.4	-2.2	-66.9	-73.5
Sales to New Listings Ratio 1	42.9	68.6	56.7	53.3	83.9	86.8	43.9
Months of Inventory <sup>2</sup>	3.7	1.2	2.7	2.9	1.7	4.0	9.2
Average Price	\$594,117	9.1	55.3	76.2	67.2	174.8	174.8
Median Price	\$564,250	12.9	41.1	89.7	66.4	151.9	167.7
Sale to List Price Ratio <sup>3</sup>	103.3	103.8	97.7	96.2	98.8	95.3	97.1
Median Days on Market	14.5	12.5	13.0	17.0	12.5	58.0	25.5

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	87	-27.5	6.1	4.8	-27.5	-17.9	35.9
Dollar Volume	\$59,085,948	-16.5	79.4	98.0	50.0	151.1	282.8
New Listings	141	-13.0	2.9	6.8	-13.5	-35.6	-35.3
Active Listings ⁴	20	-1.7	-50.4	-44.0	-40.3	-82.3	-84.3
Sales to New Listings Ratio 5	61.7	74.1	59.9	62.9	73.6	48.4	29.4
Months of Inventory 6	1.3	1.0	2.9	2.5	1.6	6.2	11.6
Average Price	\$679,149	15.2	69.1	88.9	106.9	206.0	181.6
Median Price	\$649,000	16.2	64.7	80.3	114.5	191.0	185.6
Sale to List Price Ratio <sup>7</sup>	107.3	106.1	97.0	98.2	100.3	95.1	95.9
Median Days on Market	9.0	11.0	18.5	21.0	12.0	50.5	31.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $<sup>^{\</sup>rm 5}$  Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

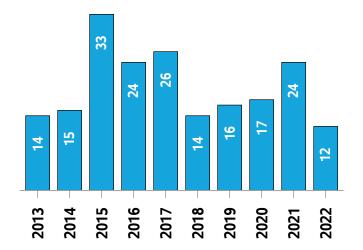
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



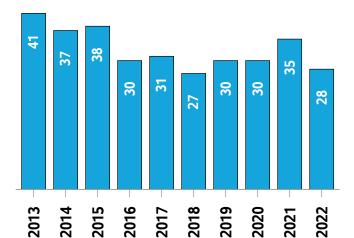
# GRAVENHURST MLS® Non-Waterfront Market Activity



Sales Activity (June only)

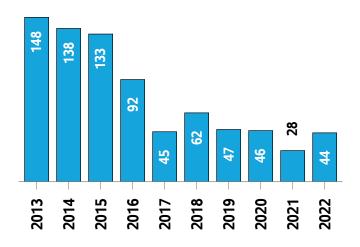


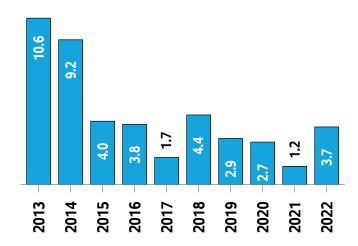
**Active Listings (June only)** 



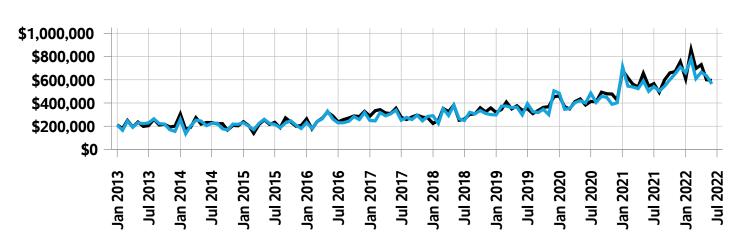
**New Listings (June only)** 

Months of Inventory (June only)





**Average Price and Median Price** 

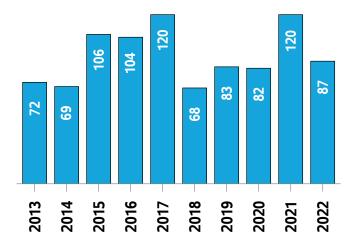




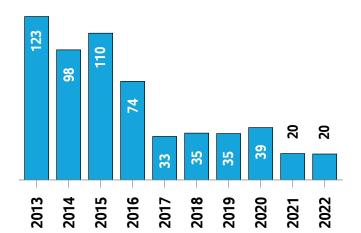
# GRAVENHURST MLS® Non-Waterfront Market Activity

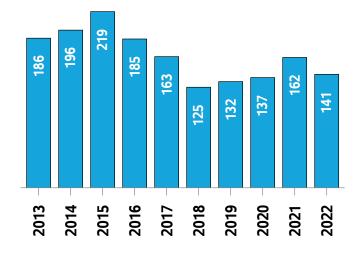




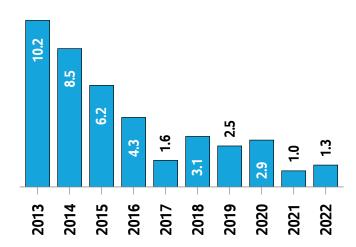


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# **GRAVENHURST**MLS® Single Family Market Activity



			Compared to <sup>8</sup>				
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	16	-46.7	-51.5	-30.4	-57.9	-62.8	-40.7
Dollar Volume	\$15,190,400	-46.7	-38.8	30.7	-25.9	-12.7	53.1
New Listings	52	8.3	15.6	6.1	26.8	2.0	-14.8
Active Listings	69	64.3	7.8	-21.6	6.2	-60.1	-71.4
Sales to New Listings Ratio 1	30.8	62.5	73.3	46.9	92.7	84.3	44.3
Months of Inventory <sup>2</sup>	4.3	1.4	1.9	3.8	1.7	4.0	8.9
Average Price	\$949,400	-0.1	26.3	87.8	76.0	134.6	158.3
Median Price	\$870,500	28.2	40.4	110.5	104.8	248.2	200.2
Sale to List Price Ratio <sup>3</sup>	103.1	105.4	98.3	96.3	98.6	95.3	96.8
Median Days on Market	12.5	10.0	14.0	17.0	14.0	45.0	24.0

		Compared to <sup>°</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	104	-34.2	-8.8	6.1	-32.9	-20.6	14.3
Dollar Volume	\$112,428,445	-26.5	66.8	122.3	51.3	125.4	263.6
New Listings	196	-8.8	9.5	3.2	-10.1	-34.0	-40.4
Active Listings 4	30	11.9	-43.4	-45.9	-39.9	-76.6	-82.2
Sales to New Listings Ratio 5	53.1	73.5	63.7	51.6	71.1	44.1	27.7
Months of Inventory 6	1.7	1.0	2.8	3.4	1.9	5.8	11.1
Average Price	\$1,081,043	11.7	82.8	109.5	125.5	183.9	218.2
Median Price	\$785,000	11.7	64.4	91.5	112.7	207.8	188.1
Sale to List Price Ratio <sup>7</sup>	106.7	108.5	97.6	98.0	100.1	95.6	96.1
Median Days on Market	9.0	10.0	20.5	17.5	13.0	43.0	36.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

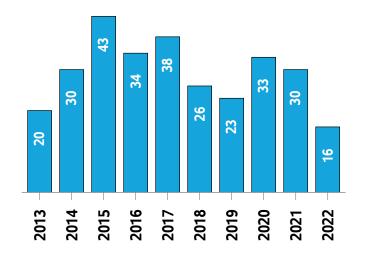
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# **GRAVENHURST**MLS® Single Family Market Activity

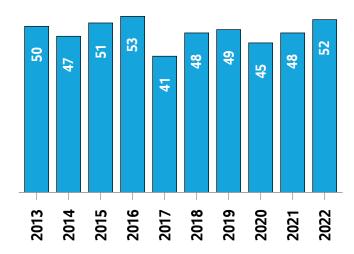




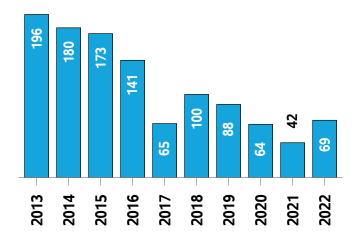


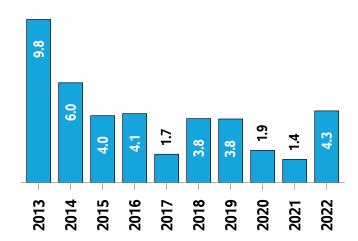
**Active Listings (June only)** 

#### New Listings (June only)

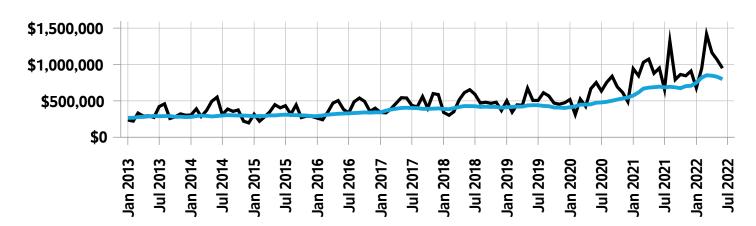


**Months of Inventory (June only)** 





MLS® HPI Single Family Benchmark Price and Average Price

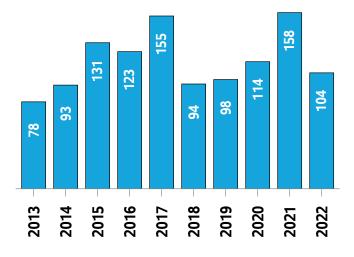




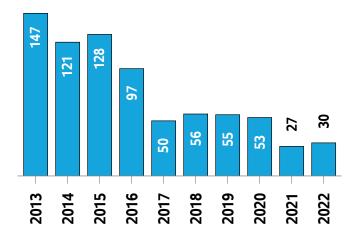
# **GRAVENHURST**MLS® Single Family Market Activity

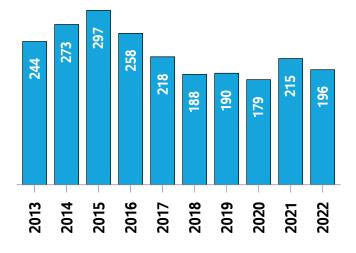


#### Sales Activity (June Year-to-date)

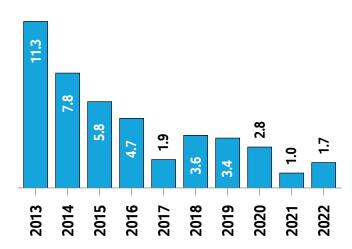


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **GRAVENHURST**MLS® Apartment Market Activity



		Compared to °					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	2	-50.0	0.0	0.0	100.0	0.0	100.0
Dollar Volume	\$731,000	-64.9	17.9	9.9	126.7	46.9	108.9
New Listings	1	-50.0	-50.0	-75.0	0.0	-75.0	-75.0
Active Listings	4	100.0	-42.9	-20.0	-33.3	-78.9	-82.6
Sales to New Listings Ratio 1	200.0	200.0	100.0	50.0	100.0	50.0	25.0
Months of Inventory <sup>2</sup>	2.0	0.5	3.5	2.5	6.0	9.5	23.0
Average Price	\$365,500	-29.9	17.9	9.9	13.3	46.9	4.4
Median Price	\$365,500	-31.0	17.9	9.9	13.3	46.9	4.4
Sale to List Price Ratio <sup>3</sup>	98.2	100.7	96.6	98.8	98.0	86.9	87.9
Median Days on Market	54.0	54.0	25.5	13.0	57.0	154.0	34.0

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	7	-30.0	16.7	16.7	250.0	75.0	600.0
Dollar Volume	\$3,070,000	-42.8	41.1	53.3	397.2	183.6	777.1
New Listings	14	16.7	-6.7	16.7	75.0	-17.6	-33.3
Active Listings ⁴	5	90.0	-26.9	48.4	18.8	-68.0	-72.6
Sales to New Listings Ratio 5	50.0	83.3	40.0	50.0	25.0	23.5	4.8
Months of Inventory 6	4.1	1.5	6.5	3.2	12.0	22.3	104.0
Average Price	\$438,571	-18.3	20.9	31.4	42.0	62.1	25.3
Median Price	\$450,000	-18.1	38.9	35.3	45.7	53.8	28.6
Sale to List Price Ratio <sup>7</sup>	102.5	103.0	96.9	97.8	96.6	91.7	87.9
Median Days on Market	12.0	25.5	25.5	24.5	110.5	143.5	34.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### GRAVENHURST MLS® Apartment Market Activity

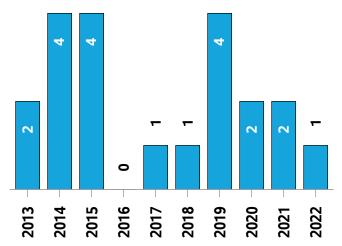




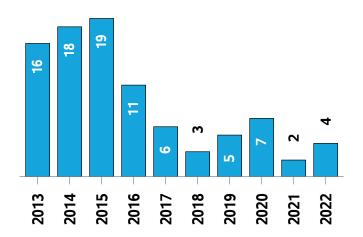


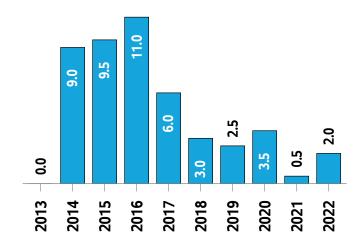
**Active Listings (June only)** 

### New Listings (June only)

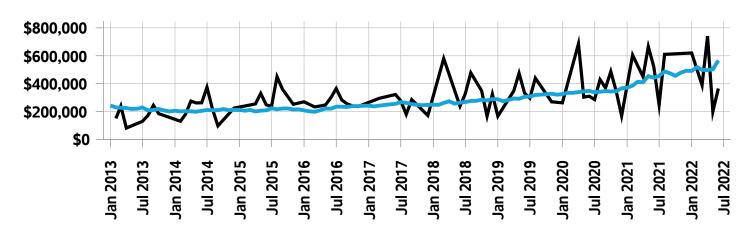


Months of Inventory (June only)





MLS® HPI Apartment Benchmark Price and Average Price

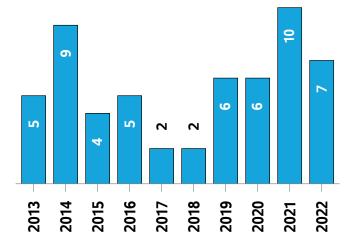




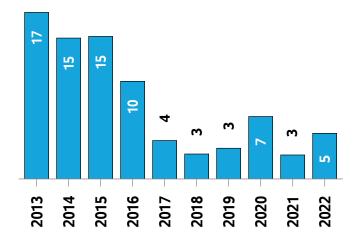
### GRAVENHURST MLS® Apartment Market Activity



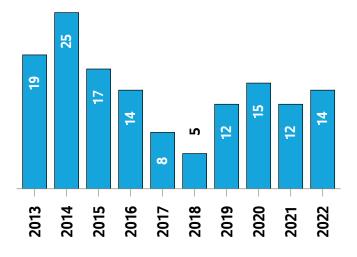




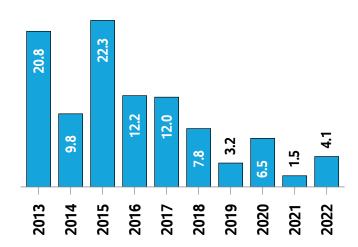
**Active Listings** <sup>1</sup>(June Year-to-date)



**New Listings (June Year-to-date)** 



Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

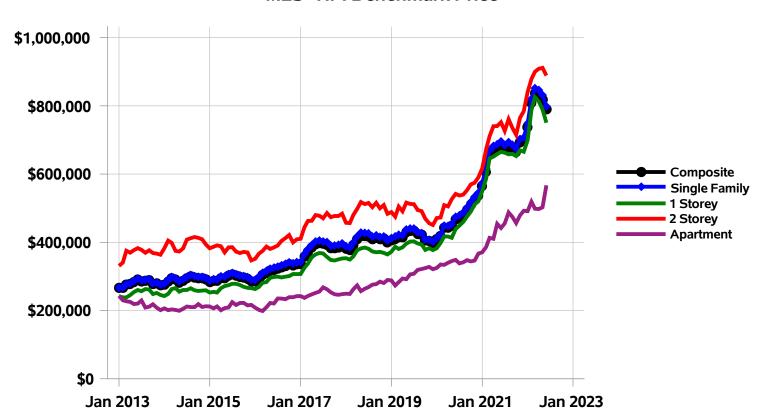


### GRAVENHURST MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price									
			percentage change vs.							
Benchmark Type:	June 2022	1 month ago	3 months 6 months 12 months ago 3 years ago 5 years a							
Composite	\$789,300	-3.5	-5.7	13.1	15.5	82.2	98.7			
Single Family	\$798,500	-4.0	-6.2	12.9	14.8	81.3	97.1			
One Storey	\$750,500	-4.9	-9.0	12.8	12.8	86.6	103.6			
Two Storey	\$888,600	-2.5	-1.3	13.3	18.2	73.4	86.0			
Apartment	\$567,000	12.8	13.8	15.2	28.3	85.3	121.8			

#### MLS® HPI Benchmark Price





# **GRAVENHURST**MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1334
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

### Single Family 🏤 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1353
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	19193
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



# **GRAVENHURST**MLS® HPI Benchmark Descriptions



### 1 Storey <del>↑</del>

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1254
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	20019
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

### 2 Storey **⋒**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1625
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	18000
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



# **GRAVENHURST**MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1106
Half Bathrooms	0
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



#### HIGHLANDS EAST **MLS® Residential Market Activity**



		Compared to °						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	21	5.0	0.0	90.9	23.5	0.0	110.0	
Dollar Volume	\$12,403,460	-7.6	76.1	244.0	116.0	80.4	547.5	
New Listings	34	0.0	61.9	-10.5	36.0	9.7	3.0	
Active Listings	36	33.3	50.0	-35.7	-10.0	-68.1	-69.7	
Sales to New Listings Ratio 1	61.8	58.8	100.0	28.9	68.0	67.7	30.3	
Months of Inventory <sup>2</sup>	1.7	1.4	1.1	5.1	2.4	5.4	11.9	
Average Price	\$590,641	-12.0	76.1	80.2	74.9	80.4	208.3	
Median Price	\$525,000	-23.0	89.9	81.7	133.3	133.3	188.5	
Sale to List Price Ratio <sup>3</sup>	102.4	112.1	98.5	96.4	97.2	95.4	90.5	
Median Days on Market	15.0	11.0	18.0	13.0	15.0	27.0	35.0	

		Compared to °					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	73	-9.9	40.4	52.1	10.6	62.2	69.8
Dollar Volume	\$46,025,071	-11.1	128.7	202.7	128.6	268.7	480.8
New Listings	129	12.2	76.7	25.2	26.5	-20.4	-17.3
Active Listings ⁴	18	34.6	-25.3	-43.5	-25.9	-76.4	-75.8
Sales to New Listings Ratio 5	56.6	70.4	71.2	46.6	64.7	27.8	27.6
Months of Inventory 6	1.5	1.0	2.8	4.0	2.2	10.3	10.5
Average Price	\$630,480	-1.4	62.9	99.0	106.7	127.3	242.1
Median Price	\$480,000	-26.2	50.0	65.8	85.5	113.3	231.0
Sale to List Price Ratio <sup>7</sup>	109.3	117.1	97.8	95.7	97.6	95.1	94.4
Median Days on Market	12.0	7.0	21.0	24.5	19.0	45.0	29.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

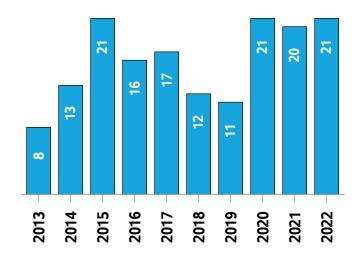
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



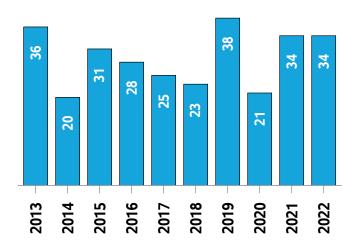
### HIGHLANDS EAST MLS® Residential Market Activity



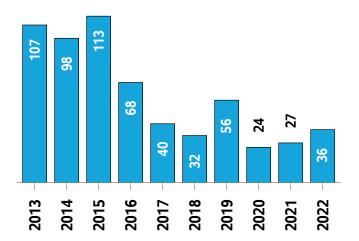
Sales Activity (June only)



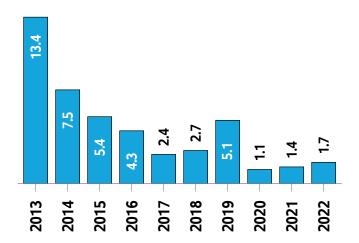
New Listings (June only)



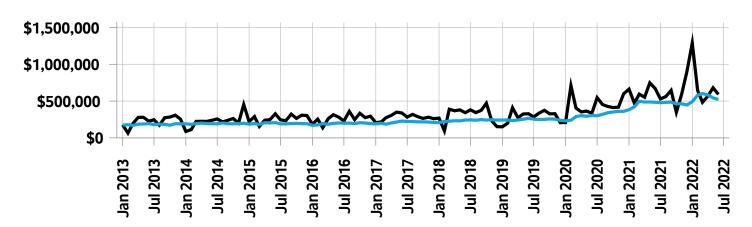
**Active Listings (June only)** 



**Months of Inventory (June only)** 



MLS® HPI Composite Benchmark Price and Average Price

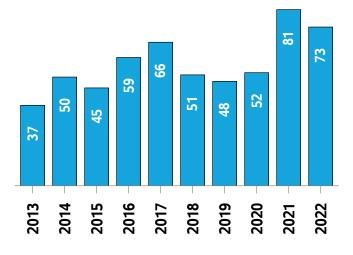




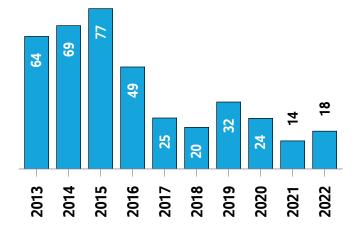
### HIGHLANDS EAST MLS® Residential Market Activity

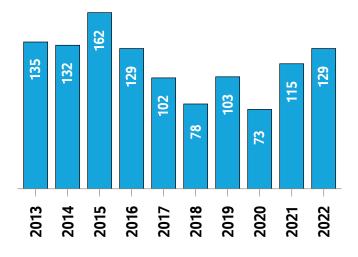




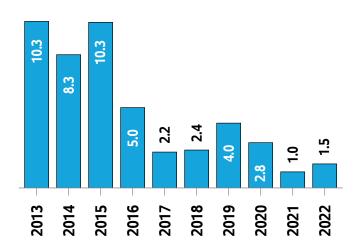


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### HIGHLANDS EAST **MLS® Waterfront Market Activity**



		Compared to <sup>a</sup>					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	12	0.0	9.1	100.0	50.0	-29.4	200.0
Dollar Volume	\$9,210,000	1.4	86.5	243.4	163.2	43.9	739.9
New Listings	18	-21.7	100.0	-25.0	50.0	-5.3	5.9
Active Listings	15	-6.3	25.0	-57.1	-21.1	-79.5	-78.6
Sales to New Listings Ratio 1	66.7	52.2	122.2	25.0	66.7	89.5	23.5
Months of Inventory <sup>2</sup>	1.3	1.3	1.1	5.8	2.4	4.3	17.5
Average Price	\$767,500	1.4	70.9	71.7	75.5	103.9	180.0
Median Price	\$771,250	3.3	90.4	67.2	87.8	144.8	174.2
Sale to List Price Ratio <sup>3</sup>	98.7	118.9	101.3	97.4	97.6	96.7	97.4
Median Days on Market	13.5	7.5	18.0	12.5	13.0	27.0	97.5

		Compared to °					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	27	-37.2	-12.9	12.5	-22.9	-3.6	58.8
Dollar Volume	\$26,408,111	-24.7	71.4	150.0	88.4	165.3	456.0
New Listings	52	-20.0	20.9	-10.3	-5.5	-51.9	-38.8
Active Listings ⁴	7	-4.5	-53.8	-59.2	-39.1	-85.0	-84.6
Sales to New Listings Ratio 5	51.9	66.2	72.1	41.4	63.6	25.9	20.0
Months of Inventory 6	1.6	1.0	2.9	4.3	2.0	10.0	16.0
Average Price	\$978,078	20.0	96.8	122.2	144.2	175.1	250.1
Median Price	\$950,000	21.8	128.9	115.3	187.0	217.2	245.5
Sale to List Price Ratio <sup>7</sup>	109.7	123.6	99.1	96.3	98.7	96.6	97.2
Median Days on Market	11.0	7.0	21.0	16.0	14.0	32.0	47.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

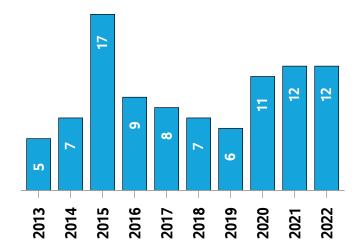
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



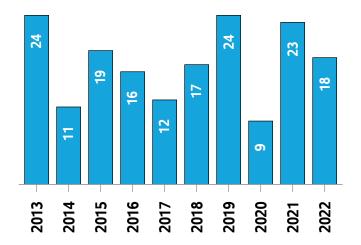
### HIGHLANDS EAST MLS® Waterfront Market Activity



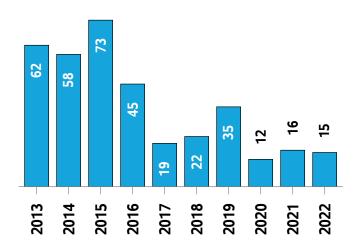
Sales Activity (June only)



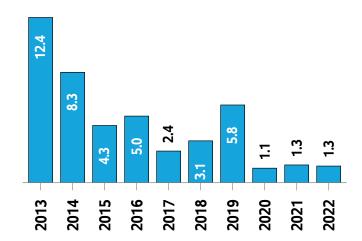
New Listings (June only)



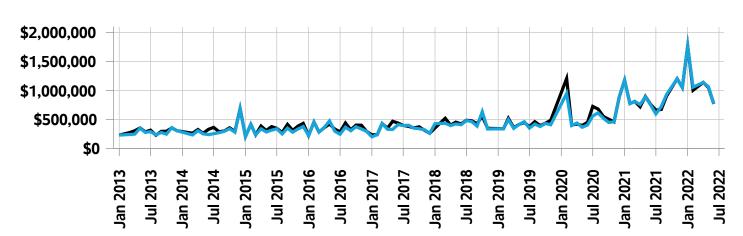
Months of Inventory (June only)



**Active Listings (June only)** 



**Average Price and Median Price** 

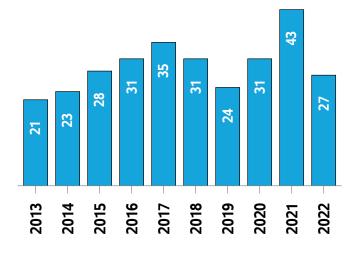




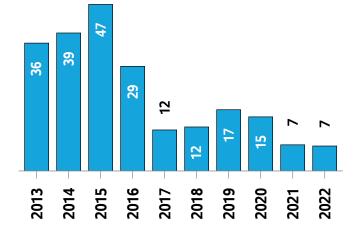
# HIGHLANDS EAST MLS® Waterfront Market Activity

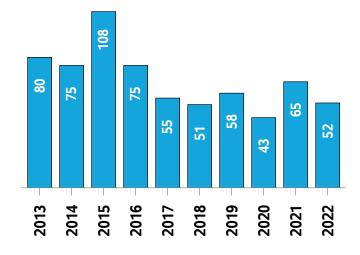




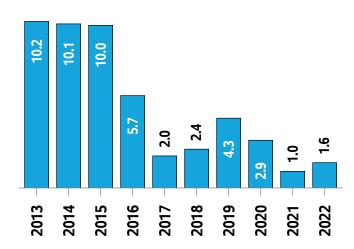


Active Listings <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# HIGHLANDS EAST MLS® Non-Waterfront Market Activity



		Compared to °						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	9	12.5	-10.0	80.0	0.0	125.0	50.0	
Dollar Volume	\$3,193,460	-26.3	51.7	245.6	42.4	569.5	289.9	
New Listings	16	45.5	33.3	14.3	23.1	33.3	0.0	
Active Listings	21	90.9	75.0	0.0	0.0	-47.5	-57.1	
Sales to New Listings Ratio 1	56.3	72.7	83.3	35.7	69.2	33.3	37.5	
Months of Inventory <sup>2</sup>	2.3	1.4	1.2	4.2	2.3	10.0	8.2	
Average Price	\$354,829	-34.5	68.5	92.0	42.4	197.6	159.9	
Median Price	\$340,000	-32.0	49.0	82.8	106.1	186.9	194.4	
Sale to List Price Ratio <sup>3</sup>	107.3	101.9	95.3	95.2	96.8	89.5	85.9	
Median Days on Market	17.0	14.5	18.0	28.0	28.0	27.0	24.5	

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	46	21.1	119.0	91.7	48.4	170.6	76.9
Dollar Volume	\$19,616,960	17.3	316.0	322.7	220.8	675.8	517.9
New Listings	77	54.0	156.7	71.1	63.8	42.6	8.5
Active Listings ⁴	11	50.9	21.8	-25.6	-14.1	-63.2	-62.6
Sales to New Listings Ratio 5	59.7	76.0	70.0	53.3	66.0	31.5	36.6
Months of Inventory 6	1.5	1.2	2.6	3.8	2.5	10.7	6.9
Average Price	\$426,456	-3.1	89.9	120.5	116.2	186.7	249.2
Median Price	\$380,000	0.3	52.1	122.2	130.3	145.2	255.1
Sale to List Price Ratio <sup>7</sup>	109.1	109.8	95.8	95.1	96.3	92.7	92.5
Median Days on Market	13.0	10.0	21.0	36.0	32.0	58.0	22.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# HIGHLANDS EAST MLS® Non-Waterfront Market Activity

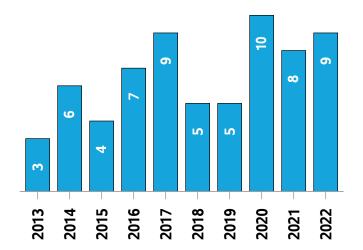
2013

2015

2016



Sales Activity (June only)



**Active Listings (June only)** 



**New Listings (June only)** 

Months of Inventory (June only)

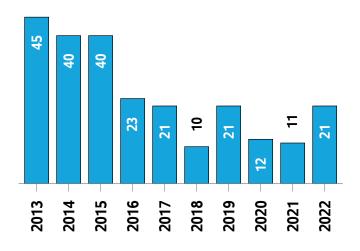
2017

2018

2019

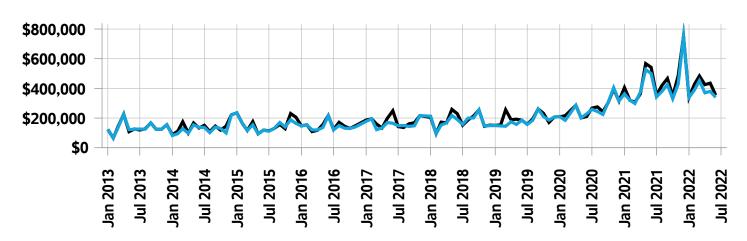
2020

2021





**Average Price and Median Price** 

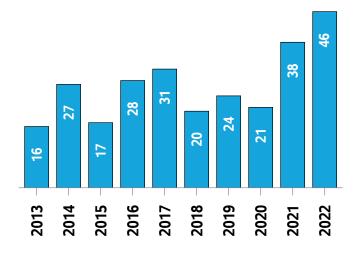




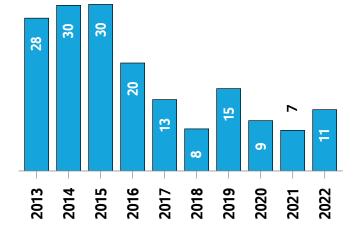
# HIGHLANDS EAST MLS® Non-Waterfront Market Activity

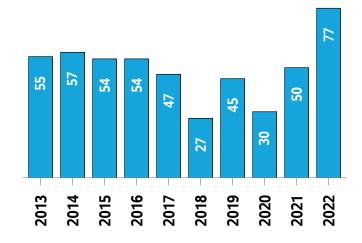


#### Sales Activity (June Year-to-date)

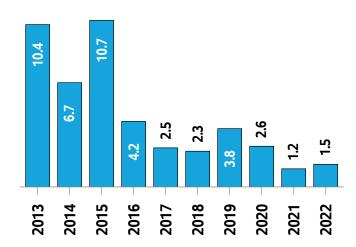


Active Listings <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### HIGHLANDS EAST MLS® Single Family Market Activity



		Compared to °					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	19	-5.0	-9.5	72.7	26.7	-9.5	137.5
Dollar Volume	\$12,114,000	-9.7	72.0	235.9	128.2	76.2	754.5
New Listings	34	0.0	61.9	-8.1	47.8	13.3	6.3
Active Listings	31	14.8	29.2	-42.6	-16.2	-68.7	-72.3
Sales to New Listings Ratio 1	55.9	58.8	100.0	29.7	65.2	70.0	25.0
Months of Inventory <sup>2</sup>	1.6	1.4	1.1	4.9	2.5	4.7	14.0
Average Price	\$637,579	-5.0	90.1	94.5	80.2	94.7	259.8
Median Price	\$536,000	-21.4	93.9	85.5	138.2	138.2	317.1
Sale to List Price Ratio <sup>3</sup>	105.0	112.1	98.5	96.4	97.1	95.4	88.7
Median Days on Market	14.0	11.0	18.0	13.0	15.0	27.0	35.0

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	70	-13.6	34.6	45.8	29.6	62.8	75.0
Dollar Volume	\$45,600,611	-11.9	126.6	199.9	167.6	287.1	540.7
New Listings	119	3.5	63.0	17.8	32.2	-17.9	-18.5
Active Listings ⁴	16	16.0	-35.6	-50.5	-28.8	-76.3	-77.8
Sales to New Listings Ratio 5	58.8	70.4	71.2	47.5	60.0	29.7	27.4
Months of Inventory 6	1.3	1.0	2.8	4.0	2.4	9.2	10.6
Average Price	\$651,437	1.9	68.3	105.6	106.4	137.8	266.1
Median Price	\$502,000	-22.8	56.9	73.4	94.0	123.1	257.3
Sale to List Price Ratio <sup>7</sup>	110.5	117.1	97.8	95.7	98.1	95.1	94.0
Median Days on Market	11.0	7.0	21.0	24.5	20.0	45.0	29.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

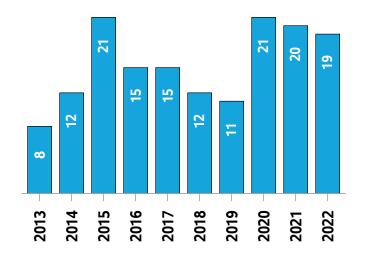
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## HIGHLANDS EAST MLS® Single Family Market Activity

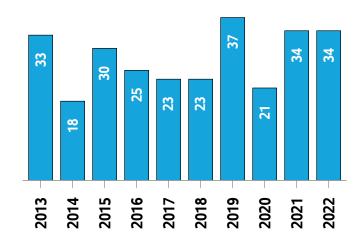




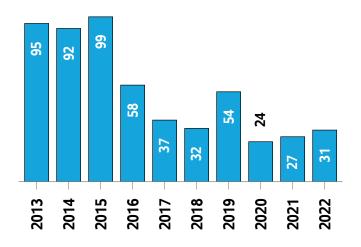


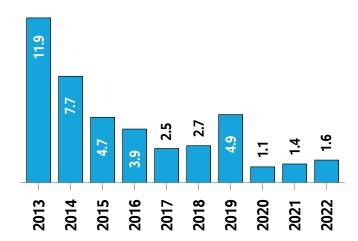
**Active Listings (June only)** 

#### New Listings (June only)

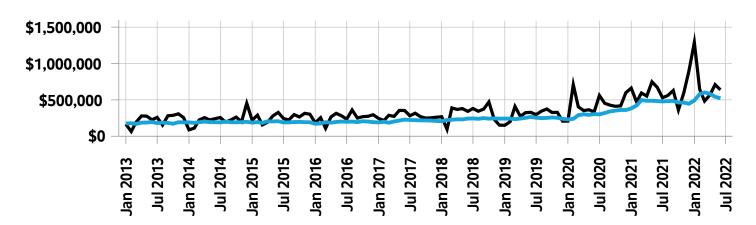


Months of Inventory (June only)





MLS® HPI Single Family Benchmark Price and Average Price

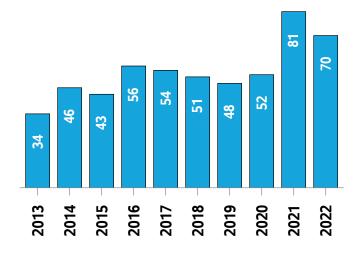




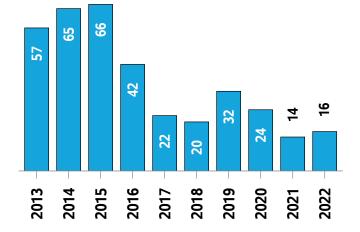
## HIGHLANDS EAST MLS® Single Family Market Activity

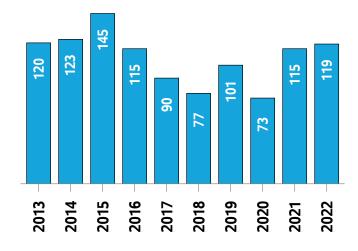




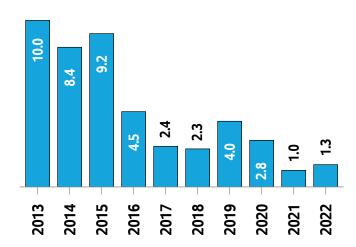


Active Listings <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

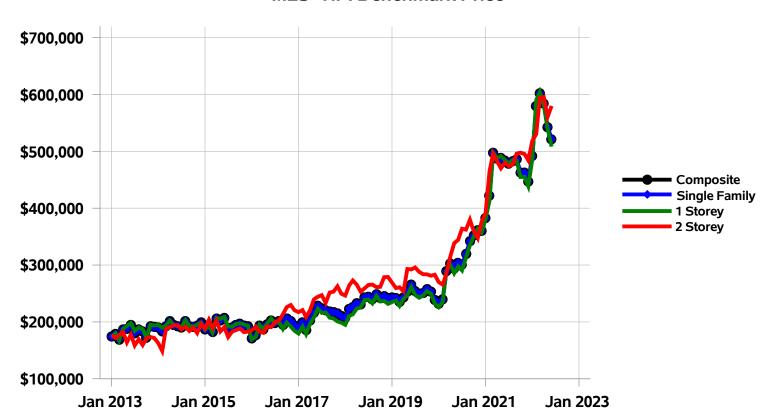


### HIGHLANDS EAST MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price											
			percentage change vs.									
Benchmark Type:	June 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago					
Composite	\$521,300	-4.0	-13.4	16.6	7.8	96.4	128.4					
Single Family	\$521,300	-4.0	-13.4	16.6	7.8	96.4	128.4					
One Storey	\$508,300	-5.7	-15.9	15.9	4.9	94.7	127.8					
Two Storey	\$579,900	3.4	-2.3	19.8	20.9	98.4	137.3					

#### MLS® HPI Benchmark Price





## HIGHLANDS EAST MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1120
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

#### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1120
Half Bathrooms	0
Lot Size	44982
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



# HIGHLANDS EAST MLS® HPI Benchmark Descriptions



#### 1 Storey <del>↑</del>

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1045
Half Bathrooms	0
Lot Size	39900
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

#### 2 Storey **⋒**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1398
Half Bathrooms	0
Heating	Forced air
Lot Size	70109
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



#### **HUNTSVILLE MLS® Residential Market Activity**



		Compared to °					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	29	-60.3	-65.5	-34.1	-55.4	-38.3	-14.7
Dollar Volume	\$19,841,150	-64.3	-61.1	3.8	-17.3	25.2	106.2
New Listings	80	-13.0	-27.3	-20.8	0.0	9.6	9.6
Active Listings	143	58.9	-7.1	-24.3	-16.9	-59.1	-57.4
Sales to New Listings Ratio 1	36.3	79.3	76.4	43.6	81.3	64.4	46.6
Months of Inventory 2	4.9	1.2	1.8	4.3	2.6	7.4	9.9
Average Price	\$684,178	-10.0	12.6	57.4	85.3	102.9	141.7
Median Price	\$675,000	3.6	31.1	65.0	125.1	125.0	156.7
Sale to List Price Ratio <sup>3</sup>	98.2	103.3	100.4	98.4	99.3	97.3	95.3
Median Days on Market	20.0	12.0	16.0	29.0	23.0	50.0	61.5

			Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	231	-35.3	13.8	5.5	-22.2	23.5	43.5	
Dollar Volume	\$190,484,606	-26.0	75.5	91.5	61.8	186.8	299.4	
New Listings	415	-13.9	19.3	1.0	-7.2	-17.3	-9.8	
Active Listings ⁴	79	15.1	-33.2	-37.6	-41.7	-72.1	-70.0	
Sales to New Listings Ratio 5	55.7	74.1	58.3	53.3	66.4	37.3	35.0	
Months of Inventory 6	2.0	1.1	3.5	3.5	2.7	9.1	9.8	
Average Price	\$824,609	14.3	54.2	81.6	108.1	132.2	178.4	
Median Price	\$725,000	15.1	70.4	86.9	110.1	158.9	190.1	
Sale to List Price Ratio <sup>7</sup>	105.6	105.8	99.5	98.9	100.9	96.5	94.6	
Median Days on Market	11.0	10.0	22.0	28.0	19.0	47.0	53.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

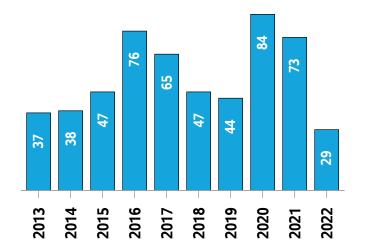
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



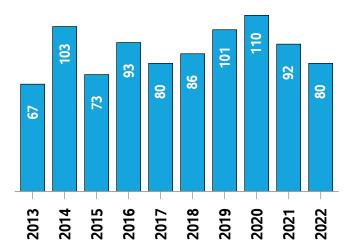
## HUNTSVILLE MLS® Residential Market Activity



Sales Activity (June only)

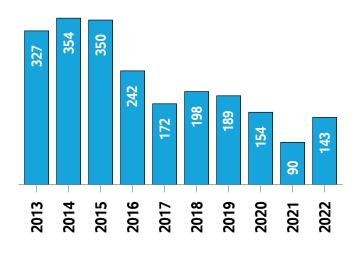


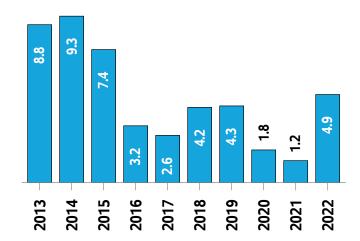
**Active Listings (June only)** 



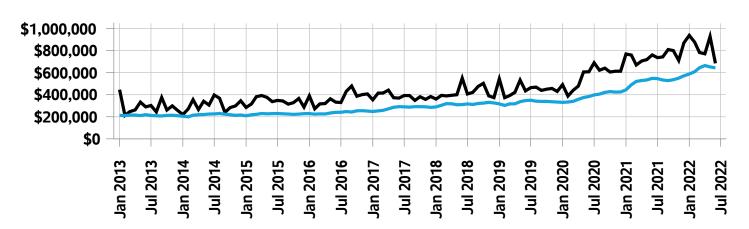
**New Listings (June only)** 

Months of Inventory (June only)





MLS® HPI Composite Benchmark Price and Average Price

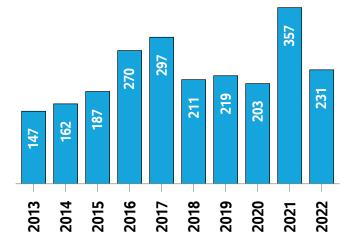




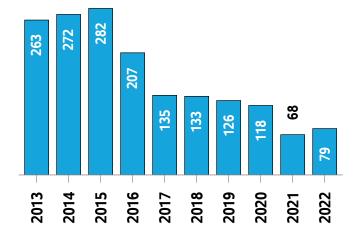
## HUNTSVILLE MLS® Residential Market Activity

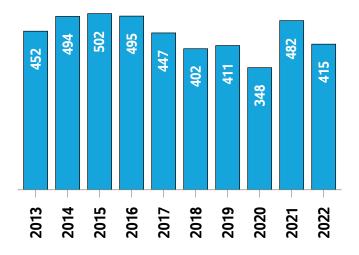




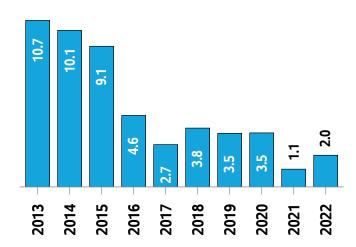


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## HUNTSVILLE MLS® Waterfront Market Activity



		Compared to <sup>8</sup>					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	5	-73.7	-80.0	-54.5	-68.8	-58.3	-16.7
Dollar Volume	\$4,795,000	-70.3	-77.4	-21.4	-43.7	-17.1	93.8
New Listings	25	-16.7	-47.9	-40.5	0.0	-3.8	-10.7
Active Listings	57	78.1	-14.9	-26.0	-5.0	-60.1	-62.0
Sales to New Listings Ratio 1	20.0	63.3	52.1	26.2	64.0	46.2	21.4
Months of Inventory <sup>2</sup>	11.4	1.7	2.7	7.0	3.8	11.9	25.0
Average Price	\$959,000	13.0	13.0	72.8	80.1	99.0	132.6
Median Price	\$975,000	45.5	33.4	39.3	104.6	134.2	200.5
Sale to List Price Ratio <sup>3</sup>	97.5	102.0	99.2	97.7	96.1	96.5	95.4
Median Days on Market	14.0	14.0	15.0	21.0	28.0	69.5	27.0

		Compared to °					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	64	-44.3	20.8	52.4	10.3	36.2	68.4
Dollar Volume	\$63,159,431	-32.3	64.7	117.1	84.5	136.9	254.2
New Listings	140	-9.7	11.1	9.4	25.0	-23.1	-21.3
Active Listings ⁴	32	27.8	-35.0	-23.4	-24.6	-70.9	-70.8
Sales to New Listings Ratio 5	45.7	74.2	42.1	32.8	51.8	25.8	21.3
Months of Inventory 6	3.0	1.3	5.6	6.0	4.4	14.1	17.4
Average Price	\$986,866	21.6	36.4	42.4	67.2	74.0	110.3
Median Price	\$832,450	33.8	35.4	66.8	72.6	134.5	145.2
Sale to List Price Ratio <sup>7</sup>	101.8	104.8	97.8	96.8	97.6	95.1	93.8
Median Days on Market	13.5	12.0	20.0	34.0	23.0	63.0	51.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

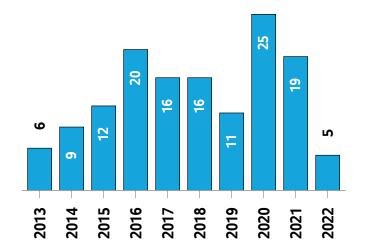
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



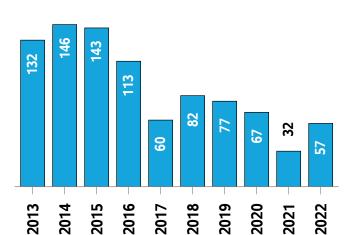
### HUNTSVILLE MLS® Waterfront Market Activity



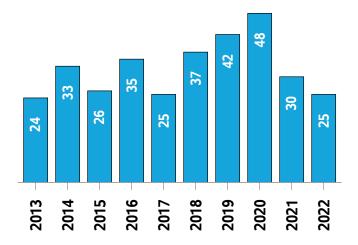
Sales Activity (June only)



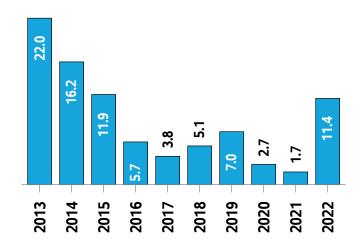
**Active Listings (June only)** 



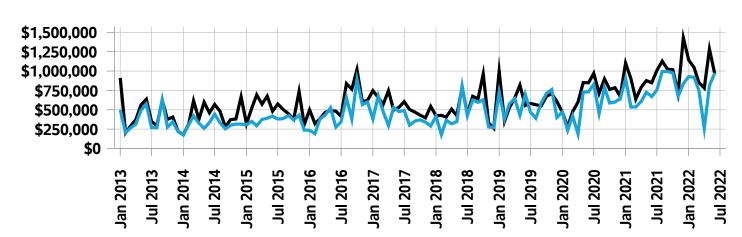
**New Listings (June only)** 



Months of Inventory (June only)



**Average Price and Median Price** 

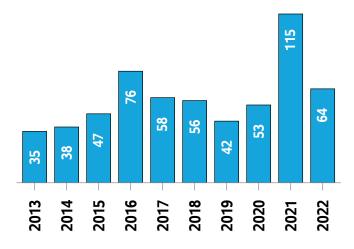




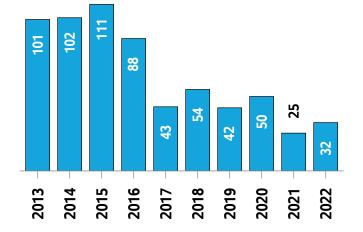
### HUNTSVILLE MLS® Waterfront Market Activity

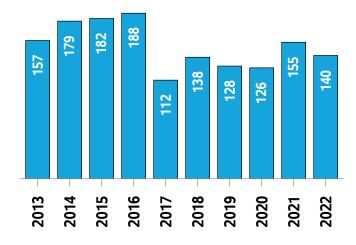


#### Sales Activity (June Year-to-date)

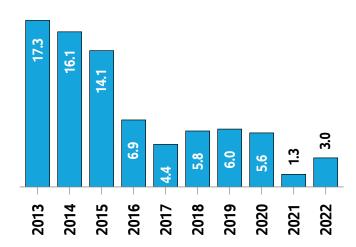


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# HUNTSVILLE MLS® Non-Waterfront Market Activity



		Compared to °					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	24	-55.6	-59.3	-27.3	-51.0	-31.4	-14.3
Dollar Volume	\$15,046,150	-61.8	-49.6	15.6	-2.8	49.4	110.4
New Listings	55	-11.3	-11.3	-6.8	0.0	17.0	22.2
Active Listings	86	48.3	-1.1	-23.2	-23.2	-58.5	-53.8
Sales to New Listings Ratio 1	43.6	87.1	95.2	55.9	89.1	74.5	62.2
Months of Inventory <sup>2</sup>	3.6	1.1	1.5	3.4	2.3	5.9	6.6
Average Price	\$626,923	-14.0	24.0	58.9	98.4	117.9	145.5
Median Price	\$653,250	0.4	58.9	73.0	131.6	141.9	179.2
Sale to List Price Ratio 3	98.4	103.8	100.9	98.6	100.4	97.6	95.3
Median Days on Market	20.5	11.0	18.0	31.0	21.0	49.0	63.5

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	167	-31.0	11.3	-5.6	-30.1	19.3	35.8
Dollar Volume	\$127,325,175	-22.5	81.4	81.0	52.5	220.2	326.4
New Listings	275	-15.9	23.9	-2.8	-17.9	-14.1	-2.5
Active Listings ⁴	47	7.7	-32.0	-44.8	-49.6	-72.9	-69.4
Sales to New Listings Ratio 5	60.7	74.0	67.6	62.5	71.3	43.8	43.6
Months of Inventory 6	1.7	1.1	2.7	2.9	2.3	7.4	7.4
Average Price	\$762,426	12.4	62.9	91.8	118.3	168.5	214.0
Median Price	\$724,196	14.5	77.0	93.1	116.2	182.3	221.9
Sale to List Price Ratio <sup>7</sup>	107.1	106.3	100.1	99.4	101.7	97.0	94.9
Median Days on Market	10.0	9.0	25.5	27.0	18.0	38.5	53.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

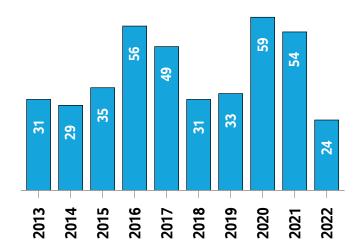
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



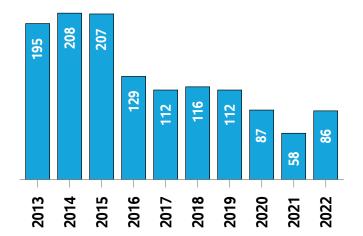
#### HUNTSVILLE MLS® Non-Waterfront Market Activity



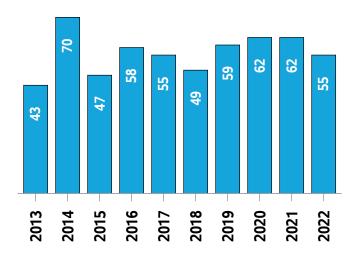
Sales Activity (June only)



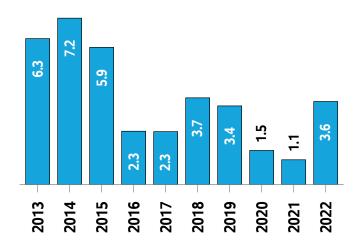
**Active Listings (June only)** 



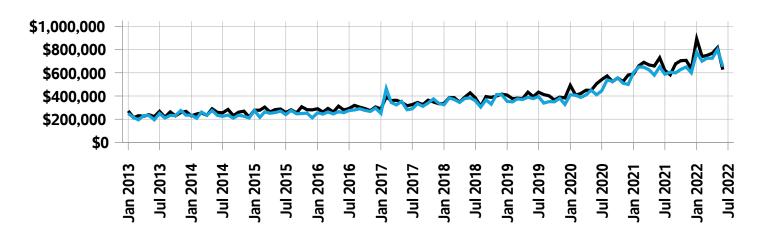
**New Listings (June only)** 



Months of Inventory (June only)



**Average Price and Median Price** 

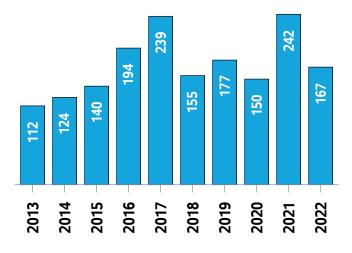




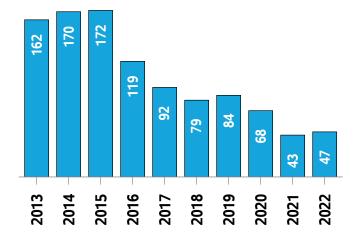
# HUNTSVILLE MLS® Non-Waterfront Market Activity

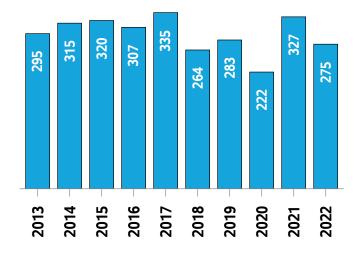




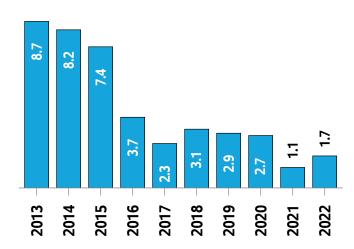


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## HUNTSVILLE MLS® Single Family Market Activity



		Compared to °					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	25	-59.0	-63.8	-34.2	-50.0	-44.4	-13.8
Dollar Volume	\$17,218,200	-66.1	-62.6	-2.8	-12.5	13.0	107.0
New Listings	62	-20.5	-24.4	-29.5	-8.8	0.0	-1.6
Active Listings	109	81.7	0.9	-31.4	-12.1	-59.3	-58.9
Sales to New Listings Ratio 1	40.3	78.2	84.1	43.2	73.5	72.6	46.0
Months of Inventory 2	4.4	1.0	1.6	4.2	2.5	6.0	9.1
Average Price	\$688,728	-17.3	3.3	47.8	75.0	103.5	140.2
Median Price	\$671,500	-7.4	8.3	56.5	128.1	123.8	157.3
Sale to List Price Ratio <sup>3</sup>	97.0	104.0	100.8	98.6	99.8	97.4	95.4
Median Days on Market	19.0	11.0	15.0	23.0	18.0	49.0	60.0

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	166	-40.3	5.1	-6.7	-30.8	0.0	14.5
Dollar Volume	\$151,937,561	-31.8	63.1	74.7	50.6	147.2	245.5
New Listings	314	-16.9	22.2	-8.2	-12.5	-22.9	-16.0
Active Listings ⁴	53	22.2	-33.0	-48.4	-39.9	-74.9	-73.6
Sales to New Listings Ratio 5	52.9	73.5	61.5	52.0	66.9	40.8	38.8
Months of Inventory 6	1.9	0.9	3.0	3.5	2.2	7.7	8.3
Average Price	\$915,287	14.2	55.2	87.4	117.7	147.2	201.8
Median Price	\$782,500	12.7	56.5	89.7	117.4	174.6	213.1
Sale to List Price Ratio <sup>7</sup>	106.5	107.3	99.1	98.7	101.2	96.7	94.7
Median Days on Market	8.5	8.5	20.0	23.5	16.0	39.0	48.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

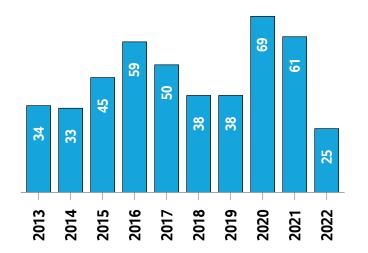
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## HUNTSVILLE MLS® Single Family Market Activity





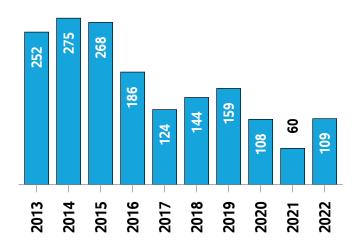


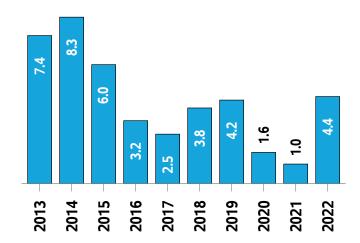
**Active Listings (June only)** 



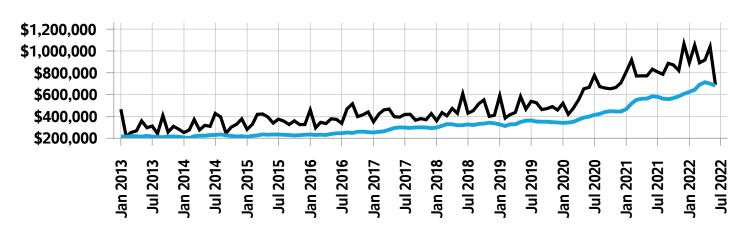
**Months of Inventory (June only)** 

**New Listings (June only)** 





MLS® HPI Single Family Benchmark Price and Average Price

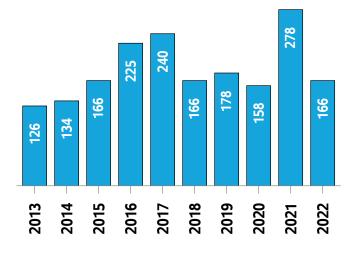




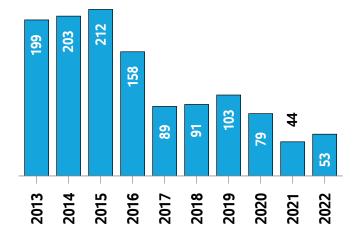
## HUNTSVILLE MLS® Single Family Market Activity

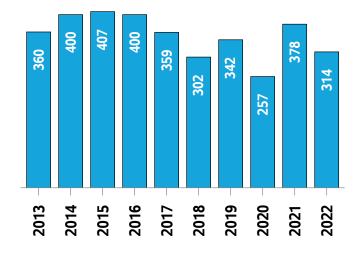




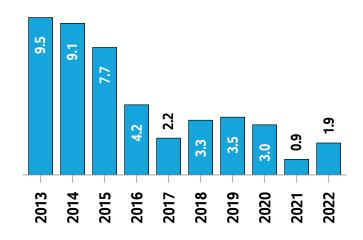


Active Listings <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## HUNTSVILLE MLS® Apartment Market Activity



		Compared to °					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	1	-90.0	-85.7	-75.0	-87.5	-50.0	-66.7
Dollar Volume	\$900,000	-76.4	-60.3	11.2	-53.9	45.2	19.7
New Listings	12	0.0	-45.5	140.0	33.3	33.3	50.0
Active Listings	26	73.3	-29.7	73.3	-27.8	-58.1	-51.9
Sales to New Listings Ratio 1	8.3	83.3	31.8	80.0	88.9	22.2	37.5
Months of Inventory 2	26.0	1.5	5.3	3.8	4.5	31.0	18.0
Average Price	\$900,000	136.4	177.7	345.0	268.8	190.3	259.0
Median Price	\$900,000	126.1	142.9	373.7	306.8	190.3	195.1
Sale to List Price Ratio <sup>3</sup>	106.0	100.3	101.3	95.7	95.8	94.5	95.1
Median Days on Market	14.0	24.5	68.0	48.0	69.5	129.0	73.0

		Compared to °					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	41	-25.5	173.3	115.8	10.8	156.3	215.4
Dollar Volume	\$21,073,288	-0.5	395.6	330.9	129.3	426.9	615.2
New Listings	75	19.0	25.0	141.9	31.6	5.6	10.3
Active Listings ⁴	17	2.1	-28.8	39.4	-48.4	-71.6	-65.7
Sales to New Listings Ratio 5	54.7	87.3	25.0	61.3	64.9	22.5	19.1
Months of Inventory 6	2.4	1.8	9.3	3.7	5.2	21.8	22.2
Average Price	\$513,983	33.5	81.3	99.7	106.9	105.6	126.8
Median Price	\$481,000	15.9	65.9	82.9	94.3	86.8	78.1
Sale to List Price Ratio <sup>7</sup>	100.5	99.3	99.0	95.5	96.4	94.6	94.0
Median Days on Market	14.0	22.0	44.0	42.0	74.0	77.0	80.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

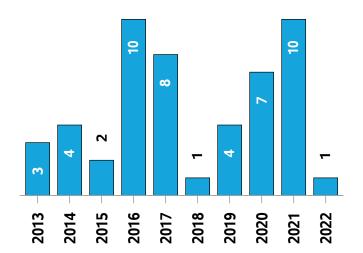


**26** 

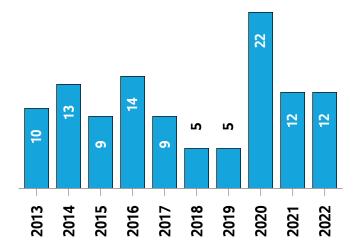
### HUNTSVILLE MLS® Apartment Market Activity



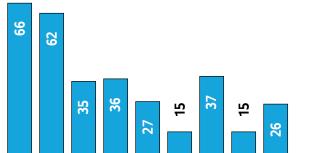




New Listings (June only)



**Active Listings (June only)** 



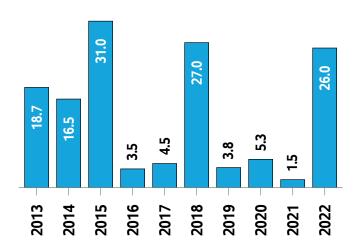
2018

2017

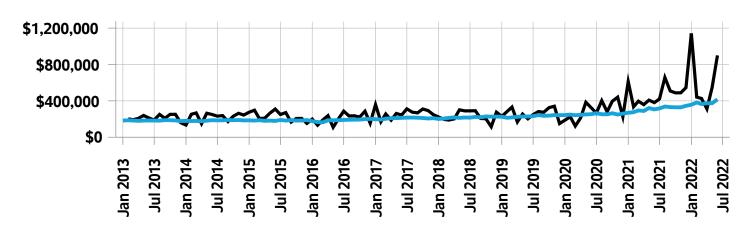
2019

2020

Months of Inventory (June only)



MLS® HPI Apartment Benchmark Price and Average Price



2015

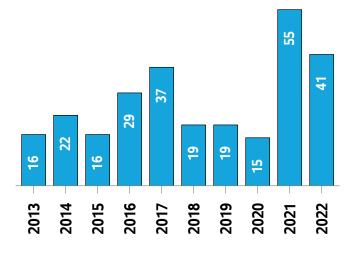
2016



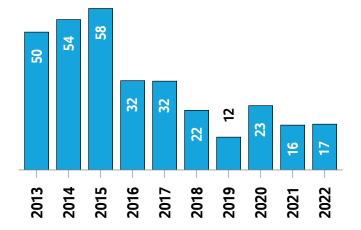
## HUNTSVILLE MLS® Apartment Market Activity

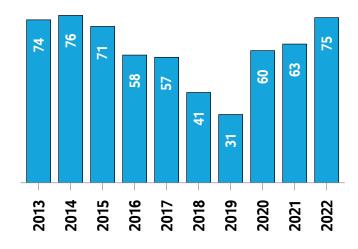




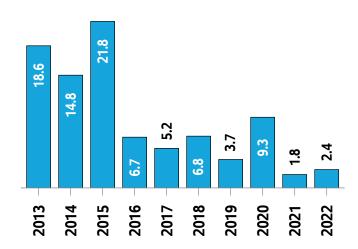


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

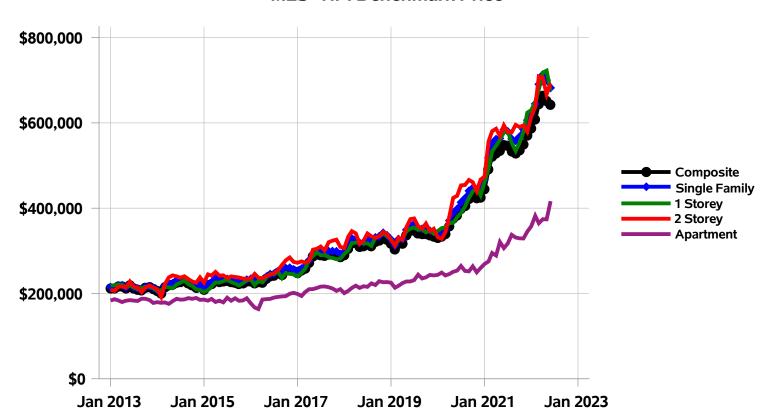


### HUNTSVILLE MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price									
			percentage change vs.							
Benchmark Type:	June 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$643,100	-1.4	-0.2	12.6	17.3	85.2	120.3			
Single Family	\$682,100	-2.6	-1.2	12.5	16.7	89.1	127.7			
One Storey	\$675,100	-6.6	-0.4	8.2	16.8	91.9	127.8			
Two Storey	\$692,700	3.9	-2.3	19.6	16.6	85.1	127.3			
Apartment	\$416,500	11.4	14.2	20.7	35.9	82.5	95.5			

#### MLS® HPI Benchmark Price





## HUNTSVILLE MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

#### Single Family **♠ ⋒**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1396
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27180
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## HUNTSVILLE MLS® HPI Benchmark Descriptions



#### 1 Storey **☆**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1249
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30420
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

#### 2 Storey **⋒**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1640
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22151
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## HUNTSVILLE MLS® HPI Benchmark Descriptions



### Apartment

Features	Value			
Above Ground Bedrooms	1			
Age Category	31 to 50			
Attached Specification	Row			
Bedrooms	1			
Below Ground Bedrooms	0			
Exterior Walls	Siding			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	1			
Gross Living Area (Above Ground; in sq. ft.)	839			
Half Bathrooms	0			
Heating	Forced air			
Heating Fuel	Natural Gas			
Number of Fireplaces	0			
Total Number Of Rooms	5			
Type Of Foundation	Poured concrete			
Wastewater Disposal	Municipal sewers			
Waterfront	Waterfront			



#### LAKE OF BAYS **MLS® Residential Market Activity**



		Compared to <sup>8</sup>						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	6	-70.0	-81.8	-33.3	-68.4	-53.8	-25.0	
Dollar Volume	\$15,945,000	-41.4	-52.8	88.4	17.9	88.7	324.1	
New Listings	26	-10.3	8.3	-3.7	-35.0	-29.7	8.3	
Active Listings	71	-1.4	9.2	-13.4	-21.1	-60.8	-55.1	
Sales to New Listings Ratio 1	23.1	69.0	137.5	33.3	47.5	35.1	33.3	
Months of Inventory <sup>2</sup>	11.8	3.6	2.0	9.1	4.7	13.9	19.8	
Average Price	\$2,657,500	95.4	159.6	182.6	273.2	308.9	465.4	
Median Price	\$1,725,000	135.5	115.6	143.0	324.9	456.5	331.3	
Sale to List Price Ratio <sup>3</sup>	93.2	107.4	97.3	97.3	97.9	96.9	94.2	
Median Days on Market	35.5	12.0	28.0	23.0	14.0	56.0	36.0	

		Compared to <sup>°</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	42	-46.8	-28.8	16.7	-48.8	-28.8	-6.7
Dollar Volume	\$49,969,239	-44.1	-9.9	65.4	11.4	71.0	167.5
New Listings	114	-25.0	0.9	0.9	-26.0	-43.0	-33.7
Active Listings 4	33	-30.9	-46.1	-44.1	-52.6	-73.4	-72.5
Sales to New Listings Ratio 5	36.8	52.0	52.2	31.9	53.2	29.5	26.2
Months of Inventory 6	4.6	3.6	6.1	9.7	5.0	12.4	15.8
Average Price	\$1,189,744	5.2	26.6	41.8	117.5	140.2	186.6
Median Price	\$915,000	7.2	14.4	40.4	116.6	169.1	144.0
Sale to List Price Ratio <sup>7</sup>	101.4	108.9	96.7	98.5	97.2	95.5	94.3
Median Days on Market	26.5	9.0	29.0	19.0	21.5	55.0	47.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

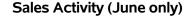
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

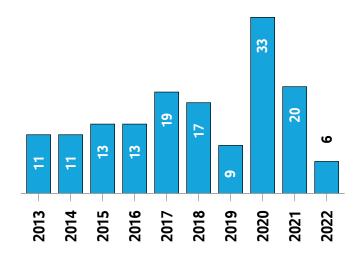
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



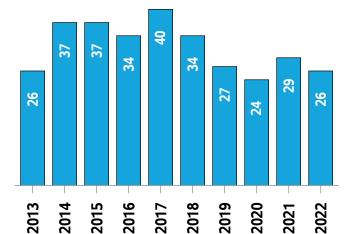
## LAKE OF BAYS MLS® Residential Market Activity





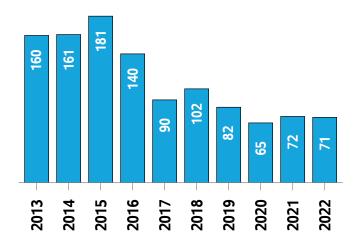


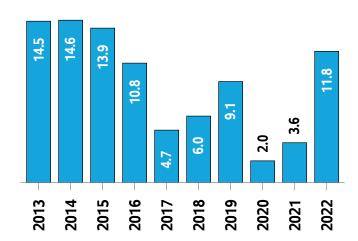
**Active Listings (June only)** 



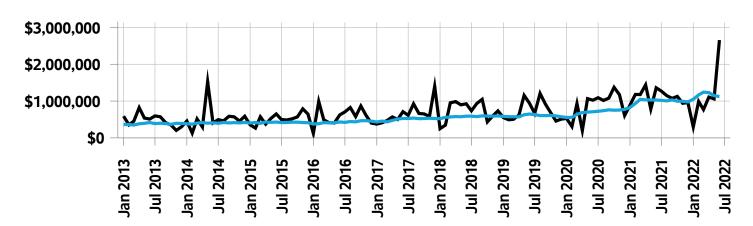
**New Listings (June only)** 

Months of Inventory (June only)





MLS® HPI Composite Benchmark Price and Average Price

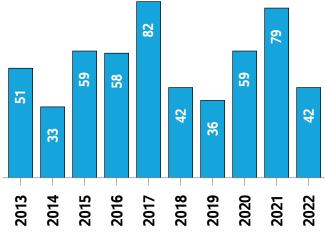




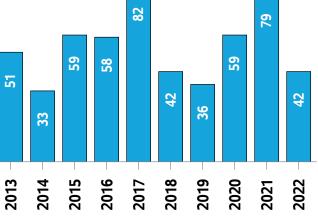
#### LAKE OF BAYS **MLS® Residential Market Activity**



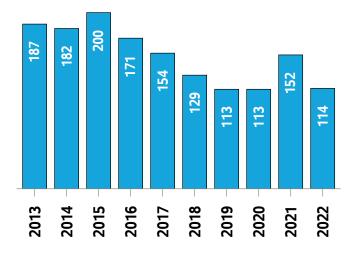




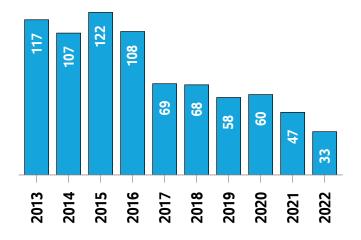
**Active Listings** <sup>1</sup>(June Year-to-date)

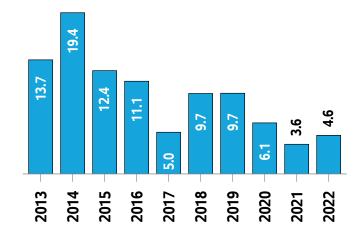


**New Listings (June Year-to-date)** 



Months of Inventory <sup>2</sup>(June Year-to-date)





<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## LAKE OF BAYS MLS® Waterfront Market Activity



		Compared to °						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	5	-58.3	-82.1	-28.6	-66.7	-50.0	-37.5	
Dollar Volume	\$15,475,000	-30.6	-51.3	106.1	27.3	97.8	311.6	
New Listings	17	-22.7	-15.0	-22.7	-52.8	-46.9	-15.0	
Active Listings	56	-12.5	5.7	-23.3	-33.3	-65.4	-58.5	
Sales to New Listings Ratio 1	29.4	54.5	140.0	31.8	41.7	31.3	40.0	
Months of Inventory 2	11.2	5.3	1.9	10.4	5.6	16.2	16.9	
Average Price	\$3,095,000	66.6	172.8	188.5	282.0	295.7	558.5	
Median Price	\$2,200,000	62.3	145.1	174.2	323.1	584.8	450.0	
Sale to List Price Ratio <sup>3</sup>	92.6	111.9	96.6	97.1	98.9	97.8	94.2	
Median Days on Market	38.0	8.5	18.5	23.0	11.0	57.5	36.0	

		Compared to <sup>8</sup>						
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	31	-45.6	-29.5	19.2	-52.3	-24.4	-8.8	
Dollar Volume	\$40,328,339	-45.5	-17.1	57.1	1.0	60.6	146.8	
New Listings	85	-26.7	-2.3	-8.6	-37.5	-51.1	-42.2	
Active Listings ⁴	26	-36.0	-46.8	-49.8	-57.2	-75.3	-73.6	
Sales to New Listings Ratio 5	36.5	49.1	50.6	28.0	47.8	23.6	23.1	
Months of Inventory 6	5.1	4.3	6.8	12.1	5.7	15.6	17.6	
Average Price	\$1,300,914	0.3	17.6	31.8	111.8	112.4	170.7	
Median Price	\$1,250,000	6.4	38.9	61.7	140.4	249.7	222.2	
Sale to List Price Ratio <sup>7</sup>	95.4	109.1	96.2	98.3	97.5	95.8	95.2	
Median Days on Market	38.0	9.0	27.5	20.0	21.0	40.0	45.5	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

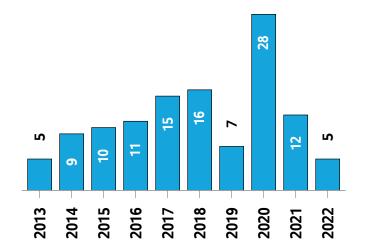
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



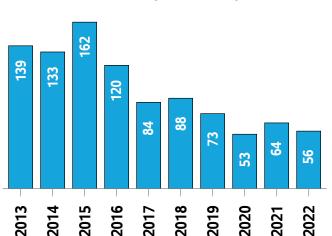
## LAKE OF BAYS MLS® Waterfront Market Activity



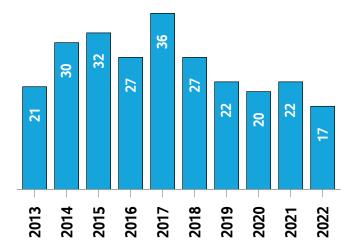
Sales Activity (June only)



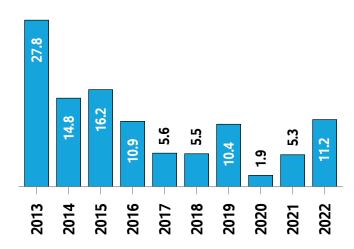
**Active Listings (June only)** 



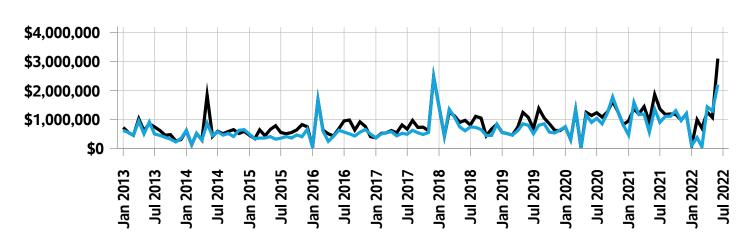
**New Listings (June only)** 



Months of Inventory (June only)



**Average Price and Median Price** 

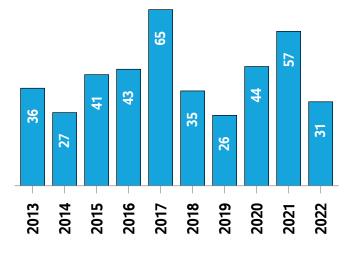




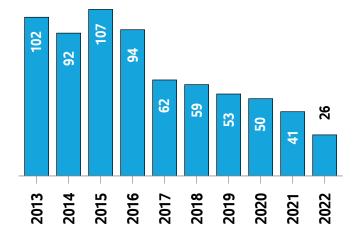
## LAKE OF BAYS MLS® Waterfront Market Activity

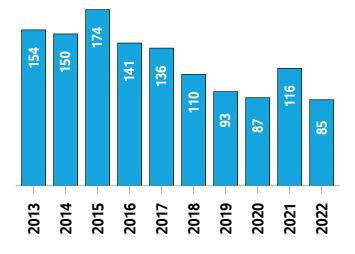




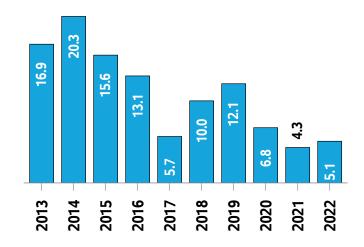


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# LAKE OF BAYS MLS® Non-Waterfront Market Activity



		Compared to <sup>8</sup>						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	1	-87.5	-80.0	-50.0	-75.0	-66.7	_	
Dollar Volume	\$470,000	-90.4	-76.7	-50.7	-65.8	-25.1	_	
New Listings	9	28.6	125.0	80.0	125.0	80.0	125.0	
Active Listings	15	87.5	25.0	66.7	150.0	-21.1	-34.8	
Sales to New Listings Ratio 1	11.1	114.3	125.0	40.0	100.0	60.0	_	
Months of Inventory <sup>2</sup>	15.0	1.0	2.4	4.5	1.5	6.3	_	
Average Price	\$470,000	-23.6	16.6	-1.3	36.6	124.7	_	
Median Price	\$470,000	-14.5	42.4	-1.3	33.1	203.2	_	
Sale to List Price Ratio <sup>3</sup>	96.1	100.5	100.9	98.0	94.4	94.0	_	
Median Days on Market	30.0	13.0	37.0	61.5	66.5	29.0	_	

		Compared to <sup>8</sup>						
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	11	-50.0	-26.7	10.0	-35.3	-38.9	0.0	
Dollar Volume	\$9,640,900	-37.2	42.0	112.2	96.1	134.8	311.6	
New Listings	29	-19.4	11.5	45.0	61.1	11.5	16.0	
Active Listings ⁴	6	5.7	-43.1	8.8	-11.9	-59.8	-67.0	
Sales to New Listings Ratio 5	37.9	61.1	57.7	50.0	94.4	69.2	44.0	
Months of Inventory 6	3.4	1.6	4.3	3.4	2.5	5.1	10.2	
Average Price	\$876,445	25.5	93.7	92.9	203.1	284.2	311.6	
Median Price	\$845,000	35.2	148.5	104.2	228.8	302.4	284.1	
Sale to List Price Ratio <sup>7</sup>	118.2	108.5	98.1	99.0	96.0	94.8	91.7	
Median Days on Market	8.0	10.5	37.0	15.0	58.0	78.0	71.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

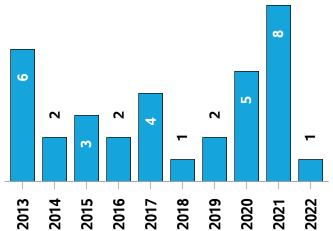
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



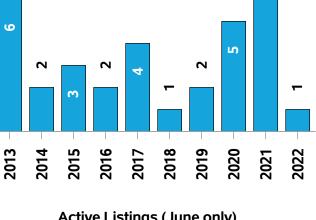
#### LAKE OF BAYS **MLS® Non-Waterfront Market Activity**



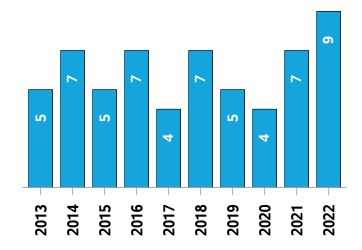
Sales Activity (June only)



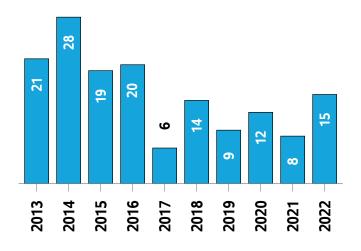
**Active Listings (June only)** 

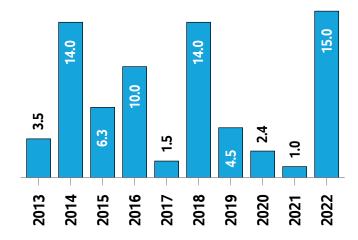


**New Listings (June only)** 

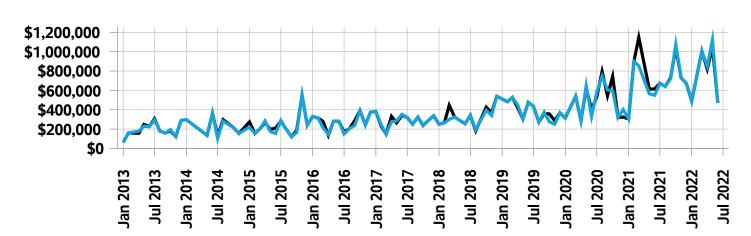


Months of Inventory (June only)





**Average Price and Median Price** 

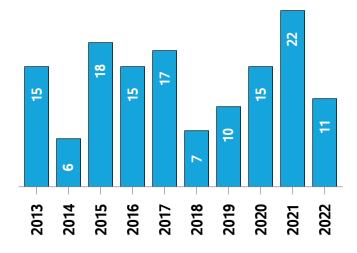




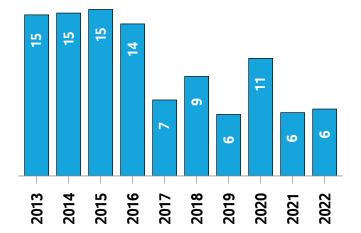
# LAKE OF BAYS MLS® Non-Waterfront Market Activity

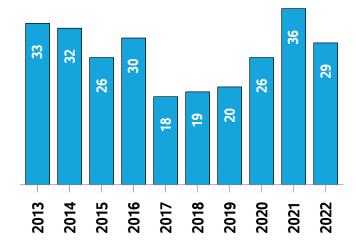




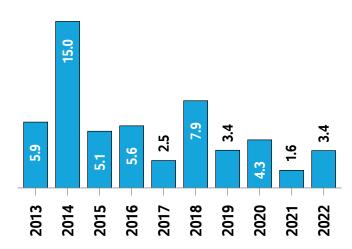


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## LAKE OF BAYS MLS® Single Family Market Activity



		Compared to <sup>8</sup>					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	6	-66.7	-81.8	-25.0	-53.8	-40.0	-14.3
Dollar Volume	\$15,945,000	-38.1	-52.8	89.3	30.4	218.6	366.9
New Listings	24	-17.2	4.3	0.0	-22.6	-20.0	14.3
Active Listings	66	1.5	53.5	-4.3	-1.5	-55.1	-48.8
Sales to New Listings Ratio 1	25.0	62.1	143.5	33.3	41.9	33.3	33.3
Months of Inventory <sup>2</sup>	11.0	3.6	1.3	8.6	5.2	14.7	18.4
Average Price	\$2,657,500	85.8	159.6	152.4	182.6	431.0	444.7
Median Price	\$1,725,000	135.5	115.6	128.1	115.4	437.0	305.9
Sale to List Price Ratio <sup>3</sup>	93.2	109.0	97.3	97.8	97.5	95.9	94.0
Median Days on Market	35.5	11.5	28.0	21.0	15.0	45.5	23.0

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	39	-40.9	-32.8	14.7	-45.1	-20.4	-4.9
Dollar Volume	\$49,325,339	-42.7	-11.0	63.9	19.8	118.5	176.5
New Listings	108	-23.9	13.7	9.1	-14.3	-34.1	-23.4
Active Listings ⁴	30	-22.2	-26.6	-36.8	-39.1	-68.1	-69.2
Sales to New Listings Ratio 5	36.1	46.5	61.1	34.3	56.3	29.9	29.1
Months of Inventory 6	4.7	3.5	4.3	8.5	4.2	11.6	14.4
Average Price	\$1,264,752	-3.1	32.3	42.9	118.1	174.5	190.7
Median Price	\$977,000	-1.3	22.1	43.7	114.7	193.8	153.8
Sale to List Price Ratio <sup>7</sup>	101.8	112.4	96.9	98.7	97.3	95.0	95.0
Median Days on Market	26.0	8.5	29.0	18.5	22.0	56.0	44.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

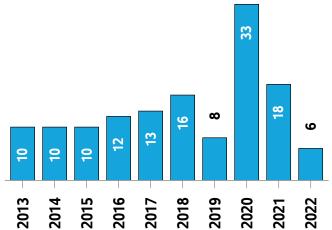
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## LAKE OF BAYS MLS® Single Family Market Activity





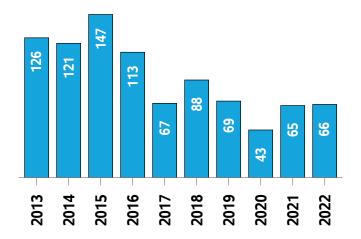


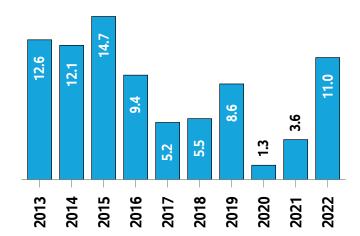
**Active Listings (June only)** 

#### New Listings (June only)

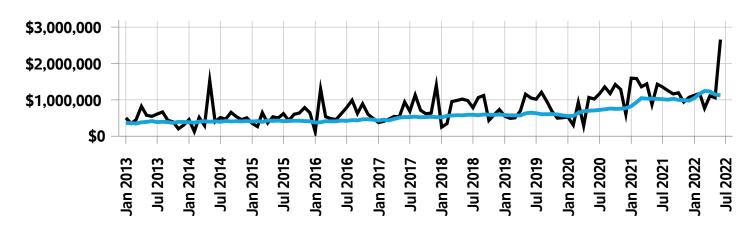


Months of Inventory (June only)





MLS® HPI Single Family Benchmark Price and Average Price

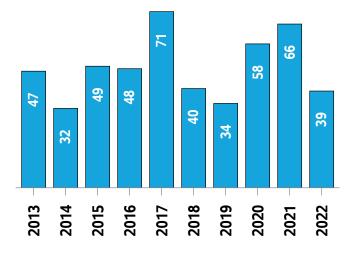




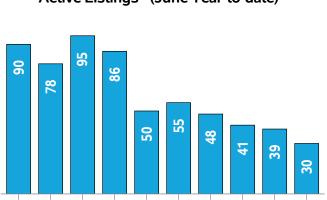
## LAKE OF BAYS MLS® Single Family Market Activity



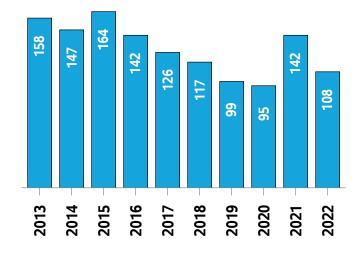
#### Sales Activity (June Year-to-date)



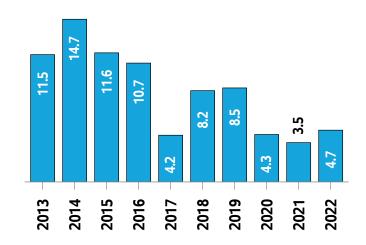
**Active Listings** <sup>1</sup>(June Year-to-date)



#### **New Listings (June Year-to-date)**



Months of Inventory <sup>2</sup>(June Year-to-date)



2022

2020

2021

2014

2015

2016

2017

2018

2019

<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

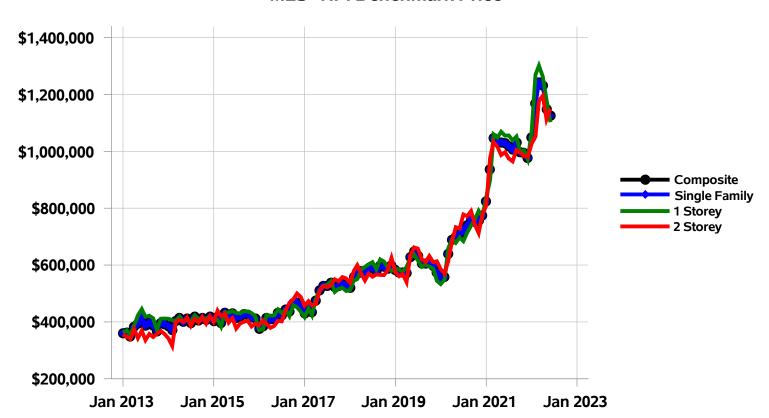


### LAKE OF BAYS MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price										
			percentage change vs.								
Benchmark Type:	June 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$1,124,200	-2.1	-9.6	15.2	9.3	73.6	113.2				
Single Family	\$1,124,200	-2.1	-9.6	15.2	9.3	73.6	113.2				
One Storey	\$1,102,400	-6.7	-15.3	13.4	4.5	72.9	108.9				
Two Storey	\$1,149,000	3.3	-2.5	17.2	15.3	73.6	118.1				

#### MLS® HPI Benchmark Price





## LAKE OF BAYS MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1500
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

### Single Family **♠ ⋒**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1500
Half Bathrooms	0
Lot Size	61707
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



## LAKE OF BAYS MLS® HPI Benchmark Descriptions



#### 1 Storey <sup>♠</sup>

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Lot Size	48078
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

### 2 Storey **⋒**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1726
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	80028
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



### MINDEN HILLS MLS® Residential Market Activity



		Compared to <sup>8</sup>					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	18	-14.3	-37.9	-14.3	-5.3	-37.9	38.5
Dollar Volume	\$11,923,000	-12.0	-15.1	28.2	47.3	36.2	228.2
New Listings	33	-8.3	13.8	-25.0	-5.7	-48.4	17.9
Active Listings	31	-6.1	-16.2	-62.7	-48.3	-78.5	-81.0
Sales to New Listings Ratio 1	54.5	58.3	100.0	47.7	54.3	45.3	46.4
Months of Inventory 2	1.7	1.6	1.3	4.0	3.2	5.0	12.5
Average Price	\$662,389	2.6	36.8	49.6	55.5	119.4	137.0
Median Price	\$562,500	-4.7	33.9	50.0	65.4	108.3	94.0
Sale to List Price Ratio <sup>3</sup>	99.8	114.7	97.9	95.4	97.0	97.8	93.7
Median Days on Market	19.5	8.0	33.0	24.0	14.0	25.0	74.0

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	84	-18.4	33.3	7.7	-8.7	-17.6	13.5
Dollar Volume	\$62,327,190	-9.3	89.1	96.2	88.8	100.4	203.9
New Listings	123	-23.6	19.4	-17.4	-12.8	-49.4	-51.2
Active Listings ⁴	15	-16.7	-57.5	-70.7	-61.0	-84.4	-87.8
Sales to New Listings Ratio 5	68.3	64.0	61.2	52.3	65.2	42.0	29.4
Months of Inventory 6	1.1	1.0	3.4	3.9	2.5	5.6	10.0
Average Price	\$741,990	11.2	41.8	82.2	106.8	143.3	167.7
Median Price	\$590,000	-10.1	38.8	66.9	83.2	136.0	147.4
Sale to List Price Ratio <sup>7</sup>	115.6	113.8	97.9	97.0	98.0	95.1	95.0
Median Days on Market	9.0	8.0	32.0	28.0	18.0	33.5	41.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

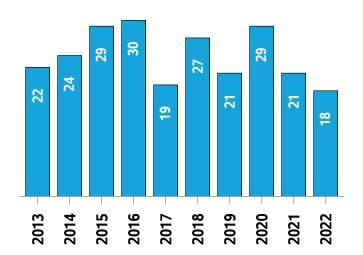
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### MINDEN HILLS MLS® Residential Market Activity

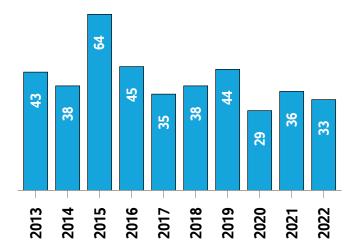




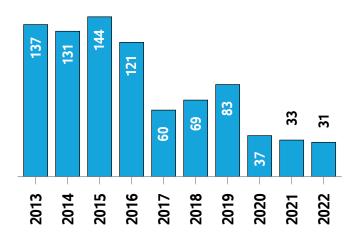


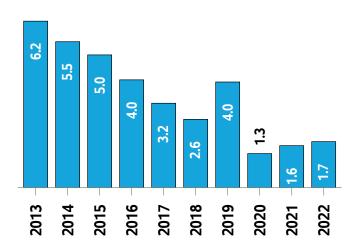
**Active Listings (June only)** 

#### **New Listings (June only)**

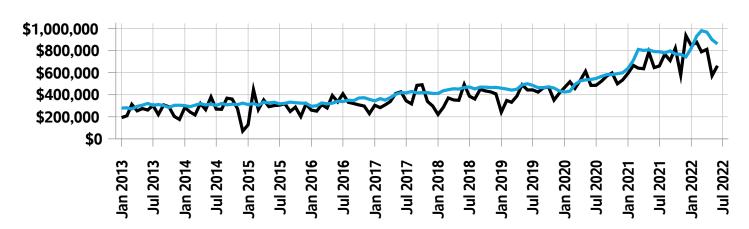


Months of Inventory (June only)





MLS® HPI Composite Benchmark Price and Average Price

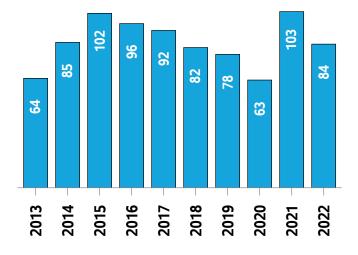




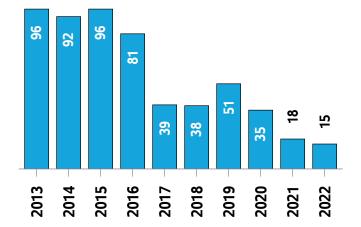
### MINDEN HILLS MLS® Residential Market Activity

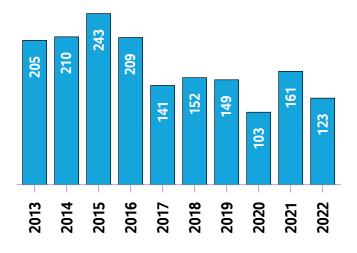




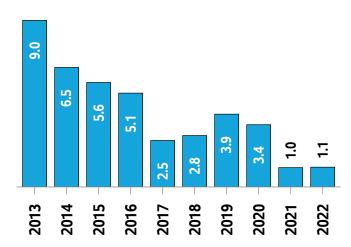


Active Listings <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### MINDEN HILLS MLS® Waterfront Market Activity



		Compared to <sup>8</sup>					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	7	-36.4	-58.8	-53.3	-41.7	-61.1	-12.5
Dollar Volume	\$7,457,000	-17.6	-27.7	-5.2	19.0	8.2	170.7
New Listings	18	-5.3	12.5	-35.7	-21.7	-51.4	0.0
Active Listings	20	33.3	11.1	-63.0	-48.7	-78.0	-79.8
Sales to New Listings Ratio 1	38.9	57.9	106.3	53.6	52.2	48.6	44.4
Months of Inventory 2	2.9	1.4	1.1	3.6	3.3	5.1	12.4
Average Price	\$1,065,286	29.5	75.6	103.1	104.1	178.3	209.4
Median Price	\$905,000	9.7	56.3	96.7	120.7	186.4	174.2
Sale to List Price Ratio <sup>3</sup>	99.4	120.4	97.7	94.1	98.0	98.1	95.4
Median Days on Market	13.0	6.0	33.0	26.0	7.0	29.0	76.5

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	26	-50.9	-35.0	-27.8	-44.7	-48.0	-18.8
Dollar Volume	\$32,604,860	-26.4	30.6	66.9	42.9	55.5	141.8
New Listings	53	-20.9	-10.2	-41.1	-33.8	-63.9	-62.4
Active Listings ⁴	9	53.3	-54.4	-72.0	-59.7	-83.8	-86.9
Sales to New Listings Ratio 5	49.1	79.1	67.8	40.0	58.8	34.0	22.7
Months of Inventory 6	2.1	0.7	3.0	5.5	2.9	6.8	13.1
Average Price	\$1,254,033	50.0	100.9	131.1	158.3	199.0	197.6
Median Price	\$1,187,450	53.0	117.9	155.4	173.0	252.4	209.0
Sale to List Price Ratio <sup>7</sup>	112.3	119.2	97.9	96.5	97.8	96.5	95.7
Median Days on Market	10.5	7.0	22.5	25.5	16.0	25.5	46.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

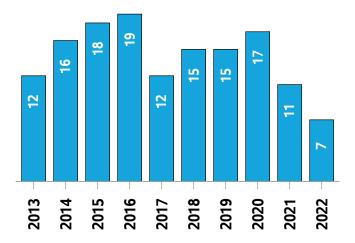
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



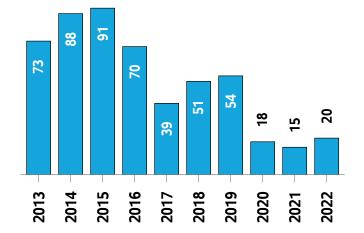
### MINDEN HILLS MLS® Waterfront Market Activity



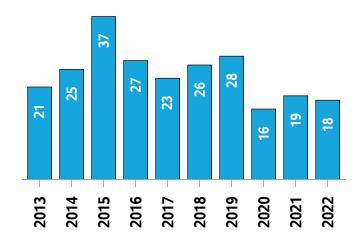
Sales Activity (June only)



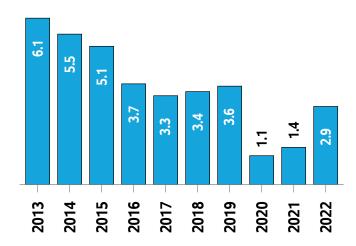
Active Listings (June only)



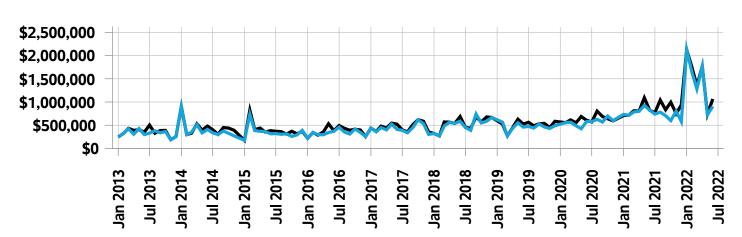
**New Listings (June only)** 



Months of Inventory (June only)



**Average Price and Median Price** 

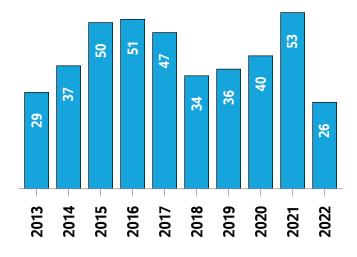




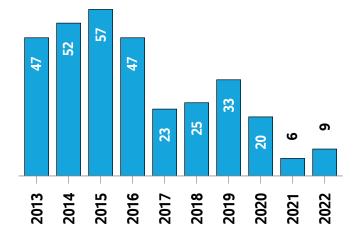
### MINDEN HILLS MLS® Waterfront Market Activity

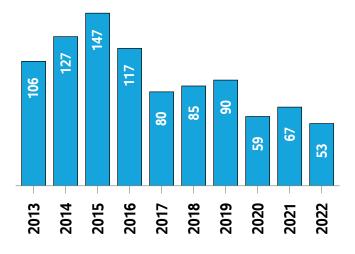




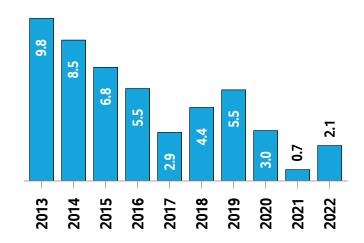


Active Listings (June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# MINDEN HILLS MLS® Non-Waterfront Market Activity



		Compared to <sup>8</sup>					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	11	10.0	-8.3	83.3	57.1	0.0	120.0
Dollar Volume	\$4,466,000	-0.9	19.8	211.8	143.9	139.5	408.5
New Listings	15	-11.8	15.4	-6.3	25.0	-44.4	50.0
Active Listings	11	-38.9	-42.1	-62.1	-47.6	-79.2	-82.8
Sales to New Listings Ratio 1	73.3	58.8	92.3	37.5	58.3	40.7	50.0
Months of Inventory <sup>2</sup>	1.0	1.8	1.6	4.8	3.0	4.8	12.8
Average Price	\$406,000	-9.9	30.7	70.1	55.2	139.5	131.1
Median Price	\$385,000	-11.5	27.5	85.5	48.1	139.1	158.7
Sale to List Price Ratio <sup>3</sup>	100.0	108.4	98.0	98.6	95.3	97.3	91.0
Median Days on Market	21.0	10.5	29.0	11.5	46.0	18.0	44.0

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	58	16.0	152.2	38.1	28.9	11.5	38.1
Dollar Volume	\$29,722,330	21.7	271.8	142.8	191.5	193.3	323.2
New Listings	70	-25.5	59.1	18.6	14.8	-27.1	-36.9
Active Listings ⁴	7	-38.9	-51.6	-60.0	-53.2	-81.3	-86.3
Sales to New Listings Ratio 5	82.9	53.2	52.3	71.2	73.8	54.2	37.8
Months of Inventory 6	0.8	1.4	4.0	2.6	2.1	4.5	7.6
Average Price	\$512,454	4.9	47.4	75.9	126.1	163.0	206.5
Median Price	\$475,000	5.3	48.9	51.3	97.9	161.7	206.5
Sale to List Price Ratio <sup>7</sup>	117.2	108.0	98.0	97.4	98.2	93.9	94.4
Median Days on Market	9.0	10.0	35.0	31.0	24.0	39.0	37.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

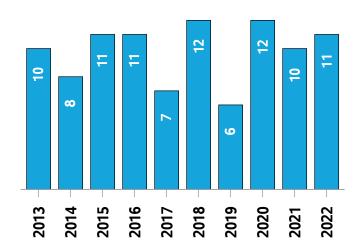
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



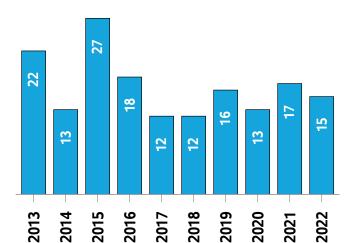
# MINDEN HILLS MLS® Non-Waterfront Market Activity



Sales Activity (June only)

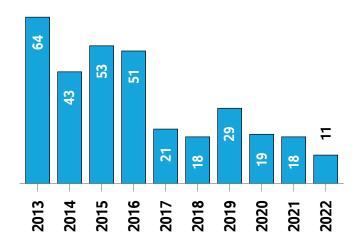


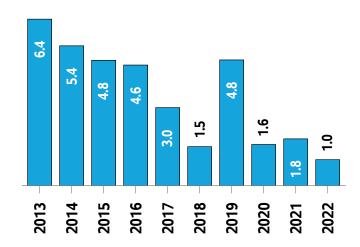
**Active Listings (June only)** 



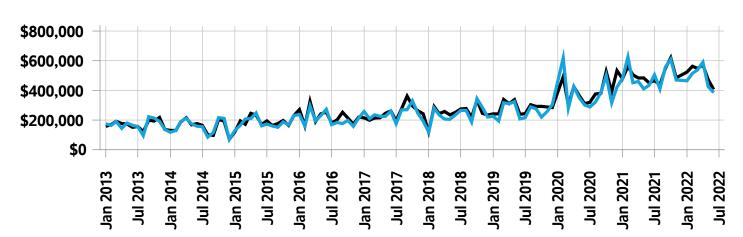
**New Listings (June only)** 

Months of Inventory (June only)





**Average Price and Median Price** 

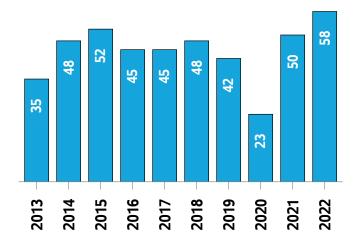




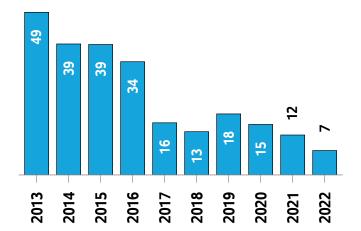
# MINDEN HILLS MLS® Non-Waterfront Market Activity

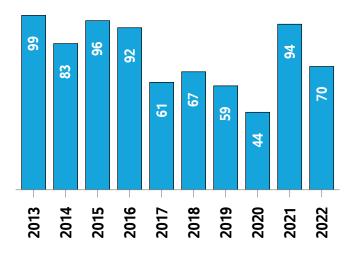


#### Sales Activity (June Year-to-date)

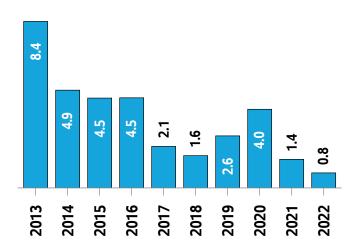


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### MINDEN HILLS **MLS® Single Family Market Activity**



		Compared to <sup>8</sup>						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	15	-25.0	-44.4	-25.0	0.0	-40.0	36.4	
Dollar Volume	\$11,148,000	-15.3	-17.4	21.9	72.7	40.3	277.9	
New Listings	32	-5.9	14.3	-22.0	6.7	-43.9	39.1	
Active Listings	31	0.0	-11.4	-60.8	-39.2	-74.8	-78.9	
Sales to New Listings Ratio 1	46.9	58.8	96.4	48.8	50.0	43.9	47.8	
Months of Inventory <sup>2</sup>	2.1	1.6	1.3	4.0	3.4	4.9	13.4	
Average Price	\$743,200	12.9	48.7	62.5	72.7	133.8	177.2	
Median Price	\$719,000	16.0	63.4	90.5	121.9	166.3	156.8	
Sale to List Price Ratio <sup>3</sup>	98.4	115.5	98.1	95.3	96.2	97.7	93.0	
Median Days on Market	21.0	8.0	33.0	24.5	14.0	25.0	79.0	

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	76	-20.8	24.6	4.1	10.1	-14.6	8.6
Dollar Volume	\$58,596,876	-11.6	80.8	91.8	117.2	110.6	202.1
New Listings	116	-23.7	17.2	-18.9	3.6	-44.8	-49.6
Active Listings 4	14	-15.7	-57.6	-70.6	-53.8	-82.6	-87.4
Sales to New Listings Ratio 5	65.5	63.2	61.6	51.0	61.6	42.4	30.4
Months of Inventory 6	1.1	1.1	3.3	4.0	2.7	5.5	9.8
Average Price	\$771,012	11.6	45.1	84.3	97.2	146.6	178.2
Median Price	\$623,000	-6.2	41.6	73.1	91.7	144.3	166.8
Sale to List Price Ratio <sup>7</sup>	116.4	114.5	98.0	96.9	98.0	95.3	94.8
Median Days on Market	9.0	8.0	32.0	28.0	18.0	33.0	40.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

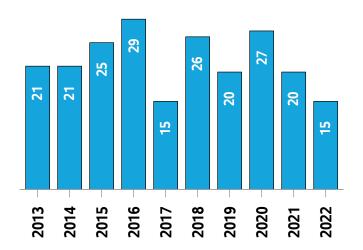
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



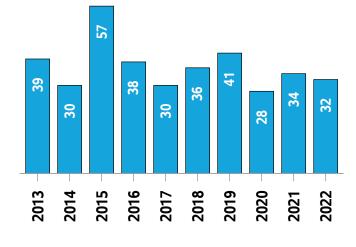
## MINDEN HILLS MLS® Single Family Market Activity



Sales Activity (June only)

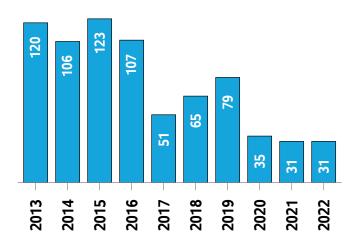


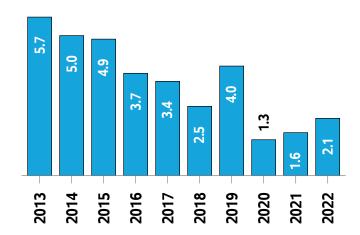
**Active Listings (June only)** 



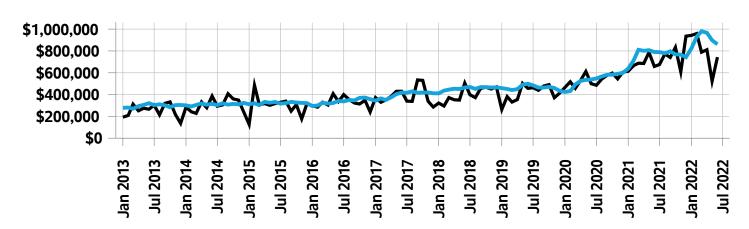
**New Listings (June only)** 

Months of Inventory (June only)





MLS® HPI Single Family Benchmark Price and Average Price

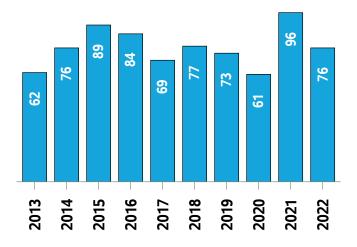




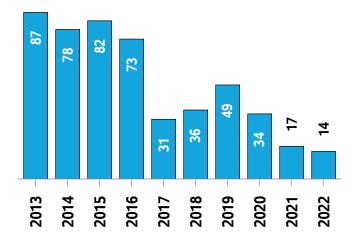
## MINDEN HILLS MLS® Single Family Market Activity

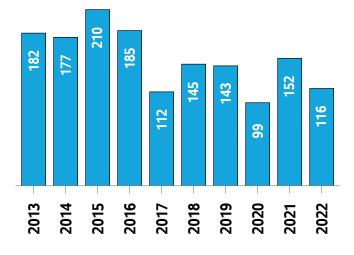


#### Sales Activity (June Year-to-date)

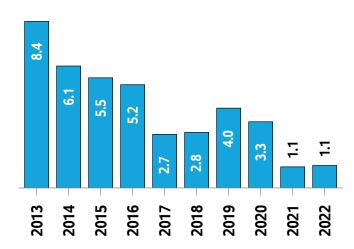


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

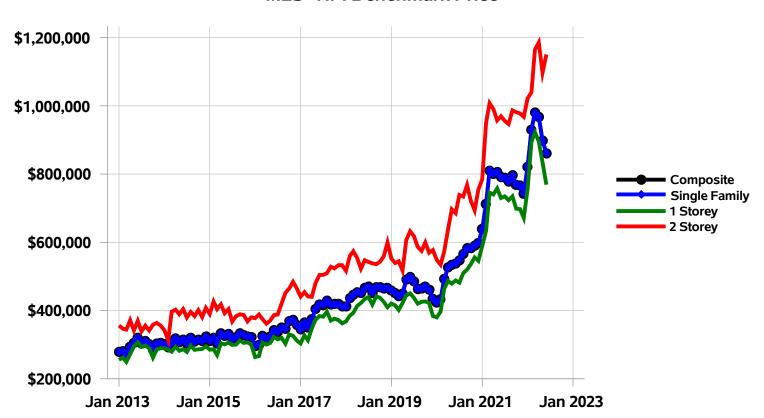


### MINDEN HILLS MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price											
		percentage change vs.										
Benchmark Type:	June 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago					
Composite	\$860,900	-4.1	-12.2	15.9	8.9	72.5	105.7					
Single Family	\$860,900	-4.1	-12.2	15.9	8.9	72.5	105.7					
One Storey	\$768,800	-7.8	-16.7	14.5	5.3	70.7	100.2					
Two Storey	\$1,150,600	4.9	-1.2	18.9	18.7	81.9	128.2					

#### MLS® HPI Benchmark Price





## MINDEN HILLS MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1262
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

### Single Family 🏤 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1262
Half Bathrooms	0
Heating	Forced air
Lot Size	36603
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



## MINDEN HILLS MLS® HPI Benchmark Descriptions



### 1 Storey <del>↑</del>

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1145
Half Bathrooms	0
Heating	Forced air
Lot Size	33977
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey **⋒**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1741
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	43560
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



#### **MUSKOKA LAKES MLS® Residential Market Activity**



		Compared to <sup>8</sup>						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	29	-42.0	-51.7	-12.1	-38.3	-17.1	-3.3	
Dollar Volume	\$58,568,500	-18.7	-34.5	12.7	7.2	43.8	96.0	
New Listings	59	-27.2	-23.4	-32.2	-15.7	-46.4	-10.6	
Active Listings	103	17.0	-36.8	-59.4	-49.0	-73.4	-69.1	
Sales to New Listings Ratio 1	49.2	61.7	77.9	37.9	67.1	31.8	45.5	
Months of Inventory <sup>2</sup>	3.6	1.8	2.7	7.7	4.3	11.1	11.1	
Average Price	\$2,019,603	40.2	35.4	28.2	73.8	73.6	102.8	
Median Price	\$1,067,000	15.7	-8.2	6.7	48.2	94.0	91.9	
Sale to List Price Ratio <sup>3</sup>	97.6	103.0	96.4	95.1	97.6	94.3	94.8	
Median Days on Market	13.0	9.5	35.0	27.0	19.0	31.0	40.0	

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	121	-45.2	-0.8	22.2	-32.0	-6.9	24.7
Dollar Volume	\$246,717,590	-15.5	38.4	109.2	43.5	105.4	199.3
New Listings	256	-17.2	-10.2	-25.4	-27.1	-47.2	-35.2
Active Listings ⁴	59	0.6	-48.9	-59.4	-53.6	-73.7	-72.4
Sales to New Listings Ratio 5	47.3	71.5	42.8	28.9	50.7	26.8	24.6
Months of Inventory 6	2.9	1.6	5.6	8.7	4.2	10.3	13.1
Average Price	\$2,038,988	54.3	39.6	71.2	111.1	120.6	140.0
Median Price	\$1,100,000	29.4	17.0	53.8	109.3	106.4	92.3
Sale to List Price Ratio <sup>7</sup>	101.6	106.9	96.7	97.1	97.8	95.1	94.8
Median Days on Market	10.0	9.0	25.0	21.0	19.0	30.0	35.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### MUSKOKA LAKES MLS® Residential Market Activity

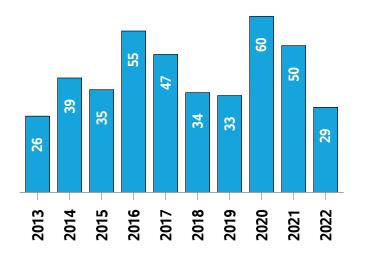
2013

2015

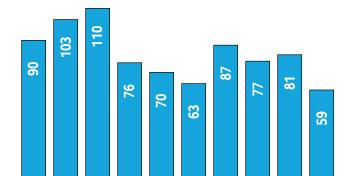
2016



Sales Activity (June only)



**Active Listings (June only)** 



**New Listings (June only)** 

Months of Inventory (June only)

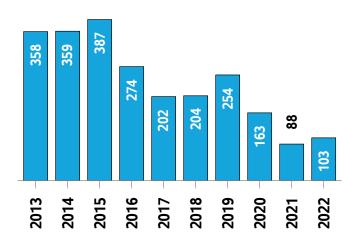
2017

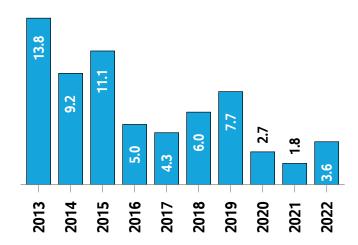
2018

2019

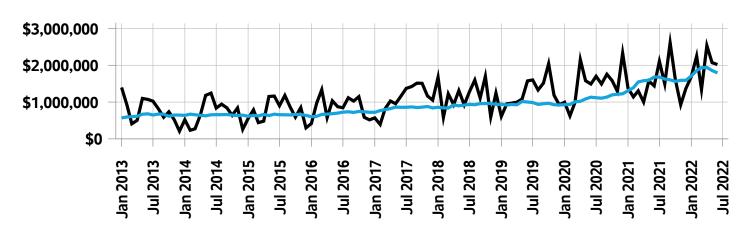
2020

2021





MLS® HPI Composite Benchmark Price and Average Price

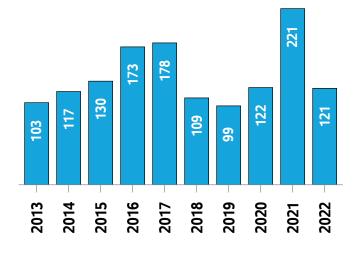




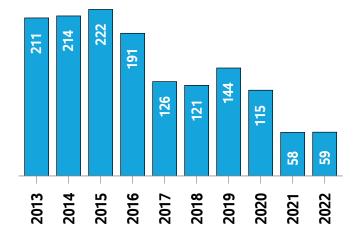
### MUSKOKA LAKES MLS® Residential Market Activity

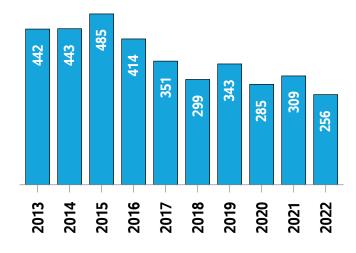


#### Sales Activity (June Year-to-date)

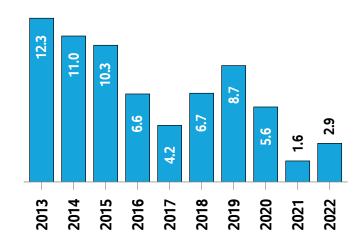


Active Listings <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### MUSKOKA LAKES MLS® Waterfront Market Activity



		Compared to <sup>8</sup>					
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	22	-47.6	-60.0	-21.4	-38.9	-21.4	-15.4
Dollar Volume	\$51,031,000	-21.8	-41.5	3.7	-1.6	29.8	76.0
New Listings	44	-39.7	-33.3	-41.3	-26.7	-51.6	-20.0
Active Listings	86	13.2	-41.9	-60.4	-51.1	-70.7	-68.6
Sales to New Listings Ratio 1	50.0	57.5	83.3	37.3	60.0	30.8	47.3
Months of Inventory <sup>2</sup>	3.9	1.8	2.7	7.8	4.9	10.5	10.5
Average Price	\$2,319,591	49.2	46.3	32.0	61.0	65.1	108.0
Median Price	\$1,147,500	21.5	-4.4	10.9	13.2	62.5	69.7
Sale to List Price Ratio 3	96.1	102.9	96.4	94.0	98.0	93.5	94.8
Median Days on Market	12.0	9.5	37.0	27.5	18.0	37.5	39.5

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	81	-49.7	-21.4	1.2	-30.2	-20.6	-1.2
Dollar Volume	\$208,248,150	-15.3	22.4	90.7	34.8	83.0	163.9
New Listings	189	-18.9	-23.8	-32.0	-31.5	-49.7	-43.1
Active Listings ⁴	50	9.2	-52.2	-59.4	-50.7	-69.6	-70.6
Sales to New Listings Ratio 5	42.9	69.1	41.5	28.8	42.0	27.1	24.7
Months of Inventory 6	3.7	1.7	6.1	9.2	5.2	9.6	12.4
Average Price	\$2,570,965	68.3	55.7	88.4	93.1	130.4	167.2
Median Price	\$1,665,000	64.9	38.7	76.2	89.7	128.1	153.2
Sale to List Price Ratio <sup>7</sup>	99.9	106.0	96.5	96.3	97.8	94.7	94.8
Median Days on Market	10.0	10.0	26.0	27.0	16.0	30.0	31.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

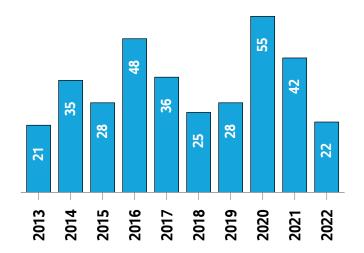
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



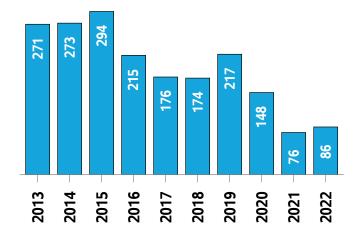
### MUSKOKA LAKES MLS® Waterfront Market Activity



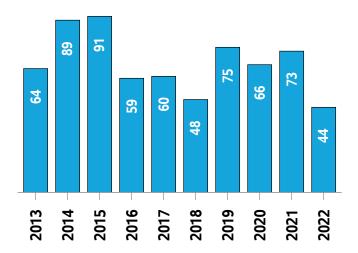
Sales Activity (June only)



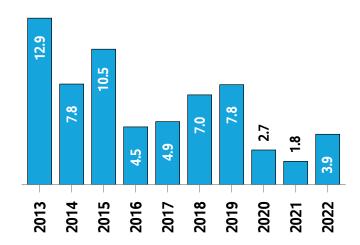
**Active Listings (June only)** 



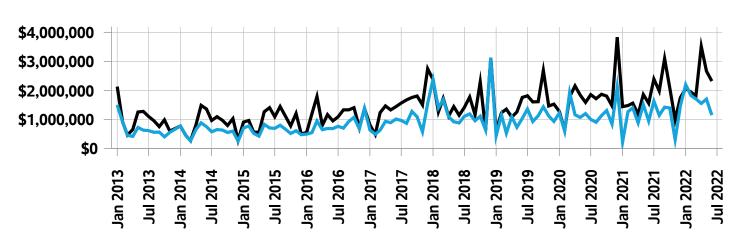
**New Listings (June only)** 



Months of Inventory (June only)



**Average Price and Median Price** 

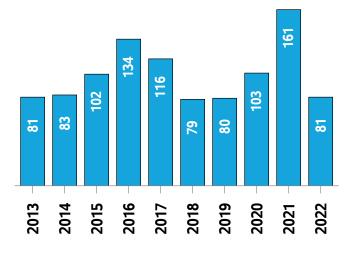




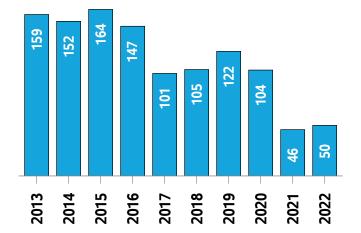
### MUSKOKA LAKES MLS® Waterfront Market Activity

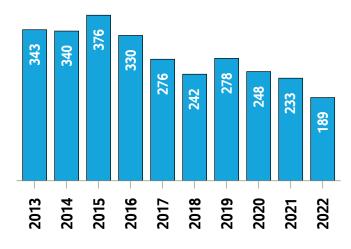


#### Sales Activity (June Year-to-date)

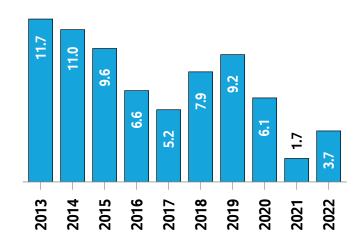


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# MUSKOKA LAKES MLS® Non-Waterfront Market Activity



		Compared to °						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	7	-12.5	40.0	40.0	-36.4	0.0	75.0	
Dollar Volume	\$7,537,500	11.9	235.3	171.9	175.8	443.5	759.5	
New Listings	15	87.5	36.4	25.0	50.0	-21.1	36.4	
Active Listings	17	41.7	13.3	-54.1	-34.6	-81.7	-71.2	
Sales to New Listings Ratio 1	46.7	100.0	45.5	41.7	110.0	36.8	36.4	
Months of Inventory <sup>2</sup>	2.4	1.5	3.0	7.4	2.4	13.3	14.8	
Average Price	\$1,076,786	27.9	139.5	94.2	333.4	443.5	391.1	
Median Price	\$735,000	9.4	73.3	91.9	222.4	286.8	241.9	
Sale to List Price Ratio <sup>3</sup>	102.1	103.6	95.6	101.1	96.4	97.5	94.9	
Median Days on Market	19.0	9.0	20.0	10.0	20.0	20.0	67.0	

		Compared to <sup>8</sup>					
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012
Sales Activity	40	-33.3	110.5	110.5	-35.5	42.9	166.7
Dollar Volume	\$38,469,440	-16.5	372.1	340.1	120.6	508.3	993.4
New Listings	67	-11.8	81.1	3.1	-10.7	-38.5	6.3
Active Listings ⁴	9	-30.3	-15.9	-59.5	-65.1	-85.0	-79.2
Sales to New Listings Ratio 5	59.7	78.9	51.4	29.2	82.7	25.7	23.8
Months of Inventory 6	1.3	1.3	3.3	6.9	2.5	12.6	17.0
Average Price	\$961,736	25.2	124.2	109.0	241.9	325.8	310.0
Median Price	\$762,500	14.9	79.8	99.1	205.6	272.9	216.1
Sale to List Price Ratio <sup>7</sup>	105.1	109.3	97.5	100.5	97.7	96.4	95.0
Median Days on Market	8.5	8.0	20.0	10.0	31.5	29.0	42.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

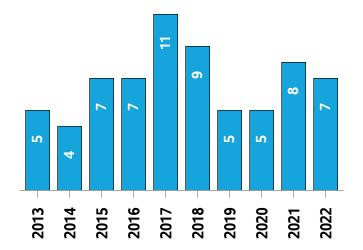
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



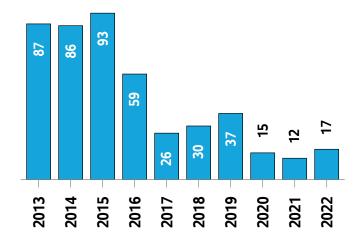
# MUSKOKA LAKES MLS® Non-Waterfront Market Activity



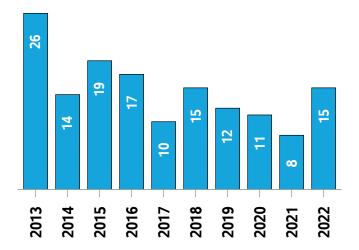
Sales Activity (June only)



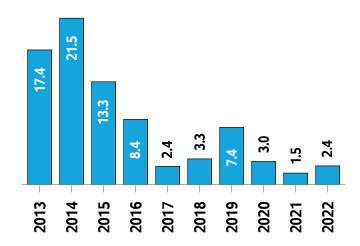
**Active Listings (June only)** 



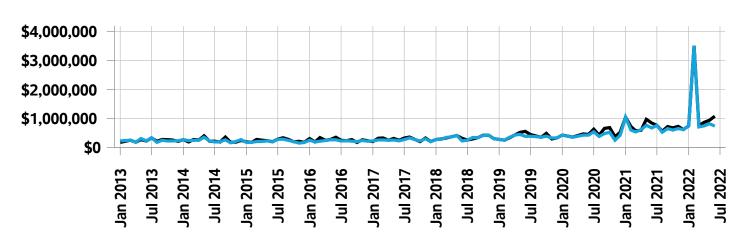
**New Listings (June only)** 



Months of Inventory (June only)



**Average Price and Median Price** 

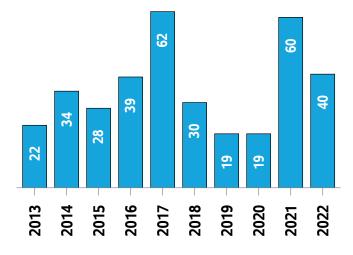




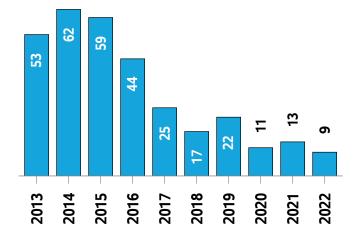
# MUSKOKA LAKES MLS® Non-Waterfront Market Activity

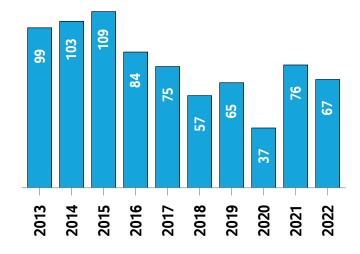




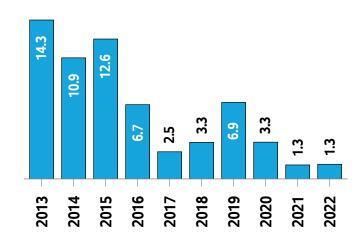


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## MUSKOKA LAKES MLS® Single Family Market Activity



		Compared to *						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	25	-37.5	-55.4	-21.9	-45.7	-19.4	-3.8	
Dollar Volume	\$58,084,500	-15.2	-35.0	11.8	6.5	61.6	137.0	
New Listings	50	-23.1	-30.6	-40.5	-19.4	-47.4	-18.0	
Active Listings	79	14.5	-41.9	-63.9	-50.9	-76.2	-72.7	
Sales to New Listings Ratio 1	50.0	61.5	77.8	38.1	74.2	32.6	42.6	
Months of Inventory 2	3.2	1.7	2.4	6.8	3.5	10.7	11.1	
Average Price	\$2,323,380	35.7	45.7	43.1	95.9	100.4	146.5	
Median Price	\$1,100,000	13.4	-8.3	8.9	46.7	105.2	97.8	
Sale to List Price Ratio <sup>3</sup>	98.0	104.9	96.5	95.5	97.8	94.1	95.1	
Median Days on Market	12.0	9.0	30.0	24.0	18.0	35.0	39.5	

		Compared to <sup>6</sup>						
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	106	-43.9	-5.4	15.2	-37.3	-7.8	20.5	
Dollar Volume	\$241,691,590	-14.5	37.4	108.8	46.5	126.1	223.6	
New Listings	207	-18.5	-17.2	-31.7	-31.2	-50.6	-41.0	
Active Listings ⁴	39	-14.0	-58.2	-67.2	-62.8	-78.8	-78.4	
Sales to New Listings Ratio 5	51.2	74.4	44.8	30.4	56.1	27.4	25.1	
Months of Inventory 6	2.2	1.4	5.0	7.7	3.7	9.6	12.3	
Average Price	\$2,280,109	52.4	45.1	81.2	133.5	145.3	168.7	
Median Price	\$1,227,500	30.7	11.8	48.7	133.8	131.6	109.1	
Sale to List Price Ratio <sup>7</sup>	102.6	108.6	96.8	96.4	97.8	95.0	94.9	
Median Days on Market	8.5	8.0	22.5	20.5	19.0	30.0	32.5	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

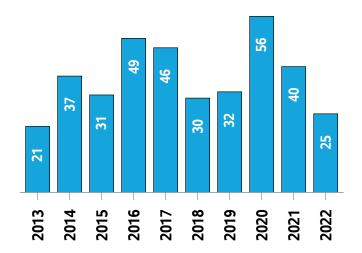
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



#### **MUSKOKA LAKES MLS® Single Family Market Activity**



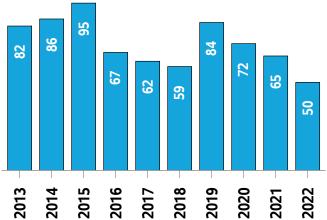




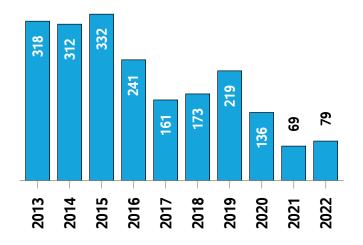
**Active Listings (June only)** 

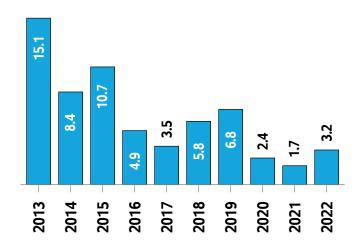


**New Listings (June only)** 

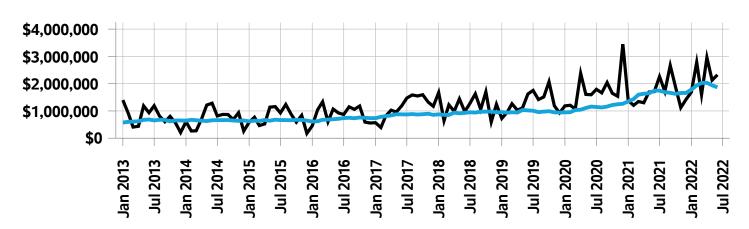


Months of Inventory (June only)





MLS® HPI Single Family Benchmark Price and Average Price

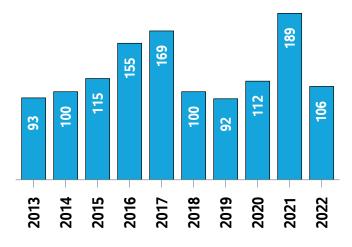




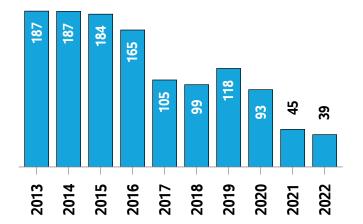
### MUSKOKA LAKES MLS® Single Family Market Activity

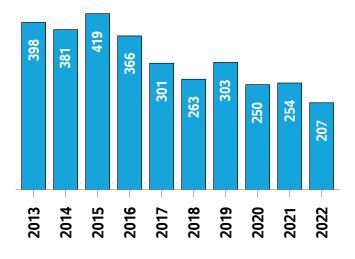


#### Sales Activity (June Year-to-date)

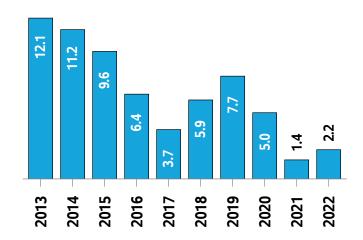


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### MUSKOKA LAKES MLS® Apartment Market Activity



		Compared to °						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	0	-100.0	-100.0	_	_	_	_	
Dollar Volume	\$0	-100.0	-100.0	_	_	_	_	
New Listings	3	-40.0	_	_	50.0	50.0	_	
Active Listings	13	44.4	44.4	8.3	-13.3	18.2	8.3	
Sales to New Listings Ratio 1	0.0	20.0	_	_	_	_	_	
Months of Inventory <sup>2</sup>	0.0	9.0	9.0	_	_	_	_	
Average Price	\$0	-100.0	-100.0	_	_	_	_	
Median Price	\$0	-100.0	-100.0	_	_	_	_	
Sale to List Price Ratio <sup>3</sup>	0.0	75.2	94.3	_	_	_	_	
Median Days on Market	0.0	91.0	69.0	_	_	_	_	

		Compared to °						
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	5	-28.6	400.0	400.0	66.7	25.0	_	
Dollar Volume	\$4,087,000	56.2	12,284.8	1,665.4	16.7	83.9	_	
New Listings	22	29.4	214.3	120.0	15.8	69.2	100.0	
Active Listings ⁴	11	56.3	28.3	19.3	65.9	13.3	25.9	
Sales to New Listings Ratio 5	22.7	41.2	14.3	10.0	15.8	30.8	_	
Months of Inventory 6	13.6	6.2	53.0	57.0	13.7	15.0	_	
Average Price	\$817,400	118.7	2,377.0	253.1	-30.0	47.1	_	
Median Price	\$725,000	530.4	2,097.0	213.2	-41.5	41.2	_	
Sale to List Price Ratio <sup>7</sup>	95.0	94.4	94.3	94.7	99.0	93.8	_	
Median Days on Market	19.0	15.0	69.0	38.0	15.0	78.5	_	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

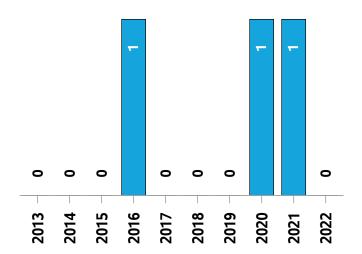
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



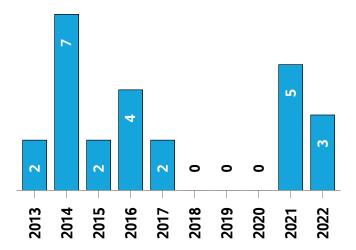
### MUSKOKA LAKES MLS® Apartment Market Activity



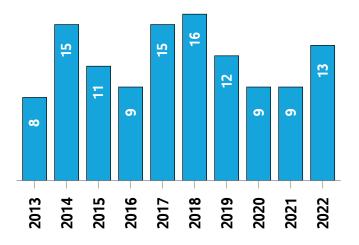




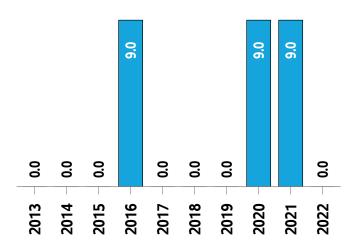
New Listings (June only)



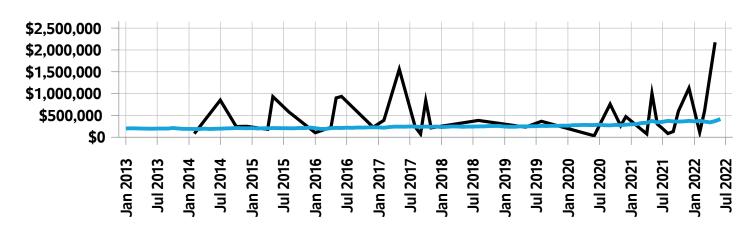
**Active Listings (June only)** 



Months of Inventory (June only)



MLS® HPI Apartment Benchmark Price and Average Price

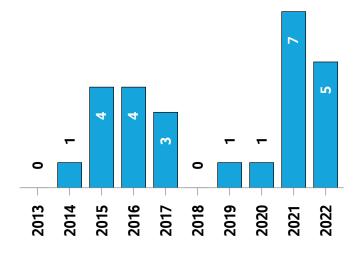




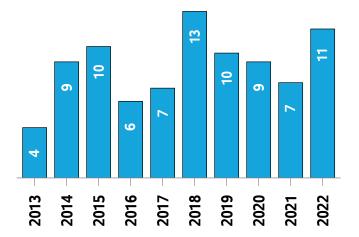
### MUSKOKA LAKES MLS® Apartment Market Activity

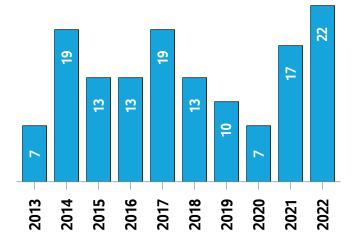




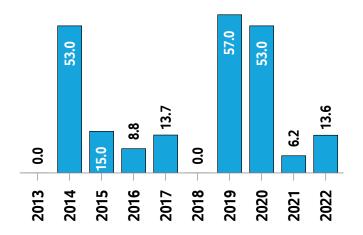


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

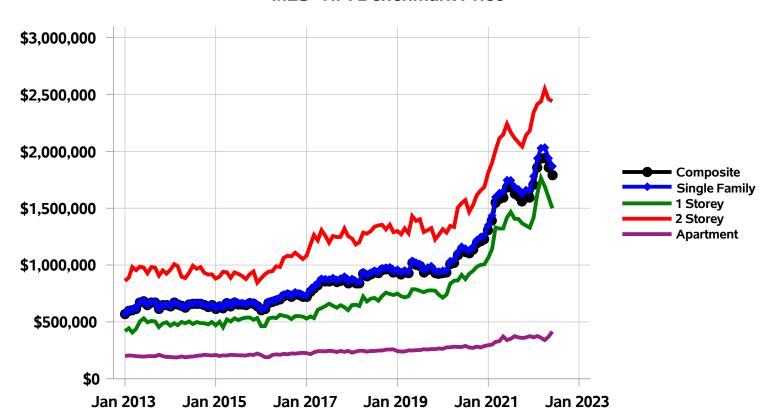


#### MUSKOKA LAKES MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price											
			percentage change vs.								
Benchmark Type:	June 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago				
Composite	\$1,792,400	-3.5	-7.4	12.6	6.7	79.1	108.8				
Single Family	\$1,868,000	-3.7	-7.9	12.5	7.0	83.1	113.3				
One Storey	\$1,497,800	-6.2	-15.2	12.7	5.6	90.7	134.3				
Two Storey	\$2,441,800	-0.7	0.2	12.0	9.0	75.9	94.3				
Apartment	\$415,600	12.3	15.5	10.8	22.1	65.1	72.4				

#### MLS® HPI Benchmark Price





# MUSKOKA LAKES MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1582
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

#### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1582
Half Bathrooms	0
Lot Size	44701
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



# MUSKOKA LAKES MLS® HPI Benchmark Descriptions



#### 1 Storey **☆**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1258
Half Bathrooms	0
Heating Fuel	Electricity
Lot Size	39820
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

#### 2 Storey **⋒**

Features	Value
Above Ground Bedrooms	4
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	2178
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	56628
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



# MUSKOKA LAKES MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	1
Age Category	6 to 15
Attached Specification	Row
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	879
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Private
Waterfront	Waterfront



# PARRY SOUND MLS® Residential Market Activity



		Compared to <sup>8</sup>						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	9	-35.7	-25.0	-18.2	-43.8	28.6	50.0	
Dollar Volume	\$8,981,000	-4.2	130.3	167.2	144.4	551.7	550.4	
New Listings	15	-21.1	15.4	-40.0	-46.4	-21.1	-6.3	
Active Listings	16	-27.3	-30.4	-66.0	-69.8	-79.5	-74.6	
Sales to New Listings Ratio 1	60.0	73.7	92.3	44.0	57.1	36.8	37.5	
Months of Inventory <sup>2</sup>	1.8	1.6	1.9	4.3	3.3	11.1	10.5	
Average Price	\$997,889	49.0	207.0	226.5	334.5	406.9	333.6	
Median Price	\$695,000	11.0	113.8	148.2	212.4	256.4	188.4	
Sale to List Price Ratio <sup>3</sup>	99.2	110.7	97.1	97.9	95.7	93.2	96.7	
Median Days on Market	13.0	9.0	18.0	21.0	33.5	85.0	133.5	

		Compared to <sup>8</sup>						
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	35	-52.1	-27.1	-35.2	-49.3	-10.3	-22.2	
Dollar Volume	\$23,969,240	-41.7	48.4	80.9	49.9	185.1	174.7	
New Listings	59	-35.2	-10.6	-41.6	-47.3	-45.9	-37.2	
Active Listings ⁴	10	-43.5	-49.6	-62.6	-75.4	-82.5	-80.8	
Sales to New Listings Ratio 5	59.3	80.2	72.7	53.5	61.6	35.8	47.9	
Months of Inventory 6	1.7	1.5	2.5	3.0	3.6	8.9	7.0	
Average Price	\$684,835	21.6	103.6	179.1	195.4	217.6	253.2	
Median Price	\$490,000	5.4	54.8	115.9	125.3	122.7	166.3	
Sale to List Price Ratio <sup>7</sup>	107.5	107.6	96.9	96.6	96.7	95.2	94.2	
Median Days on Market	9.0	12.0	26.0	21.5	34.0	43.0	68.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

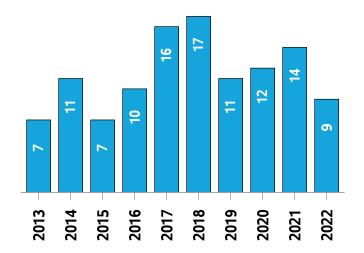
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



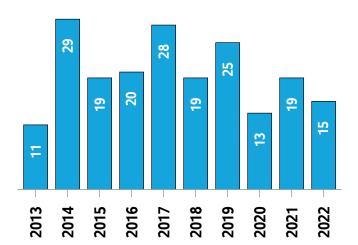
# PARRY SOUND MLS® Residential Market Activity



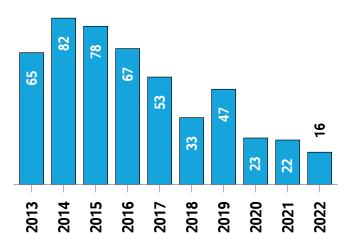
Sales Activity (June only)



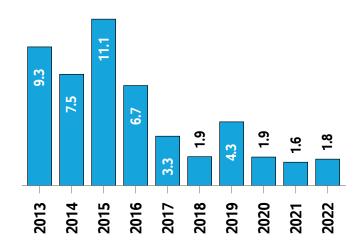
**New Listings (June only)** 



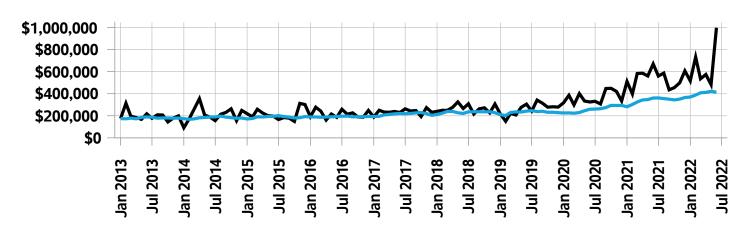
**Active Listings (June only)** 



Months of Inventory (June only)



MLS® HPI Composite Benchmark Price and Average Price

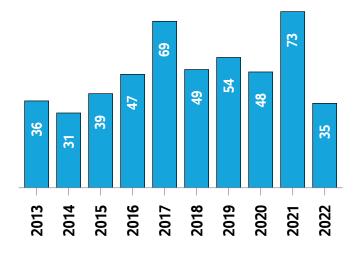




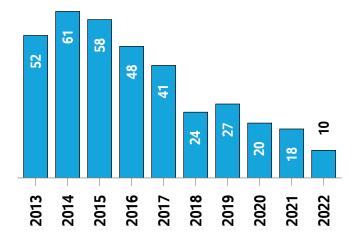
# PARRY SOUND MLS® Residential Market Activity

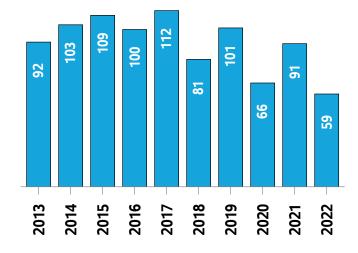


#### Sales Activity (June Year-to-date)

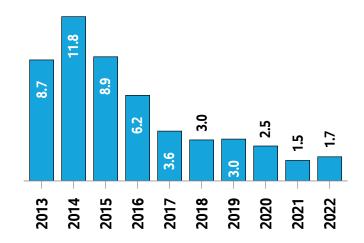


Active Listings (June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **PARRY SOUND MLS® Waterfront Market Activity**



		Compared to <sup>8</sup>						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	3	-62.5	_	_	200.0	_	_	
Dollar Volume	\$4,820,000	-16.3	_	_	2,042.2	_	_	
New Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	_	
Active Listings	1	-75.0	-83.3	-88.9	-83.3	-88.9	0.0	
Sales to New Listings Ratio 1	0.0	133.3	_	_	33.3	_	_	
Months of Inventory <sup>2</sup>	0.3	0.5	_	_	6.0	_	_	
Average Price	\$1,606,667	123.3	<u> </u>	<u> </u>	614.1	<del>_</del>	_	
Median Price	\$875,000	17.4	_	_	288.9	_	_	
Sale to List Price Ratio <sup>3</sup>	96.2	107.4	<u> </u>	_	97.9	_	_	
Median Days on Market	20.0	8.5	_	_	31.0	_	_	

		Compared to <sup>8</sup>						
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	7	-70.8	40.0	16.7	40.0	_	250.0	
Dollar Volume	\$8,405,000	-55.5	253.2	520.5	662.7	_	2,730.0	
New Listings	7	-70.8	-30.0	-50.0	-22.2	-12.5	133.3	
Active Listings ⁴	2	-62.5	-42.9	-57.1	-55.6	-61.3	100.0	
Sales to New Listings Ratio 5	100.0	100.0	50.0	42.9	55.6	_	66.7	
Months of Inventory 6	1.7	1.3	4.2	4.7	5.4	_	3.0	
Average Price	\$1,200,714	52.5	152.3	431.9	444.8	_	708.6	
Median Price	\$875,000	33.0	173.4	368.5	288.9	_	489.2	
Sale to List Price Ratio <sup>7</sup>	102.1	107.8	102.1	98.0	92.0	_	94.6	
Median Days on Market	20.0	12.0	14.0	24.0	56.0	_	18.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

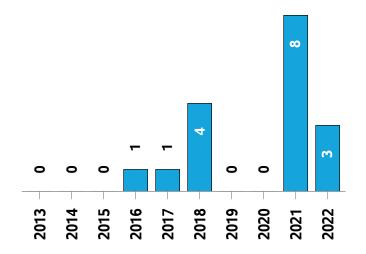
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



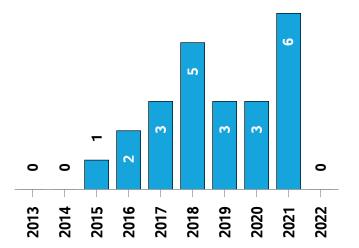
# PARRY SOUND MLS® Waterfront Market Activity



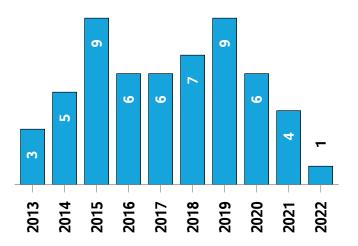
Sales Activity (June only)



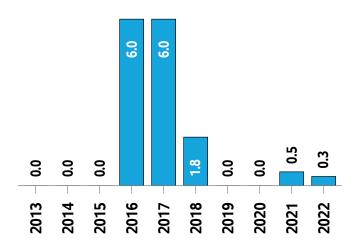
**New Listings (June only)** 



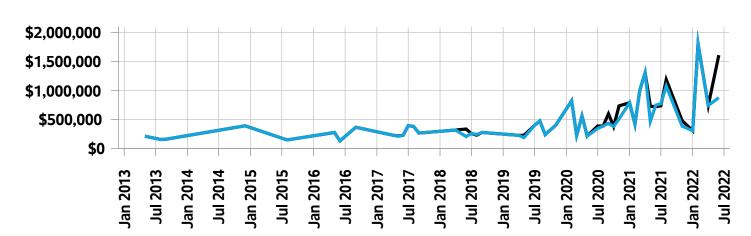
**Active Listings (June only)** 



**Months of Inventory (June only)** 



**Average Price and Median Price** 

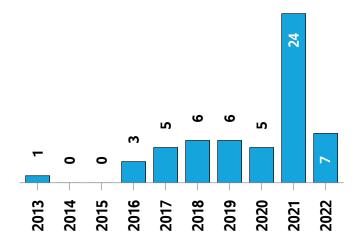




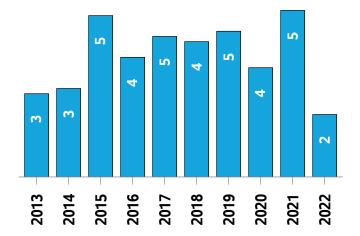
# PARRY SOUND MLS® Waterfront Market Activity

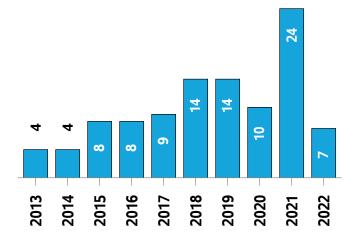




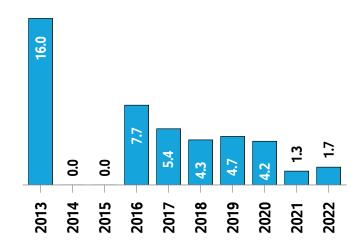


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# PARRY SOUND MLS® Non-Waterfront Market Activity



		Compared to <sup>a</sup>						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	6	0.0	-50.0	-45.5	-60.0	-14.3	0.0	
Dollar Volume	\$4,161,000	14.9	6.7	23.8	20.6	202.0	201.3	
New Listings	15	15.4	50.0	-31.8	-40.0	-16.7	-6.3	
Active Listings	15	-16.7	-11.8	-60.5	-68.1	-78.3	-75.8	
Sales to New Listings Ratio 1	40.0	46.2	120.0	50.0	60.0	38.9	37.5	
Months of Inventory <sup>2</sup>	2.5	3.0	1.4	3.5	3.1	9.9	10.3	
Average Price	\$693,500	14.9	113.4	126.9	201.5	252.3	201.3	
Median Price	\$445,000	-21.3	36.9	58.9	102.3	128.2	84.6	
Sale to List Price Ratio <sup>3</sup>	100.7	115.2	97.1	97.9	95.5	93.2	96.7	
Median Days on Market	10.5	10.5	18.0	21.0	36.0	85.0	133.5	

		Compared to <sup>8</sup>						
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	28	-42.9	-34.9	-41.7	-56.3	-28.2	-34.9	
Dollar Volume	\$15,564,240	-29.9	13.1	30.8	4.5	85.1	84.7	
New Listings	52	-22.4	-7.1	-40.2	-49.5	-48.5	-42.9	
Active Listings ⁴	9	-27.6	-45.0	-59.3	-75.1	-82.7	-82.5	
Sales to New Listings Ratio 5	53.8	73.1	76.8	55.2	62.1	38.6	47.3	
Months of Inventory 6	2.0	1.6	2.3	2.8	3.5	8.2	7.3	
Average Price	\$555,866	22.6	73.6	124.3	138.9	157.8	183.6	
Median Price	\$472,500	14.4	50.0	102.8	118.5	114.8	155.4	
Sale to List Price Ratio <sup>7</sup>	108.9	107.5	96.3	96.4	97.0	95.2	94.2	
Median Days on Market	9.0	12.0	28.0	21.5	32.5	43.0	71.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

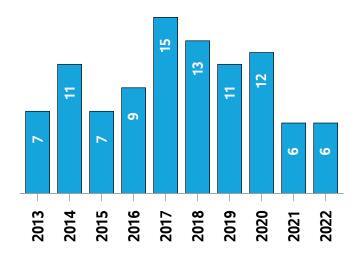
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



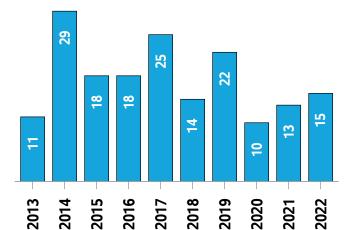
# PARRY SOUND MLS® Non-Waterfront Market Activity



Sales Activity (June only)

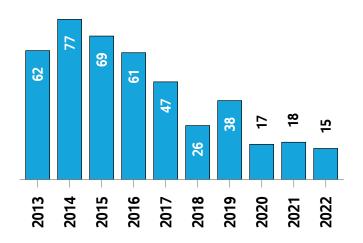


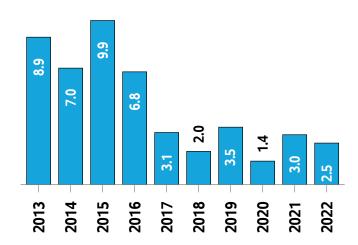
**Active Listings (June only)** 



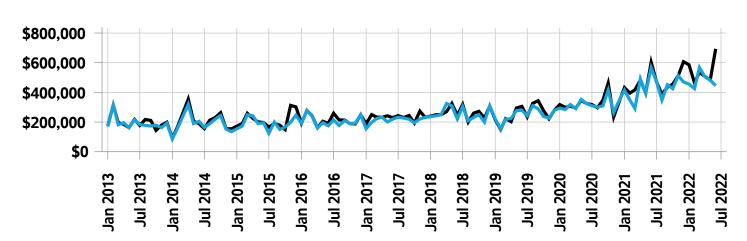
**New Listings (June only)** 

Months of Inventory (June only)





**Average Price and Median Price** 

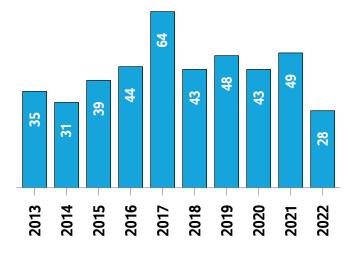




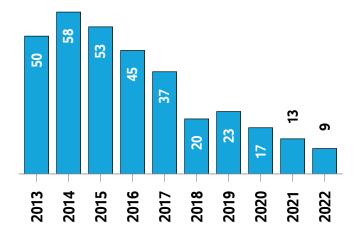
# PARRY SOUND MLS® Non-Waterfront Market Activity

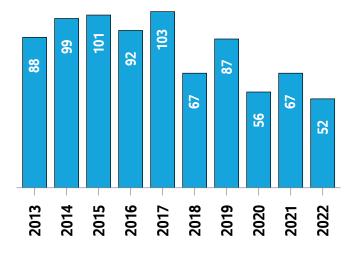




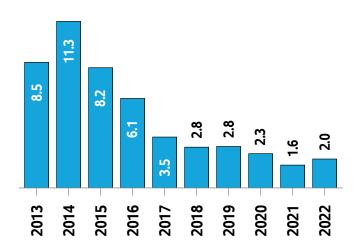


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# PARRY SOUND MLS® Single Family Market Activity



		Compared to °							
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012		
Sales Activity	8	-27.3	-20.0	-20.0	-42.9	14.3	33.3		
Dollar Volume	\$8,605,000	4.6	151.2	187.6	184.4	524.5	523.1		
New Listings	14	-12.5	40.0	-30.0	-41.7	-17.6	-6.7		
Active Listings	15	-28.6	-25.0	-60.5	-65.9	-78.6	-72.2		
Sales to New Listings Ratio 1	57.1	68.8	100.0	50.0	58.3	41.2	40.0		
Months of Inventory <sup>2</sup>	1.9	1.9	2.0	3.8	3.1	10.0	9.0		
Average Price	\$1,075,625	43.8	214.0	259.6	397.7	446.4	367.4		
Median Price	\$770,000	-9.4	133.3	177.5	250.0	294.9	219.5		
Sale to List Price Ratio <sup>3</sup>	97.2	110.2	97.3	98.5	95.3	93.2	96.7		
Median Days on Market	16.5	9.0	18.0	22.0	31.0	85.0	133.5		

		Compared to <sup>8</sup>						
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	29	-56.1	-32.6	-37.0	-51.7	-19.4	-34.1	
Dollar Volume	\$21,163,240	-45.1	43.1	90.7	53.3	176.8	146.9	
New Listings	53	-36.1	-10.2	-38.4	-45.9	-45.9	-36.1	
Active Listings ⁴	8	-51.0	-52.8	-63.5	-76.1	-84.7	-82.2	
Sales to New Listings Ratio 5	54.7	79.5	72.9	53.5	61.2	36.7	53.0	
Months of Inventory 6	1.7	1.5	2.5	3.0	3.5	9.1	6.4	
Average Price	\$729,767	25.0	112.2	202.4	217.3	243.7	274.6	
Median Price	\$580,000	21.3	84.1	158.4	168.2	172.9	214.4	
Sale to List Price Ratio <sup>7</sup>	107.7	107.5	96.9	96.6	96.7	95.1	94.2	
Median Days on Market	9.0	12.0	28.0	20.0	31.0	68.5	67.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# PARRY SOUND MLS® Single Family Market Activity

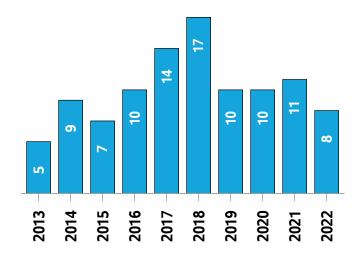
2013

2015

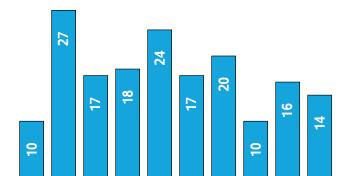
2016



Sales Activity (June only)



**Active Listings (June only)** 



**New Listings (June only)** 

Months of Inventory (June only)

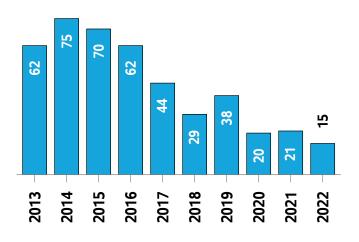
2017

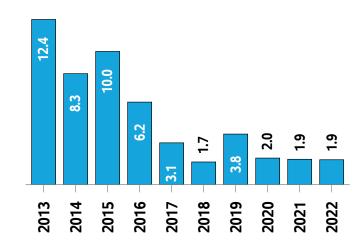
2018

2019

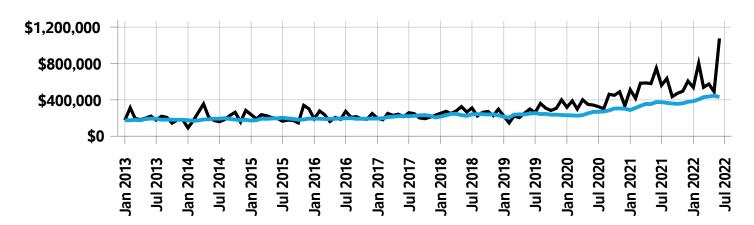
2020

2021





MLS® HPI Single Family Benchmark Price and Average Price

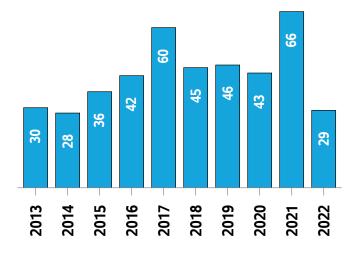




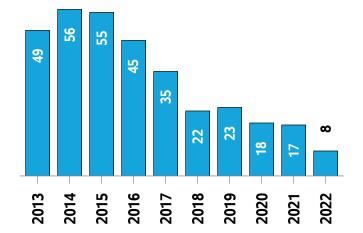
# PARRY SOUND MLS® Single Family Market Activity

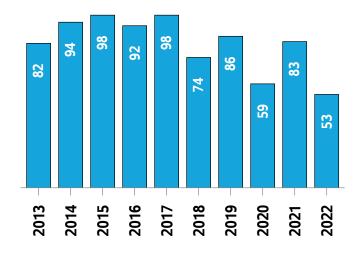




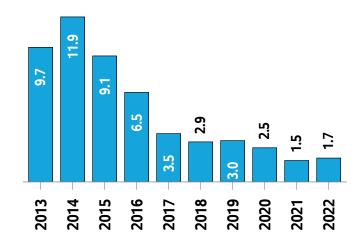


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# PARRY SOUND MLS® Apartment Market Activity



		Compared to °							
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012		
Sales Activity	1	-50.0	-50.0	_	-50.0	_	_		
Dollar Volume	\$376,000	-49.9	-20.7	_	-42.1	_	_		
New Listings	1	-50.0	-66.7	0.0	-50.0	0.0	0.0		
Active Listings	0	_	-100.0	-100.0	-100.0	-100.0	-100.0		
Sales to New Listings Ratio 1	100.0	100.0	66.7	_	100.0	<del>_</del>	_		
Months of Inventory <sup>2</sup>	0.0	_	1.5	_	2.5	<u> </u>	_		
Average Price	\$376,000	0.3	58.6	_	15.9	_	_		
Median Price	\$376,000	0.3	58.6	_	15.9	_	_		
Sale to List Price Ratio <sup>3</sup>	115.7	118.7	96.3	_	98.4	_	_		
Median Days on Market	7.0	9.0	58.0	_	58.5	_	_		

		Compared to °						
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	5	25.0	25.0	-28.6	0.0	150.0	400.0	
Dollar Volume	\$2,331,000	66.0	135.7	31.0	71.5	444.0	1,423.5	
New Listings	4	-20.0	-33.3	-60.0	-55.6	-33.3	-55.6	
Active Listings ⁴	2	50.0	-25.0	-57.1	-57.1	-25.0	-71.0	
Sales to New Listings Ratio 5	125.0	80.0	66.7	70.0	55.6	33.3	11.1	
Months of Inventory 6	1.8	1.5	3.0	3.0	4.2	6.0	31.0	
Average Price	\$466,200	32.8	88.6	83.3	71.5	117.6	204.7	
Median Price	\$449,000	37.3	85.2	96.1	92.0	109.6	193.5	
Sale to List Price Ratio <sup>7</sup>	104.5	120.0	97.2	97.1	99.3	96.6	95.7	
Median Days on Market	11.0	9.0	58.0	24.0	56.0	20.0	167.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

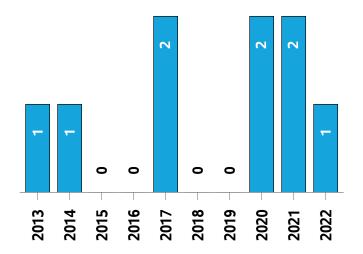
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



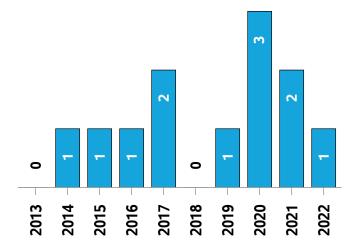
### PARRY SOUND MLS® Apartment Market Activity



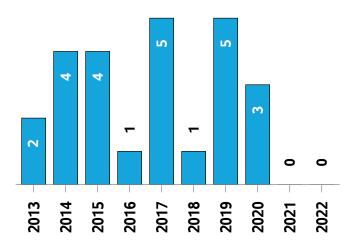
Sales Activity (June only)



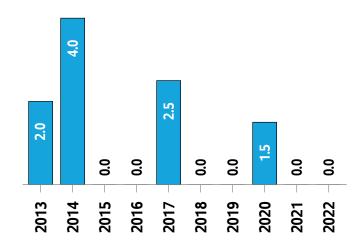
**New Listings (June only)** 



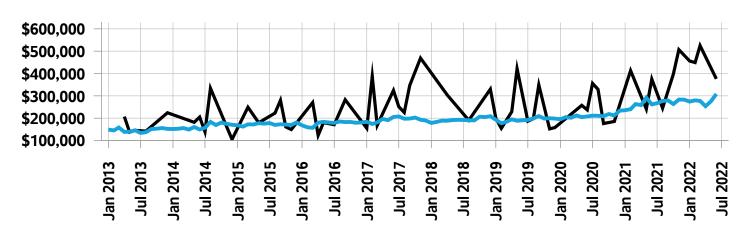
**Active Listings (June only)** 



**Months of Inventory (June only)** 



MLS® HPI Apartment Benchmark Price and Average Price

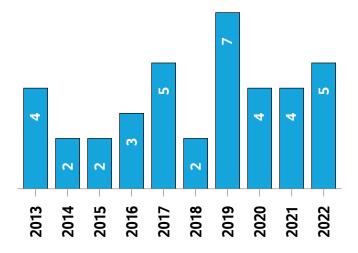




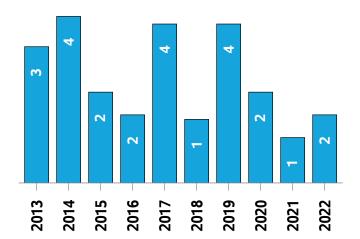
### PARRY SOUND MLS® Apartment Market Activity

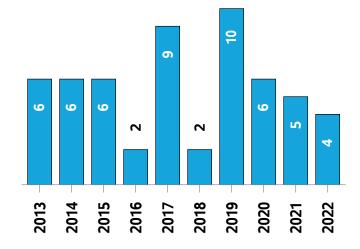




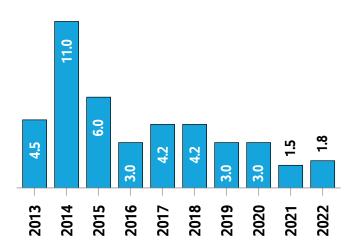


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### PARRY SOUND MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	June 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$413,400	-2.0	1.3	13.1	14.5	70.6	87.2			
Single Family	\$431,000	-3.2	0.3	13.8	14.8	73.1	93.6			
One Storey	\$408,900	-7.7	4.7	4.4	15.0	76.7	91.4			
Two Storey	\$450,200	0.7	-3.0	22.7	14.1	70.4	94.0			
Apartment	\$308,300	12.0	11.2	8.9	17.8	61.8	50.2			

#### MLS® HPI Benchmark Price





# PARRY SOUND MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1310
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

#### Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1364
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# PARRY SOUND MLS® HPI Benchmark Descriptions



#### 1 Storey <del>↑</del>

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1126
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey **⋒**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1577
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# PARRY SOUND MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	958
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	8
Wastewater Disposal	Municipal sewers



#### The Archipelago MLS® Residential Market Activity



		Compared to *							
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012		
Sales Activity	6	0.0	-53.8	0.0	20.0	200.0	100.0		
Dollar Volume	\$7,895,500	24.7	-28.9	78.0	192.0	805.4	999.7		
New Listings	15	7.1	36.4	-37.5	0.0	36.4	150.0		
Active Listings	20	-9.1	-60.0	-57.4	-53.5	-58.3	-35.5		
Sales to New Listings Ratio 1	40.0	42.9	118.2	25.0	33.3	18.2	50.0		
Months of Inventory 2	3.3	3.7	3.8	7.8	8.6	24.0	10.3		
Average Price	\$1,315,917	24.7	53.9	78.0	143.3	201.8	449.8		
Median Price	\$918,000	-4.6	24.1	17.7	113.5	110.6	217.6		
Sale to List Price Ratio <sup>3</sup>	94.5	112.8	95.2	93.7	98.8	94.9	95.8		
Median Days on Market	8.5	4.0	21.0	10.5	17.0	56.5	120.0		

		Compared to <sup>°</sup>						
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	16	-57.9	-30.4	-23.8	-30.4	433.3	77.8	
Dollar Volume	\$22,979,500	-28.8	14.1	77.6	122.1	2,004.3	703.3	
New Listings	36	-23.4	-35.7	-41.0	-29.4	-25.0	0.0	
Active Listings ⁴	8	-64.0	-82.0	-70.5	-77.0	-74.1	-64.2	
Sales to New Listings Ratio 5	44.4	80.9	41.1	34.4	45.1	6.3	25.0	
Months of Inventory 6	3.1	3.6	11.8	7.9	9.3	63.0	15.2	
Average Price	\$1,436,219	69.1	64.0	133.2	219.2	294.6	351.9	
Median Price	\$918,000	19.6	55.1	43.4	129.5	260.0	180.7	
Sale to List Price Ratio <sup>7</sup>	105.3	104.6	95.0	92.8	95.5	95.9	96.4	
Median Days on Market	8.5	10.5	45.0	29.0	24.0	16.0	57.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

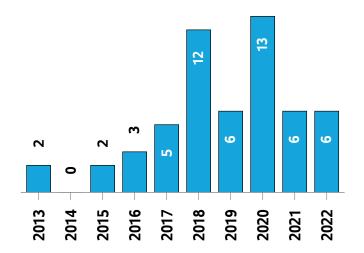
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



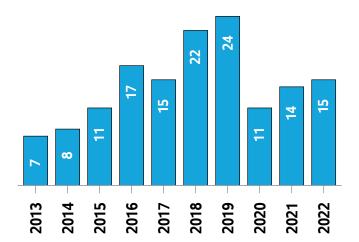
#### The Archipelago MLS® Residential Market Activity



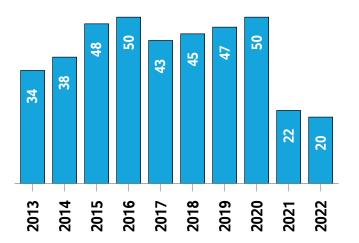
Sales Activity (June only)



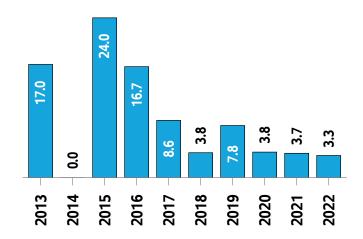
**New Listings (June only)** 



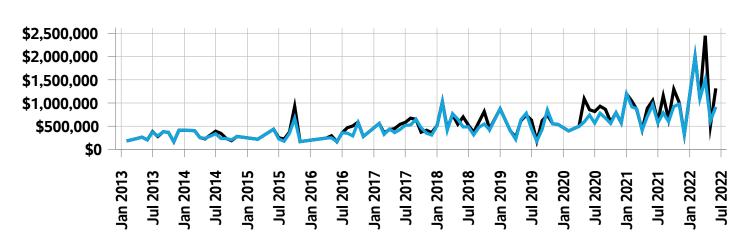
**Active Listings (June only)** 



Months of Inventory (June only)



**Average Price and Median Price** 

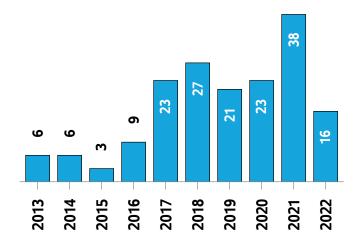




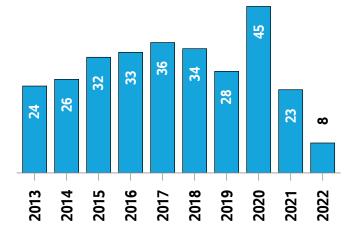
### The Archipelago MLS® Residential Market Activity

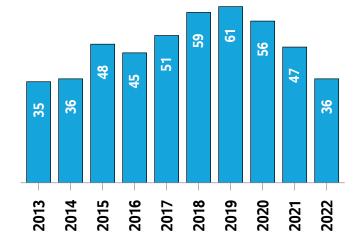




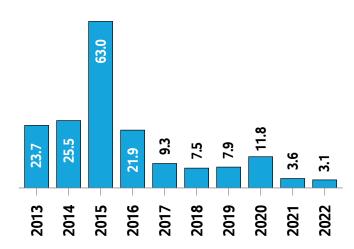


Active Listings <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### The Archipelago MLS® Waterfront Market Activity



		Compared to <sup>8</sup>						
Actual	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	6	0.0	-53.8	0.0	20.0	200.0	200.0	
Dollar Volume	\$7,895,500	24.7	-28.9	78.0	192.0	805.4	1,266.0	
New Listings	15	7.1	36.4	-34.8	0.0	36.4	200.0	
Active Listings	19	-13.6	-60.4	-58.7	-54.8	-56.8	-34.5	
Sales to New Listings Ratio 1	40.0	42.9	118.2	26.1	33.3	18.2	40.0	
Months of Inventory 2	3.2	3.7	3.7	7.7	8.4	22.0	14.5	
Average Price	\$1,315,917	24.7	53.9	78.0	143.3	201.8	355.3	
Median Price	\$918,000	-4.6	24.1	17.7	113.5	110.6	217.6	
Sale to List Price Ratio <sup>3</sup>	94.5	112.8	95.2	93.7	98.8	94.9	96.7	
Median Days on Market	8.5	4.0	21.0	10.5	17.0	56.5	120.0	

		Compared to <sup>8</sup>						
Year-to-date	June 2022	June 2021	June 2020	June 2019	June 2017	June 2015	June 2012	
Sales Activity	13	-62.9	-43.5	-38.1	-43.5	550.0	85.7	
Dollar Volume	\$20,539,500	-31.0	1.9	58.8	98.5	2,255.4	690.9	
New Listings	32	-28.9	-40.7	-45.8	-37.3	-27.3	3.2	
Active Listings ⁴	8	-64.6	-82.9	-72.2	-78.3	-72.9	-63.1	
Sales to New Listings Ratio 5	40.6	77.8	42.6	35.6	45.1	4.5	22.6	
Months of Inventory 6	3.5	3.6	11.4	7.7	9.0	83.0	17.4	
Average Price	\$1,579,962	85.7	80.4	156.5	251.2	262.4	325.9	
Median Price	\$1,041,000	41.6	75.8	62.7	160.3	138.8	199.6	
Sale to List Price Ratio <sup>7</sup>	101.4	105.4	95.0	92.8	95.5	94.9	97.5	
Median Days on Market	9.0	9.0	45.0	29.0	24.0	56.5	57.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

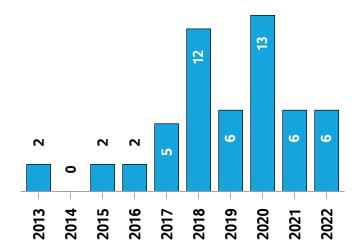
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



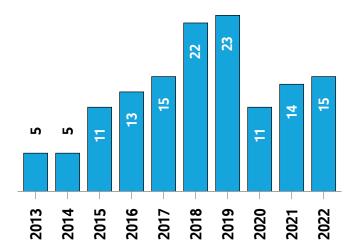
#### The Archipelago MLS® Waterfront Market Activity



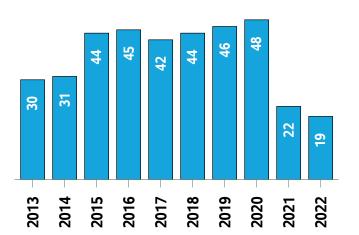
Sales Activity (June only)



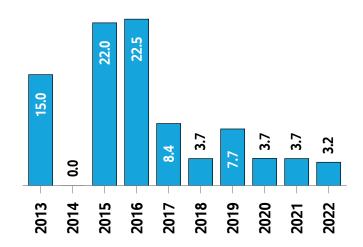
**New Listings (June only)** 



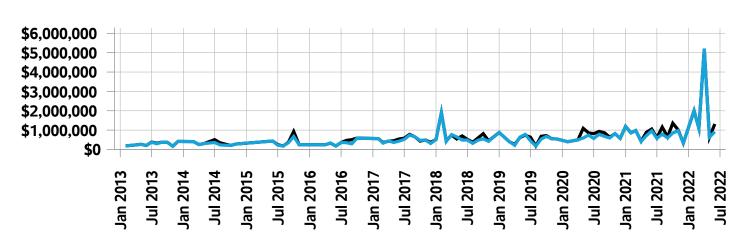
**Active Listings (June only)** 



Months of Inventory (June only)



**Average Price and Median Price** 

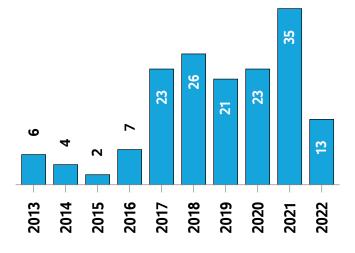




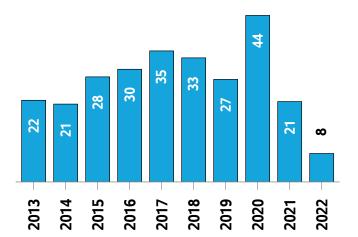
# The Archipelago MLS® Waterfront Market Activity

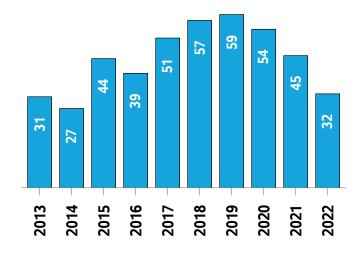




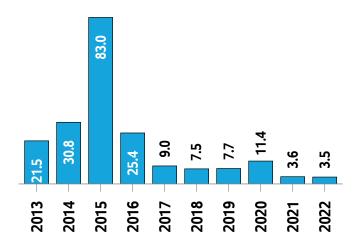


**Active Listings** <sup>1</sup>(June Year-to-date)





Months of Inventory <sup>2</sup>(June Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.